

### **8:30 Call Meeting to Order**

- Agenda Public Comment
- Next Board Meeting: July 19, 2022
- Approve minutes of March 7, 2022, Board Meeting | **Action**

### **Guest Speaker**

- Breawna Lane w/ The Mobile Crisis Response Team

### **Chairman's Report**

- Phil Rath
- Approval of Board Nominees | **Action**
- Approval of Upcoming Board of Directors Meeting Dates| **Action**

### **DSDP President/CEO Update | Informational**

- Betsy Brennan

### **DSDP Chief Operations Officer | Informational**

- Justin Agger
- PBID Renewal Update

### **DSDP Clean and Safe Executive Director Update | Informational**

- Alonso Vivas
  - Big Belly Trash Can Pilot Program Update
  - FY22 Finance Update

### **Member Discussion**

- Non-Agenda Public Comment  
This is a period of time for any members of the public to comment on the forthcoming action item.

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### **Adjourn**

THIS INFORMATION IS AVAILABLE IN ALTERNATIVE FORMATS UPON REQUEST.

To request an alternative format or to request a sign language or oral interpreter for the meeting, please contact the Clean & Safe Program office at least five (5) working days before the meeting at (619) 234-8900 to ensure availability. Assistive Listening Devices (ALDs) are available for the meeting upon advanced request

Clean & Safe Board of Directors Meeting

March 7, 2022, Meeting Minutes

Call to Order:

Meeting commenced at 8:36am

Clean & Safe Board of Directors Attendance:

Board members present:

- Phil Rath, Chair
- Doug Korn
- Maria Disla
- Howard Greenberg
- James Haug
- Glenna Gasper
- L.C. Cline
- Barbara Daly, Secretary
- Betsy Brennan
- Steve Kohn
- Angie Webber
- Jason Wood
- Mike Madigan

Board members not present:

- James Langley
- Michael Trimble

**The following DSDP staff members were present:** Alonso Vivas, Ernesto Romo, Charity Jones, Joseph McKay, Terri Johnson, Justin Apper

**Agenda Public Comment:** No public comment.

**Motion:** Approval of minutes for January 18, 2022, Board meeting  
*1st - Glenna Gasper; 2<sup>nd</sup> - L.C. Cline - Minutes Approved*

**Chairman's Report - Phil Rath**

FY22-23 PBID Budget Overview:

- Budget to go into effect July 1, 2022
- Service levels in all areas to increase compared to last year's budget
- Personnel vacancy rates are up from last year
- Employee retention will be primary focus for FY22-23

- Wages and benefits will be going up
- Assessments increasing by 5%
- We will receive a one-time employee retention tax credit of \$1M
- Budget will be presented to city council a full month earlier than in previous years

### Executive Director Update – Alonso Vivas, Downtown San Diego Partnership Clean & Safe Program

- Revenue forecast: 7% increase in budget
- Power washing: Service increase: 42%; Budget increase: 38%
- Security: Service increase: 4%; Budget increase 18%
- Maintenance: Flat rate increase; Budget increase 13%

### RFP Committee Update – Barbara Daly, Board Secretary

- Committee reviewed all RFP's
- Committee considered scope of work and proposal evaluation criteria
- Scope of work requirements regarding security included 19 deliverables
- Scope of work requirements regarding power washing included 15 deliverables
- All proposals were matched against scope of work requirements
- A total of 3 security proposals were received from Inter-Con, Allied, and City Wide
- Inter-Con Security was selected for all neighborhoods.
- A total of 4 power washing proposals were received from Aztec Landscaping, A&C, City Wide, and South Bay Power Washing
- South Bay Power Washing was selected for the following neighborhoods:
  - o Gaslamp, & East Village
- Aztec Landscaping was selected for the following neighborhoods
  - o CEP, City Center, Cortez, Columbia, & Marina

### Board Comments/Questions:

**Steve Kohn:** Can we have further explanation of the Admin & CEP line items?

**Alonso Vivas:** Program will be structured to meet federal oversight standards

**Terri Johnson:**

- Moving forward we will be more aligned with the federal methodology for accounting and reporting overhead costs
- Admin costs increased due to implementation of flat rate
- Flat rate will only increase if the rate itself gets increased as an absolute rate
- 1.3M in current carryforward; we're only using 1/3 of it so that we can use the rest over time
- DSDP to work on projections for the next few years to avoid impact on services

- Marketing and program costs are up slightly; a few employees have been moved from the admin category to the CEP category

**Phil Rath:**

- If we were to do a time and motion analysis of DSDP employees and how much time they spend on Clean & Safe issues the numbers would be favorable
- Our flat rate is at about 8%, which is on the low side compared to other MADs and BIDs
- Because we are an operating company the one-time infusion of \$1M is helpful but it doesn't solve the problem. The 5% increase should help smooth things out.

**Mike Madigan:** Now that the city and the Padres are moving forward with the program for Tailgate Park, we should contact them regarding additional development and whether it will be CEP add or will Padres be responsible for that area?

**Alonso Vivas:** Tailgate Park project will create more opportunities for Clean & Safe in that area

**Betsy Brennan:** Park will be privately maintained by Padres; DSDP in discussion with Padres, IQHQ and Stockdale regarding program similar to Clean & Safe program

**Angie Weber:** Who is the liaison for Tailgate Park project:

**Betsy Brennan:** Diana Pitts, Vice President of Public Affairs

**Motion:** Accept FY22-23 Budget Approvals and Contractor Services Recommendations  
*1st - Glenna Gasper; 2<sup>nd</sup> - L.C. Cline - Budget Accepted*

**Non-Agenda Public Comment** No public comment.

**Chairman's Report Continued – Phil Rath**

- 4 board seats set to expire
- 2 in Gaslamp (Michael Trimble & Howard Greenberg), 1 in East Village (Mike Madigan) & 1 CEP (Jason Wood)
- Per our bylaws we're required to perform a call for nominations and present those nominations to the board in May
- Barbara Daly and Steve Kohn have volunteered for the nominations committee

**Adjourn:** The meeting adjourned at 9:26am

**Next meeting:** May 17, 2022 (In-Person)

### Clean & Safe Board Nominations

DSDP Clean and Safe Board are currently looking for nominations for the following neighborhoods East Village (1 Seat), CEP (1 Seat), and Gaslamp (2 Seats). The representatives will start in July 2022 for a three-year term. The nominations committee will review the nominations and make a recommendation to the board at the upcoming May 17, 2022, Clean and Safe Board Meeting. July 19, 2022, will be their first board meeting. Please note that while we have not received nominations for the CEP Board, we will continue to ask for nominations and anticipate having a recommendation by the following July 19, 2022, Board meeting.

The nomination committee recommends the following nominees for the following neighborhoods East Village (1 Seat), CEP (1 Seat), and Gaslamp (2 Seats):

Mike Madigan – East Village  
Howard Greenberg – Gaslamp  
Michael Trimble – Gaslamp

Additionally, the nomination committee recommends that Phil Rath continue as Board Chair, Doug Korn to serve as Vice Chair/Secretary, and Mike Madigan to serve as Treasurer.

**Nominee Name:** Mike Madigan:

**Neighborhood:** East Village

**Owner:** ParkLoft Condo, Park Blvd. West Condo, Park Row Condo, Porto Siena Condo

**Email:** [mike@madiganinc.com](mailto:mike@madiganinc.com)

**Phone:** 619-807-6857

**Term:** Nominee can serve for three years

### **MIKE MADIGAN BIO**

A native of San Diego, Mike is a graduate of Grossmont High School, San Diego State University, and a former Naval Officer. Mike worked for 5 ½ years as Chief of Policy for San Diego Mayor Pete Wilson, with direct responsibility to the Mayor for the City's Growth Management Plan and the redevelopment of downtown San Diego. He was involved in developing the concept for creating the Centre City Development Corporation (CCDC), the San Diego Redevelopment Agency, a non-profit Board that managed downtown redevelopment. He served as the first Staff Director of the Metropolitan Transit Development Board (MTDB), the builder of San Diego's light rail system. He oversaw the development of the Torrey Pines Science Park and the revitalization of the San Diego Economic Development Corporation (SDEDC).

After leaving the Mayor's office, Mike worked for 21 years for Pardee Construction Company, serving as Senior Vice President in San Diego, with project management responsibilities for several master-

planned communities, including Sabre Springs, Mira Mesa, and Ocean View Hills. On retirement from Pardee, Mike was asked by Mayor Susan Golding to lead project negotiations for and implementation of the new Padres downtown ballpark (now known as PETCO Park) and oversee – on behalf of the City – the revitalization of the surrounding residential and commercial development.

In 2002, Mike formed Madigan Consulting, Inc. to provide consulting and advisory services on private development and public infrastructure projects throughout the western states, and he retired from the company in 2017.

During his years in the private sector, Mike has served on, and in most instances chaired, several public and non-profit Boards and Commissions, including 20 years as a Director of the San Diego County Water Authority, appointed to the Board by five successive mayors of San Diego and serving 2 ½ years as Chair; 10 years as a Director of the Metropolitan Water District of Southern California; 8 years as a member of the California Water Commission, including a term as Chair; and seven years as Chair of the California State Bay-Delta Oversight Council and its State-Federal successor, the Bay-Delta Advisory Council, appointed by the Governor of California and the U.S. Secretary of the Interior.

Mike has also served as Chair of the San Diego County Boy Scout Council, the San Diego County Unit of the American Cancer Society, the Board of Trustees of Rady Children’s Hospital, the Greater San Diego Chamber of Commerce, the City of San Diego Library Commission, the San Diego Armed Services YMCA, and as Founding Chair of the San Diego Coalition for Equality. He has served on the San Diego Downtown Partnership Board and as a Board Member of the Clean and Safe Program. For several years.

Mike served eighteen years on the Board of Vietnam Veterans of San Diego and chaired its’ Vision Committee, overseeing the development of facilities comprising over 300 beds that provides housing and treatment to homeless veterans suffering from PTSD and alcohol and drug addictions.

**Nominee Name:** Howard Greenberg

**Neighborhood:** Gaslamp

**Owner:** Pioneer Warehouse Lofts/Trilogy Real Estate Management

**Email:** [howard@trilogymanagement.com](mailto:howard@trilogymanagement.com)

**Term:** Nominee can serve for three years

## **Howard Greenberg Bio**

20 + years - DSDP Board of Directors, Clean & Safe Board since inception. Past Chair. Gaslamp Quarter Board of Directors 20+ years. Past Chair.

Mr. Greenberg was born and raised in Chicago, IL. He attended Indiana University, Bloomington, IN, and graduated with a B.A. in Accounting in 1981. In May of 1981, Mr. Greenberg completed the CPA exam in Illinois. From 1981-to 1983, Mr. Greenberg worked as an accountant at Peat Marwick Mitchell in Chicago in the Small Business Audit Division. In late 1983, Mr. Greenberg relocated to San Diego, California, and began his real estate career. Trilogy Real Estate

Management, Inc. was formed in December 1990 and currently manages over 1.5 million square feet of retail, office, residential, commercial, hotel, and mixed-use projects, primarily in Downtown San Diego, valued at over \$400,000,000. Mr. Greenberg is the President of Trilogy and is a partner in many projects managed.

**Nominee Name:** Michael Trimble

**Neighborhood:** Gaslamp

**What property do you represent:** Executive Director of Gaslamp Quarter Association representing all businesses and property owners in the 16 ½ block historic district.

**Email:** [michael@gaslamp.org](mailto:michael@gaslamp.org)

**Phone:** 760 807-2525 cell / 619 233-5227 office

**Term:** Nominee can serve for three years

### **Michael Trimble Bio**

Being the Executive Director of the GQA gives me the inside knowledge about what my neighborhood needs. I have direct contact with business owners and property owners daily. I have already served on the board since 2015. I am looking to continue my service

## **UPCOMING FY23 BOARD OF DIRECTORS MEETING DATES**

**PLEASE NOTE: All meetings will start promptly at 8:30AM and end at 10:00AM**

- July 19, 2022
- August 2022 – DARK
- September 20, 2022
- October 2022 – DARK
- November 15, 2022
- December 2022 – DARK
- January 17, 2022
- February 2023 – DARK
- March 21, 2023
- April 2023 – DARK
- May 16, 2023
- June 2023 – DARK

**Timeline**

2022  
 Outreach and Zone-Specific Meetings  
 Draft Management District Plan  
 Finalize Management District Plan

2023  
 Petition Drive  
 Public Hearings and Ballot Process  
 Renewed District Approved

**Property Owner Outreach**

Betsy and the team continue to meet with property owners within the district to educate on the PBID, solicit feedback and address concerns. The outreach strategy is implemented in a phased approach, targeting the largest property owners first, whose support is imperative to secure a district renewal.

Meetings held	Meetings to go (phase 2)	Meetings to go (all phases)
26	35	136
Percentage of vote met with	Percentage of vote after phase 2	Percentage of vote after phase 3
36.18%	53.25%	65.18%

**Sentiment:**

Supportive	15
Somewhat supportive	8
Neutral	2
Somewhat opposed	1
Opposed	0

**Top priorities:**

- Homelessness
- Safety
- Security
- Power washing
- Trash removal
- Graffiti removal

**Community Outreach**

We have initiated community outreach efforts to educate the residential community on the PBID and its services. Our goal is to meet with all 63 Downtown Homeowners Associations over the next 9 months. In the coming months we will start engaging apartment complexes and community groups.

**Homeowners Associations**

Meetings attended	Meetings scheduled	Meetings to go
10	12	41

**Sentiment:**

Supportive	7
Somewhat supportive	3
Neutral	1
Somewhat opposed	0
Opposed	0

**Top priorities:**

- Safety
- Homelessness
- Power washing
- Sidewalks
- Continued good service

**Consultants**

Community Outreach Consultant - Joyce Summer (Retained)  
 Renewal Consultant - Civitas (Contract Awarded, In Negotiation)

## Downtown San Diego Clean and Safe

## Balance Sheet

05/10/22

As of March 31, 2022

Accrual Basis

	<u>Mar 31, 22</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	2,522,884
Accounts Receivable	1,813,384
<b>Other Current Assets</b>	
1450N · Intercompany New	10,766
1400N · Interfund New	111,977
1007- Wells Fargo Sweep Account	0
1310 - Prepaid Expenses	56,875
1450 - Security Deposits Asset	5,304
1455 - WC Insurance Deposit	54,286
1299 · Other Receivables	1,482
<b>Total Other Current Assets</b>	<u>240,689</u>
<b>Total Current Assets</b>	<u>4,576,957</u>
<b>Fixed Assets</b>	<u>368,515</u>
<b>TOTAL ASSETS</b>	<b><u>4,945,472</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	591,702
Credit Cards	9,281
<b>Other Current Liabilities</b>	
2162 · Accrued Vacation & PTO	117,815
2300 · Advances from the City	3,281,935
2321 · Deferred Rent	4,403
2400 · Other Current Liabilities	200,000
<b>Total Other Current Liabilities</b>	<u>3,604,152</u>
<b>Total Current Liabilities</b>	<u>4,205,135</u>
<b>Total Liabilities</b>	4,205,135
<b>Equity</b>	
3200 · Retained Earnings	547,116
Net Income	193,220
<b>Total Equity</b>	<u>740,336</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>4,945,472</u></b>

**Downtown San Diego Clean and Safe  
Profit & Loss Budget vs. Actual  
July 2021 through March 2022**

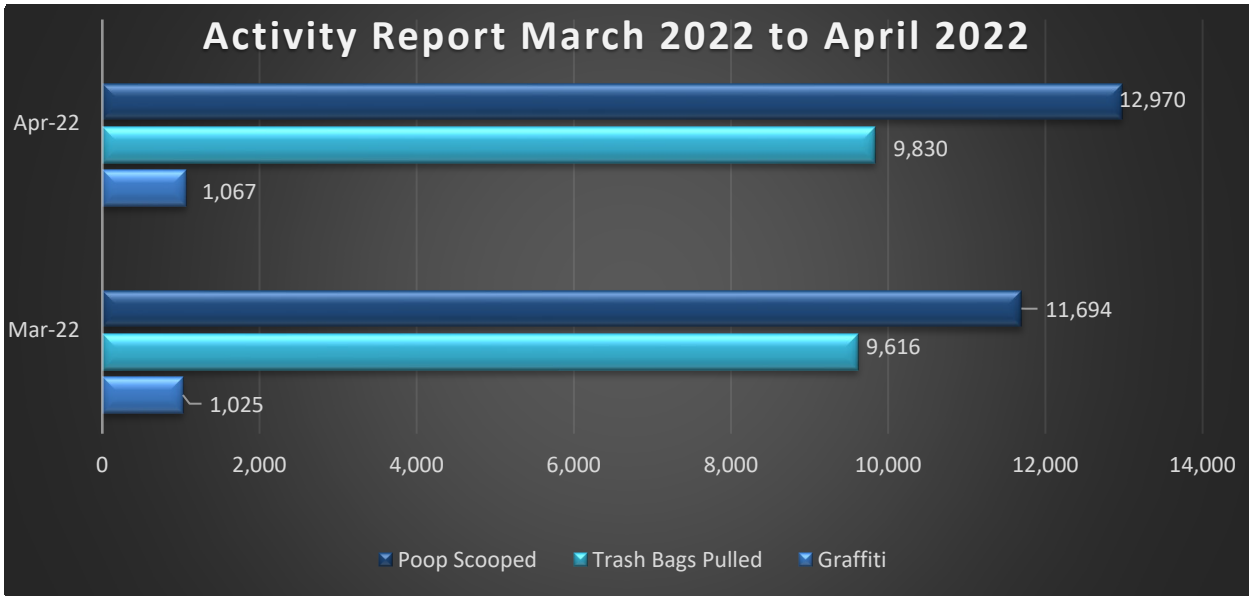
	Jul '21 - Mar 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>4000 · Total Assessment Revenue</b>	7,362,656	8,077,178	(714,522)	91%
<b>4025 - City - Park Reimbursemen</b>	(2,032)	0	(2,032)	100%
<b>550002- Loss Allowance</b>	0	(272,692)	272,692	0%
<b>9000 - Interest</b>	0	0	0	0%
<b>46400 · Other Types of Income</b>	2,510			
<b>47200 · Program Income</b>	0	0	0	0%
<b>Total Income</b>	7,363,133	7,804,486	(441,353)	94%
<b>Gross Profit</b>	7,363,133	7,804,486	(441,353)	94%
<b>Expense</b>				
<b>510000- Maintenance Expense</b>	3,712,034	3,642,777	69,257	102%
<b>520000- Installations/Beauti</b>	353,448	623,309	(269,860)	57%
<b>530000- Safety &amp; Homeless Outre</b>	1,713,681	2,353,103	(639,422)	73%
<b>540000- Administration Expense</b>	1,161,890	964,449	197,441	120%
<b>550000- Other</b>	112,500	112,500	0	100%
<b>560000- CEP Exclusive</b>	35,727	163,346	(127,619)	22%
<b>Total Expense</b>	7,089,281	7,859,484	(770,203)	90%
<b>Net Ordinary Income</b>	273,853	(54,998)	328,850	(498)%
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
<b>6999- Non City Related Expense</b>	9,784			
<b>70000 -Depreciation</b>	69,871			
<b>70100 -Gain/Loss Sale of Assets</b>	977			
<b>Total Other Expense</b>	80,632			
<b>Net Other Income</b>	(80,632)	0	(80,632)	100%
<b>Net Income</b>	<b>193,220</b>	<b>(54,998)</b>	<b>248,218</b>	<b>(351)%</b>

Clean & Safe BvA YTD 3/31/2022	Total 1- Core			2- Columbia			3- Gaslamp			4- East Village		
	Jul '21 - Mar 22	Budget	\$ Over Budget	Jul '21 - Mar 22	Budget	\$ Over Budget	Jul '21 - Mar 22	Budget	\$ Over Budget	Jul '21 - Mar 22	Budget	\$ Over Budget
Ordinary Income/Expense												
Income												
4000 - Total Assessment Revenue												
4020 - City PBID Revenue	1,280,685	1,368,746	(88,061)	480,782	591,119	(110,337)	1,416,860	1,330,899	85,961	2,638,029	2,647,569	(9,540)
4021- Assessments (Other)												
4030 - Midblock Lighting Income	35,663	36,699	(1,036)	17,062	14,659	2,403	33,750	33,285	465	64,331	66,481	(2,150)
4040 - City Fee Income	20,150	20,948	(798)	8,339	8,368	(29)	19,958	19,000	958	36,120	37,949	(1,829)
4021- Assessments (Other) - Other	0	0	0	0	0	0	0	0	0	0	0	0
Total 4021- Assessments (Other)	55,813	57,647	(1,834)	25,401	23,027	2,374	53,708	52,285	1,423	100,451	104,430	(3,979)
Total 4000 - Total Assessment Revenue	1,336,498	1,426,393	(89,895)	506,183	614,146	(107,963)	1,470,568	1,383,184	87,384	2,738,480	2,751,999	(13,519)
4025 - City - Park Reimbursemen	0	0	0	0	0	0	0	0	0	0	0	0
550002- Loss Allowance	0	(50,778)	50,778	0	(20,282)	20,282	0	(46,054)	46,054	0	(91,985)	91,985
9000 - Interest	0	0	0	0	0	0	0	0	0	0	0	0
46400 - Other Types of Income												
46430 - 4900 - Miscellaneous Revenue	0	0	0	0	0	0	0	0	0	0	0	0
Total 46400 - Other Types of Income	0	0	0	0	0	0	0	0	0	0	0	0
47200 - Program Income												
47240 - Program Service Fees	0	0	0	0	0	0	0	0	0	0	0	0
Total 47200 - Program Income	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	1,336,498	1,375,615	(39,117)	506,183	593,864	(87,681)	1,470,568	1,337,130	133,438	2,738,480	2,660,014	78,466
Gross Profit	1,336,498	1,375,615	(39,117)	506,183	593,864	(87,681)	1,470,568	1,337,130	133,438	2,738,480	2,660,014	78,466
Expense												
510000- Maintenance Expense												
510110- Maintenance S&W's												
4250- Salaries & Wages	248,272	389,513	(141,241)	110,237	185,992	(75,755)	306,205	460,960	(154,755)	609,249	698,747	(89,498)
4254- Payroll Taxes	23,078			9,222			20,936			40,901		
4257- Worker's Comp.	36,129			14,437			32,776			64,032		
4258- Other Ins./Benefits	24,574			9,820			22,294			43,554		
Total 510110- Maintenance S&W's	332,053	389,513	(57,460)	143,716	185,992	(42,276)	382,211	460,960	(78,749)	757,736	698,747	58,989
510310- Vehicle Insurance	0	3,083	(3,083)	0	1,231	(1,231)	0	2,796	(2,796)	0	5,585	(5,585)
510510- Cleaning & Jan. Suppl.	28,505	27,892	613	11,390	10,391	999	25,860	25,297	563	50,520	50,526	(6)
510810- Vehicle Repair & Maint.	21,269	10,019	11,250	8,499	4,002	4,497	19,295	9,087	10,208	37,696	18,149	19,547
510910- Vehicle Fuel	9,134	12,701	(3,567)	3,650	5,073	(1,423)	8,286	11,519	(3,233)	16,188	23,008	(6,820)
511010- Waste Removal	14,608	12,918	1,690	5,837	5,160	677	13,252	11,716	1,536	25,889	23,402	2,487
511210- Uniforms	896	2,261	(1,365)	358	1,173	(815)	813	2,662	(1,849)	1,588	5,318	(3,730)
511510- Equip. Lease/Purchase	50,391	13,946	36,445	31,101	5,570	25,531	49,236	12,649	36,587	95,294	25,263	70,031
511610- Electric Services	2,943	5,872	(2,929)	1,176	2,345	(1,169)	2,670	5,326	(2,656)	5,216	10,637	(5,421)
511710- Water Services	4,470	5,138	(668)	1,786	2,052	(266)	4,055	4,660	(605)	7,922	9,308	(1,386)
511810- Phone Services	6,841	6,564	277	2,734	2,622	112	6,207	5,954	253	12,125	11,891	234
511910- Data Tracking	5,132	5,614	(482)	2,051	2,243	(192)	4,656	5,092	(436)	9,096	10,170	(1,074)
512110- Powerwashing	205,137	134,709	70,428	46,017	45,620	397	277,947	137,588	140,359	383,495	332,098	51,397
512210- Streetscape, Landscaping	20,858	10,955	9,903	5,088	2,441	2,647	10,342	10,962	(620)	19,275	20,318	(1,043)
512310- Tree Trimming MTS	0	1,858	(1,858)	0	402	(402)	0	0	0	0	2,009	(2,009)
512410- Tree Trimming Neigh.	8,503	6,026	2,477	4,887	3,390	1,497	0	3,615	(3,615)	14,997	12,051	2,946
512510- Water Feature	0	2,731	(2,731)	0	3,203	(3,203)	0	3,730	(3,730)	0	4,615	(4,615)
512610- Tree Trimming Palms	0	900	(900)	0	459	(459)	0	459	(459)	0	900	(900)
Total 510000- Maintenance Expense	710,740	652,700	58,040	268,290	283,369	(15,079)	804,830	714,072	90,758	1,437,037	1,263,995	173,042
520000- Installations/Beauti												
520001- Capital Improvements	8,593	7,557	1,036	2,577	4,800	(2,223)	15,129	16,500	(1,371)	4,001	9,750	(5,749)
520110- Install/Beau. S&W's												
4250- Salaries & Wages	23,295	69,289	(45,994)	9,309	27,956	(18,647)	21,134	63,404	(42,270)	41,287	124,658	(83,371)
4254- Payroll Taxes	1,775			709			1,610			3,146		
4257 - Worker's Comp.	0			0			0			0		
4258- Other Ins./Benefits	1,581			632			1,434			2,801		
Total 520110- Install/Beau. S&W's	26,651	69,289	(42,638)	10,650	27,956	(17,306)	24,178	63,404	(39,226)	47,234	124,658	(77,424)
522610- Midblock Lighting	35,663	36,699	(1,036)	17,062	14,659	2,403	33,750	33,285	465	64,331	66,481	(2,150)
Total 520000- Installations/Beauti	70,907	113,545	(42,638)	30,289	47,415	(17,126)	73,057	113,189	(40,132)	115,566	200,889	(85,323)

Clean & Safe BvA YTD 3/31/2022	Total 1- Core			2- Columbia			3- Gaslamp			4- East Village		
530000- Safety & Homeless Outre												
530001- Safety Contract Serv.	240,924	368,069	(127,145)	52,559	83,338	(30,779)	306,160	288,977	17,183	629,149	763,529	(134,380)
530110- Safety/HOT S&W's												
4250- Salaries & Wages	56,983	67,769	(10,786)	52,196	110,107	(57,911)	51,695	62,323	(10,628)	100,991	118,558	(17,567)
4254- Payroll Taxes	5,437			2,173			4,933			9,636		
4257 - Worker's Comp.	1,026			298			910			1,763		
4258- Other Ins./Benefits	976			390			885			1,729		
Total 530110- Safety/HOT S&W's	64,422	67,769	(3,347)	55,057	110,107	(55,050)	58,423	62,323	(3,900)	114,119	118,558	(4,439)
Total 530000- Safety & Homeless Outre	305,346	435,838	(130,492)	107,616	193,445	(85,829)	364,583	351,300	13,283	743,268	882,087	(138,819)
540000- Administration Expense												
540110- Admin. Sal. & Wages												
4250- Salaries & Wages	70,531	41,761	28,770	28,184	16,670	11,514	63,986	38,308	25,678	125,004	73,972	51,032
4254- Payroll Taxes	2,943			1,176			2,670			5,217		
4257 - Worker's Comp.	573			229			519			1,015		
4258- Other Ins./Benefits	6,386			2,552			5,794			11,319		
Total 540110- Admin. Sal. & Wages	80,433	41,761	38,672	32,141	16,670	15,471	72,969	38,308	34,661	142,555	73,972	68,583
540001- Audit & Accounting Serv	4,097	2,095	2,002	1,637	837	800	3,716	1,900	1,816	7,260	3,795	3,465
540002- Office Supplies	7,315	4,888	2,427	2,923	1,952	971	6,636	4,433	2,203	12,965	8,854	4,111
540004- Payroll / Webservices	4,893	944	3,949	1,955	557	1,398	4,439	1,265	3,174	8,672	2,526	6,146
540006- Travel	148	0	148	59	0	59	134	0	134	261	0	261
540008- Telephones	1,158			463			1,050			2,052		
540009- Legal Expense	44,657	40,966	3,691	17,845	16,363	1,482	40,512	37,155	3,357	79,145	74,210	4,935
540010- IT Support	4,046	2,561	1,485	1,617	1,173	444	3,670	2,662	1,008	7,170	4,193	2,977
540011- Parking	2,105	3,771	(1,666)	841	1,506	(665)	1,910	3,420	(1,510)	3,731	6,831	(3,100)
540012- Community/Board Meeting	2,773	140	2,633	1,108	56	1,052	2,515	127	2,388	4,914	253	4,661
540210- Program Management	16,662	19,649	(2,987)	6,658	7,848	(1,190)	15,116	17,821	(2,705)	29,530	35,593	(6,063)
540211- CEP Program Management	0	0	0	0	0	0	0	0	0	0	0	0
540410- General Liability Ins.	39,535	24,021	15,514	15,798	9,595	6,203	35,866	21,786	14,080	70,068	43,514	26,554
541310- Training	3,793	2,723	1,070	1,516	1,087	429	3,511	2,470	1,041	6,723	4,934	1,789
541410- Rents/Leases	17,741	18,330	(589)	7,089	7,322	(233)	16,095	16,625	(530)	31,443	33,205	(1,762)
541610- Electric Services	0	977	(977)	0	391	(391)	0	887	(887)	0	1,771	(1,771)
Total 540000- Administration Expense	229,356	162,826	66,530	91,650	65,357	26,293	208,139	148,859	59,280	406,489	293,651	112,838
550000- Other												
66900 - Reconciliation Discrepancies	0			0			0			0		
550001- City Fee	20,150	20,948	(798)	8,339	8,368	(29)	19,958	19,000	958	36,120	37,949	(1,829)
Total 550000- Other	20,150	20,948	(798)	8,339	8,368	(29)	19,958	19,000	958	36,120	37,949	(1,829)
560000- CEP Exclusive												
560001- Business Attrac. & Ret.	0			0			0			0		
560002- Property Marketing	0			0			0			0		
Total 560000- CEP Exclusive	0			0			0			0		
Total Expense	1,336,499	1,385,857	(49,358)	506,184	597,954	(91,770)	1,470,567	1,346,420	124,147	2,738,480	2,678,571	59,909
Net Ordinary Income	(1)	(10,242)	10,241	(1)	(4,090)	4,089	1	(9,290)	9,291	0	(18,557)	18,557
Other Income/Expense												
Other Expense												
6999- Non City Related Expense	0			0			0			0		
70000 -Depreciation	0			0			0			0		
70100 -Gain/Loss Sale of Assets	0			0			0			0		
Total Other Expense	0			0			0			0		
Net Other Income	0	0	0	0	0	0	0	0	0	0	0	0
Net Income	(1)	(10,242)	10,241	(1)	(4,090)	4,089	1	(9,290)	9,291	0	(18,557)	18,557

5- Cortez			6- Marina			7- CEP			Total unclassified		TOTAL		
Jul '21 - Mar 22	Budget	\$ Over Budget	Jul '21 - Mar 22	Budget	\$ Over Budget	Jul '21 - Mar 22	Budget	\$ Over Budget	Jul '21 - Mar 22	Jul '21 - Mar 22	Jul '21 - Mar 22	Budget	\$ Over Budget
505,085	702,533	(197,448)	636,205	743,931	(107,726)	105,009	392,381	(287,372)	0	0	7,062,655	7,777,178	(714,523)
18,506	17,568	938	18,187	18,807	(620)	0			0	0	187,499	187,499	0
10,456	10,028	428	11,812	10,735	1,077	5,666	5,472	194	0	0	112,501	112,500	1
0	0	0	0	0	0	0	0	0	0	0	0	0	0
28,962	27,596	1,366	29,999	29,542	457	5,666	5,472	194	0	0	300,000	299,999	1
534,047	730,129	(196,082)	666,204	773,473	(107,269)	110,675	397,853	(287,178)	0	0	7,362,655	8,077,177	(714,522)
0			0			0			0	(2,032)	(2,032)	0	(2,032)
0	(24,307)	24,307	0	(26,022)	26,022	0	(13,264)	13,264	0	0	0	(272,692)	272,692
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0			0			0			0	2,510	2,510	0	2,510
0			0			0			0	2,510	2,510	0	2,510
0			0			0			0	0	0	0	0
0			0			0			0	0	0	0	0
534,047	705,822	(171,775)	666,204	747,451	(81,247)	110,675	384,589	(273,914)	0	478	7,363,133	7,804,485	(441,352)
534,047	705,822	(171,775)	666,204	747,451	(81,247)	110,675	384,589	(273,914)	0	478	7,363,133	7,804,485	(441,352)
118,689	203,208	(84,519)	180,566	179,409	1,157	0			(70,771)	0	1,502,447	2,117,829	(615,382)
11,059			11,832			0			(5,617)	0	111,411	0	111,411
17,313			18,522			0			(1,633)	0	181,576	0	181,576
11,776			12,599			0			857	0	125,474	0	125,474
158,837	203,208	(44,371)	223,519	179,409	44,110	0			(77,164)	0	1,920,908	2,117,829	(196,921)
0	1,476	(1,476)	0	1,580	(1,580)	0			0	0	0	15,751	(15,751)
13,660	13,352	308	14,614	15,044	(430)	0			0	0	144,549	142,502	2,047
10,192	4,796	5,396	10,904	5,135	5,769	0			0	0	107,855	51,188	56,667
4,377	6,080	(1,703)	4,683	6,509	(1,826)	0			0	0	46,318	64,890	(18,572)
7,000	6,184	816	7,489	6,620	869	0			0	0	74,075	66,000	8,075
429	1,406	(977)	459	1,505	(1,046)	0	675	(675)	0	0	4,543	15,000	(10,457)
37,311	6,676	30,635	45,692	7,147	38,545	0			(138,146)	0	170,879	71,251	99,628
1,410	2,811	(1,401)	1,509	3,009	(1,500)	0			0	0	14,924	30,000	(15,076)
2,142	2,459	(317)	2,292	2,633	(341)	0			0	0	22,667	26,250	(3,583)
3,279	3,142	137	3,507	3,364	143	0	1,715	(1,715)	0	0	34,693	35,252	(559)
2,459	2,687	(228)	2,631	2,877	(246)	0	1,466	(1,466)	0	0	26,025	30,149	(4,124)
27,378	81,659	(54,281)	64,764	62,341	2,423	21,872	43,160	(21,288)	0	0	1,026,610	837,175	189,435
7,128	7,872	(744)	6,959	10,894	(3,935)	0			0	0	69,650	63,442	6,208
0			0			0			0	0	0	4,269	(4,269)
8,034	7,833	201	11,917	9,641	2,276	0			0	0	48,338	42,556	5,782
0	2,140	(2,140)	0	6,082	(6,082)	0			0	0	0	22,501	(22,501)
0	2,408	(2,408)	0	1,658	(1,658)	0			0	0	0	6,784	(6,784)
283,636	356,189	(72,553)	400,939	325,448	75,491	21,872	47,016	(25,144)	(215,310)	0	3,712,034	3,642,789	69,245
2,767	16,641	(13,874)	3,108	25,578	(22,470)	0			0	0	36,175	80,826	(44,651)
11,163	33,269	(22,106)	11,943	36,407	(24,464)	0			(5,370)	0	112,761	354,983	(242,222)
851			910			0			(426)	0	8,575	0	8,575
0			0			0			0	0	0	0	0
757			810			0			424	0	8,439	0	8,439
12,771	33,269	(20,498)	13,663	36,407	(22,744)	0			(5,372)	0	129,775	354,983	(225,208)
18,506	17,568	938	18,187	18,807	(620)	0			0	0	187,499	187,499	0
34,044	67,478	(33,434)	34,958	80,792	(45,834)	0			(5,372)	0	353,449	623,308	(269,859)

5- Cortez			6- Marina			7- CEP			Interfund	Total unclassified	TOTAL		
57,937	83,338	(25,401)	67,677	130,793	(63,116)	0			0	0	1,354,406	1,718,044	(363,638)
34,703	115,350	(80,647)	29,464	120,000	(90,536)	10,726	40,950	(30,224)	(13,592)	0	323,166	635,057	(311,891)
2,606			2,788			0			(1,079)	0	26,494	0	26,494
286			483			(64)			0	0	4,702	0	4,702
468			500			0			(32)	0	4,916	0	4,916
<b>38,063</b>	<b>115,350</b>	<b>(77,287)</b>	<b>33,235</b>	<b>120,000</b>	<b>(86,765)</b>	<b>10,662</b>	<b>40,950</b>	<b>(30,288)</b>	<b>(14,703)</b>	<b>0</b>	<b>359,278</b>	<b>635,057</b>	<b>(275,779)</b>
96,000	198,688	(102,688)	100,912	250,793	(149,881)	10,662	40,950	(30,288)	(14,703)	0	1,713,684	2,353,101	(639,417)
33,799	19,996	13,803	36,160	22,469	13,691	32,863	97,819	(64,956)	(6,905)	0	383,622	310,995	72,627
1,411			1,509			479			(548)	0	14,857	0	14,857
274			294			0			0	0	2,904	0	2,904
3,060			3,274			0			(68)	0	32,317	0	32,317
<b>38,544</b>	<b>19,996</b>	<b>18,548</b>	<b>41,237</b>	<b>22,469</b>	<b>18,768</b>	<b>33,342</b>	<b>97,819</b>	<b>(64,477)</b>	<b>(7,521)</b>	<b>0</b>	<b>433,700</b>	<b>310,995</b>	<b>122,705</b>
1,963	1,003	960	2,100	1,073	1,027	0	547	(547)	0	0	20,773	11,250	9,523
3,506	2,340	1,166	3,750	2,505	1,245	0	1,277	(1,277)	0	(56)	37,039	26,249	10,790
2,345	668	1,677	2,508	715	1,793	0	450	(450)	0	0	24,812	7,125	17,687
71	0	71	76	0	76	0			0	0	749	0	749
555			594			0			0	0	5,872	0	5,872
21,400	19,610	1,790	22,894	20,994	1,900	0	10,702	(10,702)	0	0	226,453	220,000	6,453
1,939	1,406	533	2,074	1,505	569	0	1,500	(1,500)	0	0	20,516	15,000	5,516
1,009	1,805	(796)	1,079	1,933	(854)	0	985	(985)	0	0	10,675	20,251	(9,576)
1,329	67	1,262	1,422	71	1,351	0	37	(37)	0	0	14,061	751	13,310
7,985	9,406	(1,421)	8,542	10,069	(1,527)	0	0	0	0	0	84,493	100,386	(15,893)
0	0	0	0	0	0	3,407	5,133	(1,726)	0	0	3,407	5,133	(1,726)
18,945	11,499	7,446	20,269	12,310	7,959	0	6,275	(6,275)	(25,749)	(4,664)	170,068	129,000	41,068
1,818	1,303	515	1,945	1,396	549	0	712	(712)	0	0	19,306	14,625	4,681
8,502	8,774	(272)	9,096	9,394	(298)	0	4,788	(4,788)	0	0	89,966	98,438	(8,472)
0	468	(468)	0	501	(501)	0	256	(256)	0	0	0	5,251	(5,251)
<b>109,911</b>	<b>78,345</b>	<b>31,566</b>	<b>117,586</b>	<b>84,935</b>	<b>32,651</b>	<b>36,749</b>	<b>130,481</b>	<b>(93,732)</b>	<b>(33,270)</b>	<b>(4,720)</b>	<b>1,161,890</b>	<b>964,454</b>	<b>197,436</b>
0			0			0			0	0	0	0	0
10,456	10,028	428	11,812	10,735	1,077	5,666	5,472	194	0	0	112,501	112,500	1
10,456	10,028	428	11,812	10,735	1,077	5,666	5,472	194	0	0	112,501	112,500	1
0			0			25,994	81,673	(55,679)	0	0	25,994	81,673	(55,679)
0			0			9,733	81,673	(71,940)	0	0	9,733	81,673	(71,940)
0			0			35,727	163,346	(127,619)	0	0	35,727	163,346	(127,619)
<b>534,047</b>	<b>710,728</b>	<b>(176,681)</b>	<b>666,207</b>	<b>752,703</b>	<b>(86,496)</b>	<b>110,676</b>	<b>387,265</b>	<b>(276,589)</b>	<b>(268,655)</b>	<b>(4,720)</b>	<b>7,089,285</b>	<b>7,859,498</b>	<b>(770,213)</b>
0	(4,906)	4,906	(3)	(5,252)	5,249	(1)	(2,676)	2,675	268,655	5,198	273,848	(55,013)	328,861
0			0			0			11	9,774	9,785	0	9,785
0			0			0			69,871	0	69,871	0	69,871
0			0			0			0	977	977	0	977
0			0			0			69,882	10,751	80,633	0	80,633
0	0	0	0	0	0	0	0	0	(69,882)	(10,751)	(80,633)	0	(80,633)
<b>0</b>	<b>(4,906)</b>	<b>4,906</b>	<b>(3)</b>	<b>(5,252)</b>	<b>5,249</b>	<b>(1)</b>	<b>(2,676)</b>	<b>2,675</b>	<b>198,773</b>	<b>(5,553)</b>	<b>193,215</b>	<b>(55,013)</b>	<b>248,228</b>



## March Employee Of The Month



### Estas Ndikumagenge

- DOH: July 30<sup>th</sup>, 2010
- EOM: March 2022
- Swing Shift
- East Village

### March Stats

- Maintenance Logs: 336
- Trash Bags Pulled: 305
- Poop/Urine Clean: 402
- Illegal Dumps: 73

### **(MCRT) Mobile Crisis Response Team**

**Mobile Crisis Response Team attends to behavioral health crisis calls that do not require law enforcement intervention.** This provides an effective solution to addressing non-violent behavioral health situations. These are licensed mental health clinicians, case managers, and peer support specialists who can respond to behavioral crisis calls that do not involve known threats of violence or medical emergencies.

#### **Services Available:**

**MCRT caters to individuals of all ages experiencing a Mental Health, Alcohol, or Drug Crisis.**

- Crisis Triage
- Risk Assessment
- In-Person Intervention
- Care Coordination
- Linkage to appropriate behavioral health services
- If clinically indicated, transportation to the appropriate facility

#### **Candidate Referral Criteria:**

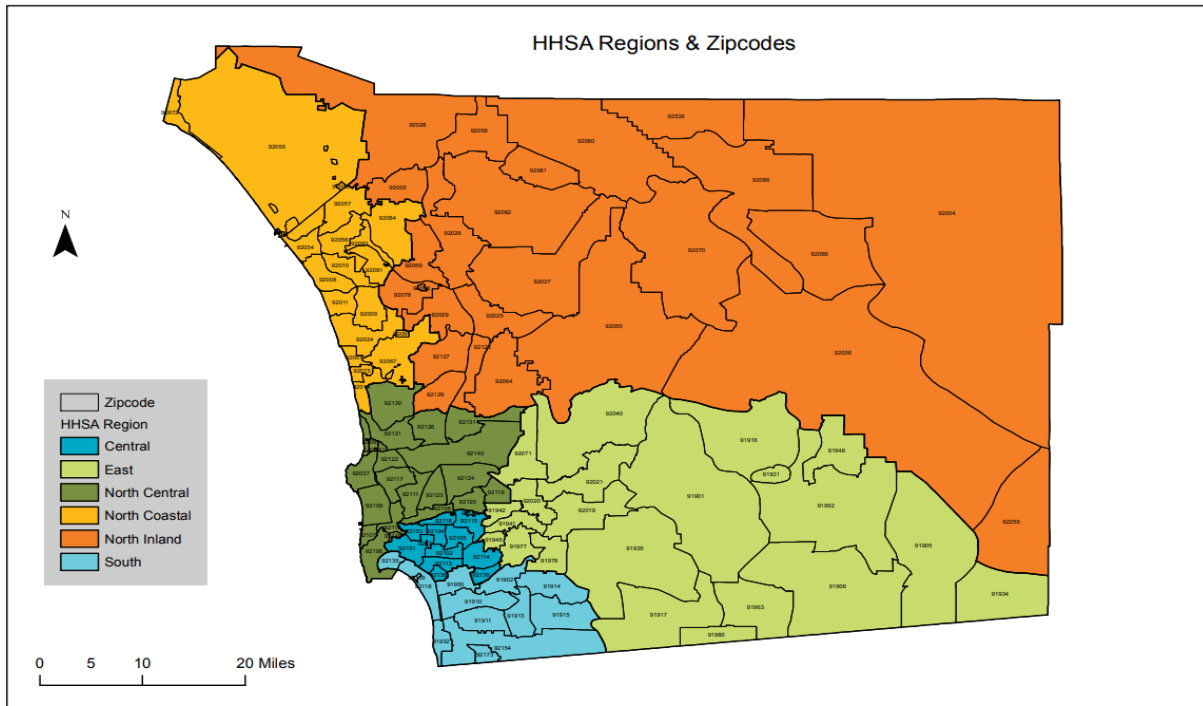
- No injuries requiring a medical response.
- No weapons involved or known to be in possession of the person.
- The person is not involved in serious criminal activity, related to this call, that warrants law enforcement.
- Person is not known to be wanted in connection with an ongoing LE investigation.
- No threat of immediate violence or reasonable potential for immediate violence or use of violence toward others or self.
- Law enforcement was not specifically requested.

Services are provided by **Exedus Recovery, Inc.** in the **North Coastal** region and by **Telecare Corporation** in the **remaining regions**.

**If you need help or know someone who does:**

**Call the County's Access and Crisis Line (888) 724-7240**

An Access and Crisis Line clinician will assess the situation for risk and safety through a



series of questions and may refer to MCRT or another resource as appropriate.

**MCRT Hours of Operation**

- MCRT is currently available for an in-person response on a 24/7 basis.
- MCRT has phone triage through their Call Center on a 24/7 basis.

**Sources:**

[BHS MCRT \(sandiegocounty.gov\)](https://sandiegocounty.gov)

[About MCRT \(sandiegocounty.gov\)](https://sandiegocounty.gov)



On the Road with the Mobile Crisis Response Team

<https://youtu.be/IX5OckPgFCA>

## What is the difference between MCRT and the PERT Team?

### (PERT) Psychiatric Emergency Response Team

#### Sources:

[San Diego Police Department | Facebook](#)     [pert\\_flyer.pdf \(sandiegocounty.gov\)](#)

#### SDPD PERT

<https://www.facebook.com/watch/?v=220493796374705>

**How to request PERT:** 911 Emergency Call or contact your local law agency.  
San Diego Police Department Non-Emergency (619) 531-2000.

#### PERT FACTS:

- **Attends to Psychiatric Crises and Mental Health Emergencies.**
- The PERT Program is a law enforcement-based mental health crisis intervention team.
- PERT Clinicians are licensed, mental health professionals who pair with a law enforcement officer/deputy
- **When is PERT used?** When individuals are in mental illness crisis **emergencies** that come to the attention of law enforcement. They provide on-scene assessments and referrals.
- **PERT does not provide case management** or individual treatment
- Goal is to safely and effectively de-escalate crisis situations. Avoiding unnecessary hospitalization and incarceration.
- PERT does not prescribe, deliver or administer medications.
- **PERT Clinicians do not respond to calls for service without an officer/deputy**
- PERT is not available 24-hours
- PERT does not perform emergency crisis negotiations. (Emergency/Crisis Negotiator or Hostage Negotiators)

## Outreach Activity Report March 2022 & April 2022

Mar-22

April-22

■ Unsheltered Homeless Count: **1384**

■ Unsheltered Homeless Count: **1474**

■ Family Reunification: **52**

■ Family Reunification: **31**

■ Unsheltered Contacts Made: **112**

■ Unsheltered Contacts Made: **172**

A gift that keeps on giving



### Amanda Burnett

Amanda Burnett came to us looking for assistance to get housed with her family in Illinois. Amanda had come to San Diego to live with her friend, but her friend immediately lost her job and housing, so Amanda ended up homeless. After a few months of living on the streets, Amanda was referred to our program through a local homeless service.

When we called Amanda for a check-in three months later, Amanda told us that she is doing great. She reported that she is currently working at an Italian restaurant as a hostess.

Amanda also shared that her father had passed away in 2008 in a car accident and her mother had raised Amanda and her two siblings on her own. Thankfully, Amanda's relationship with her mother is fantastic "Has a great heart."

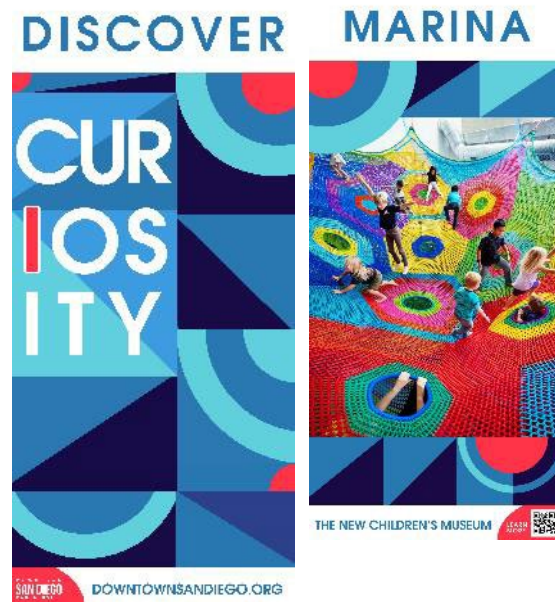
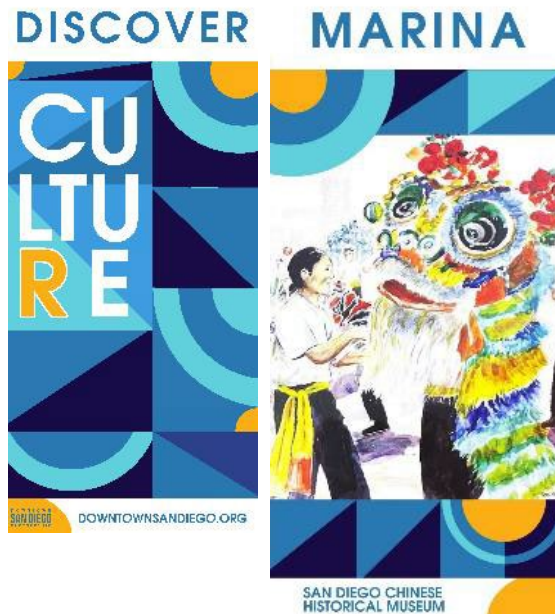
Besides her job as a hostess, Amanda is working on a couple of goals that she had set for herself. One goal was to create unique business cards that she hands out to people that need healing. Amanda says she wants to heal people with musical instruments and singing. Another goal was to publish her second book of poetry and she is in the process of publishing it. The title will be Cosmo Poetry Potion of The Soul. Amanda's first book is titled Poetry of The Soul: Wakanda of New Earth.

Amanda's quote to others is, "You are your own hero."

Survey Client Quote "FRP is an excellent program. It got me off the streets and back home where I belong."

## New Marina Neighborhood Banners

- Eight banner pairs featuring Marina's unique destinations
- Installation May 25<sup>th</sup>



## Cortez Downtown by Bike Banners

- Banners installed adjacent to new bike lanes on 4<sup>th</sup>, 5<sup>th</sup> and Beech



## Columbia District Creative Bike Racks

- Installed three new custom bike racks in February

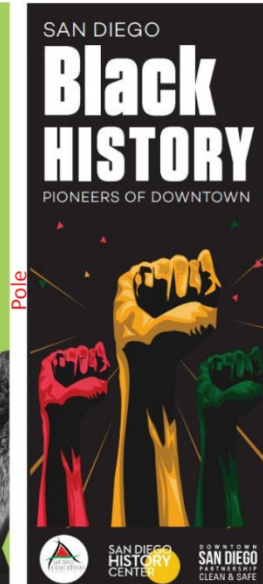
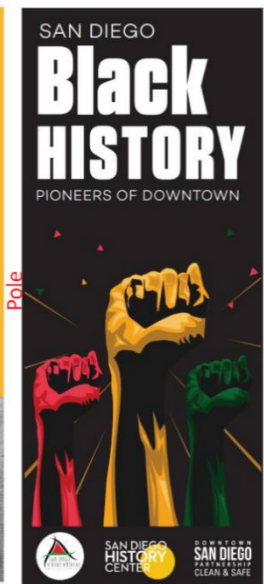
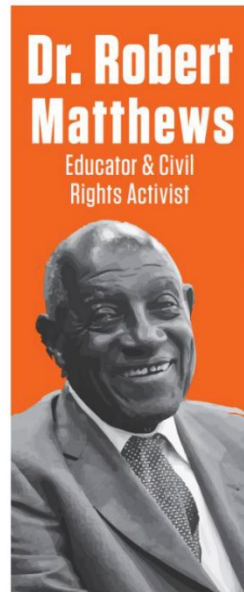
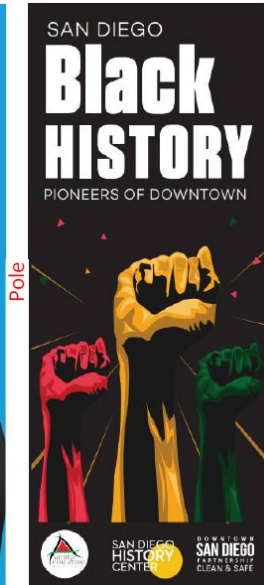
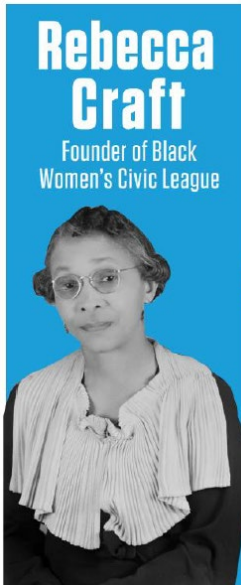


## SD Black History – Pioneers of Downtown

- Collaboration with the San Diego African American Museum of Fine Arts, San Diego History Center, and local artist Raquel Rhone to develop a series of banners that will

feature historical figures that were prominent in the establishment of San Diego's Black Community and contributed to the development of Downtown.

- On display along Market Street from June 1 to June 26 in celebration of Juneteenth



## Coming Soon

- Downtown Explorers Map- June
- Asian Pacific Historic District Call for Artist Selection - June

- Data Collection Pilot - July