

EXECUTIVE BOARD March 5, 2024 In-Person at: 401 B Street, Suite 100, San Diego 92101 Meeting begins at 12 p.m.

#### 12:00 p.m. - CALL MEETING TO ORDER (Rath)

- Agenda Public Comment
- Approve minutes from March 6, 2023 | ACTION

#### **FINANCIALS**

- Review FY25 Clean & Safe Budget and FY25 Contractors (Pages 4 -9) A. Vivas | INFORMATIONAL
  - This item details the specific information about the FY25 budget and FY25 contracted services.
- Approve FY25 Clean & Safe Budget and FY25 Contractors (Pages 4 –9) P. Rath | ACTION
  - This is the formal action item to approve the budget for the 2024 2025 fiscal year as well as take action to approve the contracted services for the 2024 – 2025 fiscal year.
- Non-Agenda Public Comment This is a period of time for any members of the public to comment on any topic that is not listed on this agenda

#### ADJOURN SPECIAL MEETING

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Executive Committee PBID Budget March 6, 2023

**Meeting Minutes** 

The meeting was called to order at 12:02 by Chair Hawken

The following Executive Board members were present: Betsy Bren nan, Steve Cushman, Perry Dealy, Brian Fish, Chanelle Hawken, Doug Korn, James Lawson, Monica Montano, Sumeet Parekh, Diana Puetz, Phil Rath.

The following DSDP staff members were present: Justin Apger, Sarah Brothers Kaitlin Payne, Carolyn Perkins, and Alonso Vivas.

Chair Hawken opened the meeting with a call for public comment. There were no members of the public in attendance, but 30 seconds was provided for comments. She thanked the Executive Board members for reviewing the PBID budget and stated that it is just over the halfway mark and once approved will be submitted to the city on March 17 then go to ED/IR committee in mid-May. hoping to be docketed at the city council on June 20, 2023.

Phil Rath provided a Chair report for the Clean & Safe Board. Despite inflationary pressures from the economy, Clean & Safe was able to keep service levels as consistent as possible from current levels to the new budget year. This was accomplished in a few ways: utilizing a portion of the fund balance; keeping management and admin costs relatively flat despite rising costs; seeking funds from outside sources; relying on community members to tell us what areas of Clean & Safe services are most important. Clean & Safe now has a fully staffed workforce due to more competitive wages and workplace culture.

Justin Apger, COO, covered the following topics with the Executive Board:

• Assessment increase of 5%

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- Positive outcome of staff working with City and County to collect property taxes in a timely manner (low delinquency rate)
- Fund balance usage
- Timing of Employee Retention Tax credit
- Explanation of CEP increase in revenue
- Continued efforts to balance budget despite inflationary impacts

Alonso Vivas provided service-level explanations for Contractors which was included in pages 5-7 of the "Special meeting" packet.

Chair Hawken called for a motion to approve the Special Executive meeting minutes from March 2022 and the FY24 Clean and Safe Budget and FY24 Contractors.

The motion was made by Mr. Cushman and seconded by Mr. Lawson. The motion passed unanimously. No abstentions and no oppositions.

30 seconds was allowed however there was no public comment.

The Special meeting was adjourned at 12:16 p.m.

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# Downtown San Diego PBID Preliminary Budget FY 2024 - 2025

Assessments (1) (2)         641,223         2,357,311           Miklobick Lighting Revenue         (7,97)         (28,297)           Loss Provision (3)         (19,002)         (72,798)           Net Assessments         613,774         2,162,756           Other Revenue         -         6,600           Total         613,724         2,162,756           Maintenance Personnel         CEP         City Center           Maintenance Personnel         -         700,531           Powerwashing         32,757         167,600           Tee Timming Reighborhood         -         5,000           Post Tracking         -         5,000           Vehicle Repark Reighborhood         -         13,220           Vehicle Repark Reinstrace         -         21,663           Tee Timming Reighborhood         -         13,220           Vehicle Repark Reinstrace         -         21,663           Laguagment Leasing / Purchasing         -         13,230           Innovation and Modernization         -         13,520           Vehicle Instrace         -         103,826           Catal         32,576         1,135,778           Beautification Personel         -         103,826	956,502				— I	TOTAL
PBID City Fee Revenue         (7,697)         (28,297)           Loss Provision (3)         (19,602)         (72,798)           Net Assessments         (613,724         2,162,756           Other Revenue         -         -         6,150           Total         613,724         2,162,756         -           Maintenance Resonnel         -         City Center         -           Maintenance Resonnel         -         -         65,473           Streetiscope + Landscaping         -         55,473         -           Streetiscope + Landscaping         -         55,473         -         -         56,473           Streetiscope + Landscaping         -         -         15,300         -         -         56,473           Streetiscope + Landscaping         -         -         15,300         -         -         50,500           Tree Trimming Neighborhood         -         1,5320         -         13,3200         -         1,5320           Vehicle Regair & Maintenance + Utilitis         -         12,320         Innovation and Modernization         -         1,5429           Nater Feature Maintenance + Utilitis         -         1,5429         -         1,342,778           Beaut	(27.022)	2,065,094	4,171,317	1,140,808	1,163,658	12,495,913
Los Frovision (3)         (19.902)         (72,798)           Net Assessments         613,724         2,162,756           Other Revence         -         6,160           Total         613,724         2,162,756           Maintenance         613,724         2,162,756           Waintenance Personnel         -         760,531           Powerwashing         32,576         167,609           Cleaning, Janitorial Supplies & Uniforms         -         5,000           Streetiscape + Landscaping         -         5,000           The Finnming Neighborhood         -         1,5360           Vehicle Repair & Maintenance         -         1,5378           Water Services         -         1,5429           Vehicle Repair & Maintenance         -         1,3320           Vehicle Repair & Maintenance         -         1,3320           State Services         -	(37,922) (11,482)	(81,874) (24,789)	(165,379) (50,072)	(45,229) (13,694)	(46,135) (13,968)	(470,00)
Net Assessments         613,724         2,162,756           Other Revenue         -         6,600           Total         613,724         2,168,371           Expenses         -         760,531           Maintenance         CEP         City Center           Maintenance Personnel         -         760,531           Texe Training Neighborhood         -         1,550           Data Tracking         -         153,820           Vehicle Repair & Maintenance         -         13,520           Vehicle Repair & Maintenance         -         13,520           Vehicle Repair & Maintenance         -         12,633           Vehicle Insurance         -         12,620           Tero Timming Naintenance         -         12,620           Vehicle Insurance         -         13,520           Vehicle Insurance         -         12,620           Innovation and Modernization         -         15,242           Rent         -         6,344           Total         32,576         1,135,778           Bautification Personnel         -         10,3226           Patemaking & Activations (formerty Capital Improvements)         -         11,666           Co	(11,482)	(24,789) (63,774)	(128,818)	(35,230)	(35,936)	(150,00
Other Revenue         -         613,724         2,168,917           Total         613,724         2,168,917           Expenses         -         760,531           Maintenance Personnel         -         760,531           Dovervashing         32,576         167,609           Streetscape - Landscaping         -         5,000           Data Tracking         -         15,380           Vehicle Repair & Maintenance         -         13,520           Vehicle Repair & Maintenance         -         12,783           Vehicle Repair & Maintenance         -         12,280           Vehicle Repair & Maintenance         -         12,280           Vehicle Repair & Maintenance         -         12,280           Innovation and Modernization         -         15,429           Water Services         -         14,723           Rent         -         6,544           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,825           Consultants         -         1,987           Consultants         -         1,988           Data officatin Per	877,560	1,894,656	3,827,047	1,046,654	1,067,618	11,490,01
Total         613,724         2,168,917           Expenses         CEP         City Center           Maintenance         CEP         City Center           Maintenance Personnel         -         760,531           Powerwashing         32,576         167,609           Cleaning, Jantorial Supplies & Uniforms         -         53,700           Tree Timming Neighborhood         -         1,550           Vehicle Removal         -         27,640           Data Tracking         -         13,820           Vehicle Repair & Maintenance         -         9,773           Vehicle Repair & Maintenance         -         12,230           Vehicle Insurance         -         12,232           Unnovation and Modernization         -         5,566           Phone Services         -         14,279           Rent         -         6,944           Total         32,576         1,135,778           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         1,989           Consultants         -         1,989           Uniforms         -         1,33,83           Safety & Outreac	8,960	8,960	11,760	6,160	14,000	56,00
Maintenance         CEP         City Center           Maintenance Personnel         -         760,531           Powervashing         32,576         167,600           Stretstoze + Landstoging         -         63,473           Stretstoze + Landstoging         -         15,000           Tree Trimming Neighborhood         -         15,000           Valie Removal         -         21,683           Data Tracking         -         13,320           Vehicle Repair & Maintenance         -         12,683           Vehicle Repair & Maintenance         -         12,320           Vehicle Repair & Maintenance + Utilities         -         12,320           Innovation and Modernization         -         5,926           Phone Services         -         14,793           Rent         -         63,444           Total         32,576         1,135,778           Beautification Personnel         -         103,826           Pinzemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         1,939           Laujoment Leasing / Purchasing         -         2,983           Total         -         120,464      <	886,520	1,903,616	3,838,808	1,052,814	1,081,619	11,546,01
Maintenance Personnel         Case         Construction           Powerwashing         32,576         167,609           Cleaning, Jantorial Supplies & Uniforms         -         63,473           Streetscape + Landscaping         -         5,500           Tree Timming Neighborhood         -         17,500           Data Tracking         -         13,920           Vehicle Repair & Maintenance         -         21,663           Vehicle Repair & Maintenance         -         21,663           Vehicle Insurance         -         13,320           Vehicle Insurance         -         12,320           Water Facture Maintenance + Utilities         -         12,333           Innovation and Modernization         -         5,366           Phone Services         -         4,793           Rent         -         6,344           Total         32,576         1,135,778           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         2,983         14,243           Total         -         1,982         14,343           Safety and Homeless Outreac						
Maintenance Personnel         Case         Construction           Powerwashing         32,576         167,609           Cleaning, Jantorial Supplies & Uniforms         -         63,473           Streetscape + Landscaping         -         5,500           Tree Timming Neighborhood         -         17,500           Data Tracking         -         13,920           Vehicle Repair & Maintenance         -         21,663           Vehicle Repair & Maintenance         -         21,663           Vehicle Insurance         -         13,320           Vehicle Insurance         -         12,320           Water Facture Maintenance + Utilities         -         12,333           Innovation and Modernization         -         5,366           Phone Services         -         4,793           Rent         -         6,344           Total         32,576         1,135,778           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         2,983         14,243           Total         -         1,982         14,343           Safety and Homeless Outreac	Columbia	Gaslamp	East Village	Cortez	Marina	TOTAL
Powerwashing         32,576         1167,609           Cleaning, Janitorial Supplies & Uniforms         -         63,473           Streetscape + Landscaping         -         1,500           Tree Trimming Neighborhood         -         1,500           Data Tracking         -         15,360           Data Tracking         -         13,320           Vehicle Repair & Maintenance         -         9,773           Equipment Leasing / Purchasing         -         9,338           Water Feature Waintenance + Utilities         -         15,420           Innovation and Modernization         -         5,666           Phone Services         -         14,733           Rent         -         5,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         10,3826           Consultants         -         1,989           Equipment Leasing / Purchasing         -         13,879           Total         -         120,464           Safety and Homeless Outreach Services         -         1,889           Consultants         -         1,889           U	279,386	749,090	1,216,918	350,477	367,598	3,724,00
Stretscape + Landscaping         -         5,000           Tree Trimming Neighborhood         -         1,500           Waste Removal         -         27,640           Data Tracking         -         15,360           Vehicle Repair & Maintenance         -         21,683           Vehicle Repair & Maintenance + Utilities         -         9,773           Equipment Leasing / Purchasing         -         3,338           Water Feature Waintenance + Utilities         -         12,220           Innovation and Modernization         -         5,666           Phone Services         -         4,733           Rent         -         6,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Consultants         -         1,983           Equipment Leasing / Purchasing         -         1,983           Total         -         1,983 </td <td>27,689</td> <td>22,842</td> <td>314,349</td> <td>57,403</td> <td>44,433</td> <td>666,90</td>	27,689	22,842	314,349	57,403	44,433	666,90
Tree Timming Neighborhood       -       1,500         Waste Removal       -       27,540         Waste Removal       -       27,540         Waste Removal       -       13,220         Data Tracking       -       13,220         Vehicle Repair & Maintenance       -       21,683         Vehicle Insurance       -       9,773         Equipment Leasing / Purchasing       -       33,383         Water Feature Maintenance + Utilities       -       12,220         Innovation and Modernization       -       5,966         Phone Services       -       4,793         Rent       -       5,976         Total       32,576       1,135,778         Beautification       CEP       City Center         Beautification Personnel       -       10,882         Fuldement Leasing / Purchasing       -       1,989         Equipment Leasing / Purchasing       -       1,989         Equipment Leasing / Purchasing       -       1,989         Uniforms       -       1,989         Equipment Leasing / Purchasing       -       1,932         Data collection       -       64,343       442,7475         Consultants	25,755	55,605	112,317	30,717	31,333	319,20
Waste Removal         -         27,640           Data Tracking         -         15,360           Vehicle Repair & Maintenance         -         13,220           Vehicle Repair & Maintenance         -         9,773           Equipment Leasing / Purchasing         -         13,232           Innovation and Modernization         -         12,233           Innovation and Modernization         -         15,262           Prione Services         -         4,793           Rent         -         6,5944           Total         32,576         1,135,778           Beautification Personnel         -         103,826           Pacemaking & Activations (formerly Capital Improvements)         -         1,083           Calistants         -         1,283           Equipment Leasing / Purchasing         -         1,283           Total         -         1,282 <td< td=""><td>5,000</td><td>5,000</td><td>5,000</td><td>5,000</td><td>5,000</td><td>30,00</td></td<>	5,000	5,000	5,000	5,000	5,000	30,00
Data Tracking         -         15,360           Vehicle Riperi & Maintenance         -         13,220           Vehicle Insurance         -         21,683           Vehicle Insurance         -         3,733           Guijment Leasing / Purchasing         -         3,733           Water Services         -         15,429           Mater Services         -         4,793           Rent         -         5,986           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         1,989           Equipment Leasing / Purchasing         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety doutreach Services         -         1,989           Consultants         -         3,579           Equipment Leasing / Purchasing         -         7,258           Gougenent Leasing / Purchasing         -         7,259           Equipment Leasing / Purchasing         -         1,432           Total         64,343         462,841	1,500	1,500	3,000	1,500	1,500	10,50
Vehicle Fuel         -         13,920           Vehicle Repair & Maintenance         -         21,683           Equipment Leasing / Purchasing         -         3,338           Buityment Leasing / Purchasing         -         12,283           Innovation and Modernization         -         15,429           Phone Services         -         4,793           Rent         -         6,5944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Consultants         -         103,826           Equipment Leasing / Purchasing         -         120,666           Consultants         -         1,989           Equipment Leasing / Purchasing         -         1,989           Uniforms         -         1,989           Equipment Leasing / Purchasing         -         1,989           Uniforms         -         1,989           Equipment Leasing / Purchasing         -         1,284           Program         CEP         City Center           Program         -         1,07,529           Equipment Leasing / Purchasing	11,215 6,232	24,214 13,456	48,910 27,180	13,376 7,433	13,644 7,582	139,00 77,24
Vehicle Repair & Maintenance         -         21,683           Vehicle Insurance         -         9,773           Equipment Leasing / Purchasing         -         3,838           Water Feature Maintenance + Utilities         -         12,220           Innovation and Modernization         -         5,966           Phone Services         -         15,429           Water Services         -         16,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification formerly Capital Improvements)         -         11,666           Consultants         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         -         1,889           Equipment Leasing / Purchasing         -         1,893           Dial collection         -         1,893           Diat collection         -         1,835           Data collection         -         1,432           Program         CEP         City Center           Program Personnel         -         1,735           Data collection         -         1,4323	5,648	12,194	24,631	6,736	6,871	70,00
Vehicle Insurance         -         9,773           Equipment Leasing / Purchasing         -         3,833           Water Feature Maintenance + Utilities         -         12,320           Innovation and Modernization         -         15,429           Water Services         -         4,793           Rent         -         6,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         -         1,983           Uniforms         -         1,983         -           Safety and Homeless Outreach Services         -         1,432           Consultants         -         1,579         -           Uniforms         -         107,529         -         107,529           Equipment Leasing / Purchasing         -	8,798	18,995	38,368	10,493	10,703	109,04
Water Feature Maintenance + Utilities         -         12.320           Innovation and Modernization         -         5,966           Phone Services         -         4,793           Rent         -         6,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,966           Consultants         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         -         1,989           Loniforms         -         1,989           Data collection         -         608           Proor Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         9.8	3,965	8,561	17,294	4,730	4,824	49,14
Innovation and Modernization         -         5,966           Prione Services         -         15,429           Water Services         -         6,934           Rent         -         6,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Consultants         -         1,989           Equipment Leasing / Purchasing         -         1,989           Total         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety & Outreach Personnel         -         1,989           Consultants         -         1,989           Uniforms         -         3,579           Equipment Leasing / Purchasing         -         7,258           Data collection         -         16,082           Phone Services         -         1,432           Total         64,343         462,941           Program         CEP         City Center           Equipment Leasing / Purchasing         -         10,7529           Equipment Leasing / Purchasing         -	1,557	3,362	6,791	1,857	1,894	19,30
Phone Services         -         15,429           Water Services         -         4,793           Rent         -         6,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         1989           Equipment Leasing / Purchasing         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety and Homeless Outreach Services         -         1,989           Consultants         -         1,989           Uniforms         -         1,989           Equipment Leasing / Purchasing         -         7,258           Data collection         -         608           Phone Services         -         1,989           Conference/Education         -         107,529           Equipment Leasing / Purchasing         998         3,669           Conference/Education         -         1,832           Conference/Education         -         1,878	17,920	17,920	23,520	12,320	28,000	112,00
Water Services         -         4,793           Rent         -         6,944           Total         32,576         1,113,778           Beautification         CEP         City Center           Beautification g Activations (formerly Capital Improvements)         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         1989           Equipment Leasing / Purchasing         -         120,664           Safety and Homeless Outreach Services         CEP         City Center           Safety Ad Utreach Personnel         64,343         447,975           Consultants         -         1,989           Uniforms         -         1,983           Data collection         -         66,843           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Comference/Education         -         4,872           Conference/Education         -         107,529	2,421 6,261	5,226 13,517	10,556 27,302	2,887 7,467	2,945 7,616	30,00 77,59
Rent         -         6,944           Total         32,576         1,135,778           Beautification         CEP         City Center           Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         1,989           Equipment Leasing / Purchasing         -         2,983           Total         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety & Outreach Personnel         64,343         447,975           Consultants         -         1,989           Uniforms         -         7,258           Data collection         -         643           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1989           Conference/Education         -         5,173           Rent         34,	1,945	4,199	8,482	2,320	2,366	24,10
Total32,5761,135,778BeautificationCEPCity CenterBeautification Personnel-103,826Placemaking & Activations (formerly Capital Improvements)-11,666Consultants-1,989Equipment Leasing / Purchasing-120,464Safety and Homeless Outreach ServicesCEPCity CenterSafety & Outreach Personnel64,343447,975Consultants-1,989Uniforms-3,579Equipment Leasing / Purchasing-7,258Data collection-608Phone Services-1,432Total64,343462,841ProgramCEPCity CenterProgram Personnel-107,529Equipment Leasing / Purchasing9983,669Community/Board Meetings-1,989Conference/Education-4,872Electric Services-5,175Gen Liab Insur18,13566,670Office Supplies-6,960Payroll Services / Web Services-5,691Office Supplies-6,960Payroll Services / Web Services-5,691Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,500139,895Property Marketing93,264-Total139,895Property Marketing<	2,818	6,083	12,287	3,360	3,428	34,9
BeautificationCEPCity CenterBeautification Personnel-103,826Placemaking & Activations (formerly Capital Improvements)-11,666Consultants-1,989Equipment Leasing / Purchasing-2,983Total-120,664Safety and Homeless Outreach ServicesCEPCity CenterSafety & Outreach Personnel-1,989Consultants-1,989Uniforms-3,579Equipment Leasing / Purchasing-7,258Data collection-608Phone Services-1,432Total64,343462,841ProgramCEPCity CenterProgram Personnel-107,529Equipment Leasing / Purchasing9983,669Community/Board Meetings-1,989Community/Board Meetings-1,982Conference/Education-4,872Electric Services-2,822Gen Liab Insur18,13566,690Payroll Services / Web Services-6,960Payroll Services / Web Services-5,691Total53,891251,739Total53,891251,739Total53,891251,739Total53,895174,248Total53,895174,249Total53,895174,249Total53,895174,249Total53,895174,249Total53,89575,661 <td>408,109</td> <td>961,764</td> <td>1,896,906</td> <td>518,078</td> <td>539,740</td> <td>5,492,9</td>	408,109	961,764	1,896,906	518,078	539,740	5,492,9
Beautification Personnel         -         103,826           Placemaking & Activations (formerly Capital Improvements)         -         11,666           Consultants         -         1989           Equipment Leasing / Purchasing         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety AD Unforms         -         1,989           Consultants         -         1,989           Uniforms         -         7,258           Equipment Leasing / Purchasing         -         7,258           Data collection         -         608           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         19,892           Conference/Education         -         4,872           Electric Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office S		,	,,			-, - ,
Placemaking & Activations (formerly Capital Improvements)       11,666         Consultants       -       1,989         Equipment Leasing / Purchasing       -       120,464         Safety and Homeless Outreach Services       CEP       City Center         Safety & Outreach Personnel       64,343       447,975         Consultants       -       1,989         Uniforms       -       3,579         Equipment Leasing / Purchasing       -       7,258         Data collection       -       64,343       462,841         Program       CEP       City Center       7,258         Data collection       -       1,432       1432         Total       64,343       462,841       462,841         Program       CEP       City Center       1989         Conference/Education       -       107,529       107,529         Equipment Leasing / Purchasing       998       3,669       2,822       31,087         Water Services       -       5,175       84       31,087       34,758       31,087         Water Services       -       2,822       Gen Liab Insur       18,135       66,670       17,526         Dratal       53,891       251,739 <td>Columbia</td> <td>Gaslamp</td> <td>East Village</td> <td>Cortez</td> <td>Marina</td> <td>TOTAL</td>	Columbia	Gaslamp	East Village	Cortez	Marina	TOTAL
Consultants         -         1,989           Equipment Leasing / Purchasing         -         2,983           Total         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety & Outreach Personnel         64,343         447,975           Consultants         -         1,989           Uniforms         -         3,579           Equipment Leasing / Purchasing         -         7,258           Data collection         -         64,343         462,841           Total         64,343         462,841         462,841           Program         CEP         City Center         1,989           Program Personnel         -         107,529         Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989         2,666         1,989           Conference/Education         -         4,872         1,989         3,667           Community/Board Meetings         -         1,989         2,66670         175,876           Ti Support         -         51,757         66,6700         152,276           Office Supplies         -         6,6701         152,276 </td <td>42,129</td> <td>90,956</td> <td>183,723</td> <td>50,246</td> <td>51,253</td> <td>522,13</td>	42,129	90,956	183,723	50,246	51,253	522,13
Equipment Leasing / Purchasing         -         2,983           Total         -         120,464           Safety and Homeless Outreach Services         CEP         City Center           Safety & Outreach Personnel         64,343         447,975           Consultants         -         1,989           Uniforms         -         3,579           Equipment Leasing / Purchasing         -         7,258           Data collection         -         603           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,983           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         6,960	11,666	11,666	11,666	11,666	11,670	70,00
Total-120,464Safety and Homeless Outreach ServicesCEPCity CenterSafety & Outreach Personnel64,343447,975Consultants-1,989Uniforms-3,579Equipment Leasing / Purchasing-7,258Data collection-608Phone Services-1,432Total64,343462,841ProgramCEPCity CenterProgram Mersonnel-107,529Equipment Leasing / Purchasing9983,669Comference/Education-4,872Electric Services-5,175Rent34,75831,087Water Services-5,175Rent34,75831,087Water Services-5,690Payroll Services / Web Services-5,691Total53,891251,739CePCity CenterContracts Renewal4,43416,299.egal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371- <td>807 1,210</td> <td>1,742 2,613</td> <td>3,519 5,278</td> <td>962 1,443</td> <td>982 1,472</td> <td>10,0 15,0</td>	807 1,210	1,742 2,613	3,519 5,278	962 1,443	982 1,472	10,0 15,0
Safety and Homeless Outreach ServicesCEPCity CenterSafety & Outreach Personnel64,343447,975Consultants-1,989Uniforms-3,579Equipment Leasing / Purchasing-7,258Data collection-608Phone Services-1,432Total64,343462,841ProgramCEPCity CenterProgram Personnel-107,529Equipment Leasing / Purchasing9983,669Community/Board Meetings-1,989Conference/Education-4,872Electric Services-5,175Rent34,75831,087Water Services-2,822Gen Liab Insur18,13566,670IT Support-15,276Office Supplies-6,960Payroll Services / Web Services-5,691Total53,891251,739Cerp City CenterCEPContracts Renewal4,434162,92919,895Legal2,0537,546Management Fee47,398174,249Total53,895198,094CEP ExclusiveCEPCity CenterCEP ExclusiveCEPCity CenterCEP ExclusiveCEPCity CenterCEP ExclusiveCEPCity CenterCEP ExclusiveCEPCity CenterCEP ExclusiveCEPCity CenterCer Dersonnel168,371-Con	·		-			
Safety & Outreach Personnel         Cell         Cell <t< td=""><td>55,812</td><td>106,977</td><td>204,186</td><td>64,318</td><td>65,377</td><td>617,13</td></t<>	55,812	106,977	204,186	64,318	65,377	617,13
CEP         Cert of centre           Safety & Outreach Personnel         64,343         447,975           Consultants         -         1,989           Uniforms         -         3,579           Equipment Leasing / Purchasing         -         7,258           Data collection         -         608           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           Office Supplies         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal	Calumbia	Cashanan	Fact Village	Cantag	<b>Manin</b> a	TOTAL
Consultants         -         1,989           Uniforms         -         3,579           Equipment Leasing / Purchasing         -         7,258           Data collection         -         608           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         5,691           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management Fee         47,398         174,249           Total         53,885         198,094           CEP	Columbia 234,043	Gaslamp 427,781	East Village 915,420	245,530	Marina 247,109	<b>TOTAL</b> 2,582,20
Uniforms         -         3,579           Equipment Leasing / Purchasing         -         7,258           Data collection         -         603           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         5,691           Potal         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total <td>234,043</td> <td>1,742</td> <td>3,519</td> <td>962</td> <td>982</td> <td>2,582,20</td>	234,043	1,742	3,519	962	982	2,582,20
Equipment Leasing / Purchasing         -         7,258           Data collection         -         608           Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         5,691           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249 <t< td=""><td>1,452</td><td>3,136</td><td>6,334</td><td>1,732</td><td>1,767</td><td>18,00</td></t<>	1,452	3,136	6,334	1,732	1,767	18,00
Phone Services         -         1,432           Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           Office Supplies         -         15,276           Office Supplies         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,895         198,094           CEP Exclusive         CEP         City Center           CP Personnel         168,371         -           Consult	2,945	6,358	12,843	3,512	3,583	36,50
Total         64,343         462,841           Program         CEP         City Center           Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         6,960           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -	247	533	1,077	294	300	3,06
ProgramCEPCity CenterProgram Personnel-107,529Equipment Leasing / Purchasing9983,669Community/Board Meetings-1,989Conference/Education-4,872Electric Services-5,175Rent34,75831,087Water Services-2,822Gen Liab Insur18,13566,670IT Support-15,276Office Supplies-5,691Payroll Services / Web Services-5,691Total53,891251,739ManagementCEPCity CenterContracts Renewal4,43416,299Legal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,500139,895Property Marketing93,264-Total409,030-	581	1,254	2,533	693	707	7,20
Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         5,691           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         139,895           Property Marketing         93,264         - <t< td=""><td>240,075</td><td>440,805</td><td>941,726</td><td>252,724</td><td>254,447</td><td>2,656,96</td></t<>	240,075	440,805	941,726	252,724	254,447	2,656,96
Program Personnel         -         107,529           Equipment Leasing / Purchasing         998         3,669           Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         5,691           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         139,895           Property Marketing         93,264         - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Equipment Leasing / Purchasing       998       3,669         Community/Board Meetings       -       1,989         Conference/Education       -       4,872         Electric Services       -       5,175         Rent       34,758       31,087         Water Services       -       2,822         Gen Liab Insur       18,135       66,670         IT Support       -       15,276         Office Supplies       -       5,691         Total       53,891       251,739         Management       CEP       City Center         Contracts Renewal       4,434       16,299         Legal       2,053       7,546         Management Fee       47,398       174,249         Total       53,885       198,094         CEP Exclusive       CEP       City Center         CEP Personnel       168,371       -         Consultants       7,500       8         Business Attraction & Retention       139,895       Property Marketing         Property Marketing       93,264       -	Columbia	Gaslamp	East Village	Cortez	Marina	TOTAL
Community/Board Meetings         -         1,989           Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         6,960           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         8usiness Attraction & Retention           Business Attraction & Retention         139,895         Property Marketing           Property Marketing         93,264         -	43,631 1,489	94,199 3,214	190,274 6,493	52,038 1,776	53,080 1,811	540,75 19,45
Conference/Education         -         4,872           Electric Services         -         5,175           Rent         34,758         31,087           Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         6,960           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           Cer Personnel         168,371         -           Consultants         7,500         Business Attraction & Retention         139,895           Property Marketing         93,264         -         -           Total         409,030         -         -	807	1,742	3,519	962	982	19,4
Electric Services       -       5,175         Rent       34,758       31,087         Water Services       -       2,822         Gen Liab Insur       18,135       66,670         IT Support       -       15,276         Office Supplies       -       6,960         Payroll Services / Web Services       -       5,691         Total       53,891       251,739         Management       CEP       City Center         Contracts Renewal       4,434       16,299         Legal       2,053       7,546         Management Fee       47,398       174,249         Total       53,885       198,094         CEP Exclusive       CEP       City Center         Cer Personnel       168,371       -         Consultants       7,500       Business Attraction & Retention         Property Marketing       93,264       409,030         Total       409,030       -	1,977	4,268	8,621	2,358	2,405	24,50
Water Services         -         2,822           Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         6,960           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         139,895           Business Attraction & Retention         139,895         93,264           Total         409,030         -	2,100	4,533	9,157	2,504	2,554	26,02
Gen Liab Insur         18,135         66,670           IT Support         -         15,276           Office Supplies         -         6,960           Payroll Services / Web Services         -         5,691           Total         53,891         251,739           Management         CEP         City Center           Contracts Renewal         4,434         16,299           .egal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           Consultants         7,500         3           Business Attraction & Retention         139,895         5           Property Marketing         93,264         -	12,614	27,234	55,010	15,045	15,346	191,0
IT Support-15,276Office Supplies-6,960Payroll Services / Web Services-5,691Total53,891251,739ManagementCEPCity CenterContracts Renewal4,43416,299.egal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,5003Property Marketing93,264-Total409,030-	1,145	2,472	4,994	1,366	1,393	14,1
Office Supplies-6,960Payroll Services / Web Services-5,691Total53,891251,739ManagementCEPCity CenterContracts Renewal4,43416,299Legal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,500139,895Property Marketing93,264409,030Total409,030-	27,052 6,198	58,405 13,383	117,973 27,032	32,264 7,393	32,911 7,541	353,4 76,8
Payroll Services / Web Services-5,691Total53,891251,739ManagementCEPCity CenterContracts Renewal4,43416,299Legal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,5008usiness Attraction & Retention139,895Property Marketing93,264409,030-	2,824	13,383 6,097	12,315	3,368	3,436	76,8 35,0
Total53,891251,739ManagementCEPCity CenterContracts Renewal4,43416,299Legal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCEP Personnel168,371-Consultants7,5008usiness Attraction & Retention139,895Property Marketing93,264409,030-	2,309	4,985	10,070	2,754	2,809	28,6
ManagementCEPCity CenterContracts Renewal4,43416,299_egal2,0537,546Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCEP Personnel168,371-Consultants7,50030,895Business Attraction & Retention139,895-Property Marketing93,264-Total409,030-	102,146	220,533	445,458	121,828	124,268	1,319,8
Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         7,500           Business Attraction & Retention         139,895         93,264           Total         409,030         -						
Contracts Renewal         4,434         16,299           Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         7,500           Business Attraction & Retention         139,895         93,264           Total         409,030         -			-			
Legal         2,053         7,546           Management Fee         47,398         174,249           Total         53,885         198,094           CEP Exclusive         CEP         City Center           CEP Personnel         168,371         -           Consultants         7,500         -           Business Attraction & Retention         139,895         -           Property Marketing         93,264         -	Columbia 6,614	Gaslamp	East Village	<b>Cortez</b> 7,888	Marina 8,046	TOTAL
Management Fee47,398174,249Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,5008Business Attraction & Retention139,895Property Marketing93,264-Total409,030-	3,062	14,279 6,610	28,842 13,353	3,652	3,725	86,40 40,00
Total53,885198,094CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,500-Business Attraction & Retention139,895-Property Marketing93,264-Total409,030-	70,703	152,649	308,338	84,327	86,016	923,68
CEP ExclusiveCEPCity CenterCEP Personnel168,371-Consultants7,500Business Attraction & Retention139,895Property Marketing93,264Total409,030-	80,379	173,538	350,532	95,867	97,787	1,050,08
CEP Personnel168,371-Consultants7,500Business Attraction & Retention139,895Property Marketing93,264Total409,030		1,3,338			51,101	1,000,00
CEP Personnel168,371-Consultants7,500Business Attraction & Retention139,895Property Marketing93,264Total409,030-	Columbia	Gaslamp	East Village	Cortez	Marina	TOTAL
Consultants7,500Business Attraction & Retention139,895Property Marketing93,264Total409,030	-	-	-	-	-	168,3
Business Attraction & Retention       139,895         Property Marketing       93,264         Total       409,030						7,50
Total 409,030 -						139,8
						93,2
	-	-	-	-	-	409,0
Total Expenses (4) 2 169 016						
	886,520	1,903,616	3,838,807	1,052,815	1,081,618	11,546,0
			0		0	, = · <b>-</b> , •
Net Income (0) 0	(0)	0	0	(0)	0	-

(1) Neighborhood percentage is based off of assessment revenue

(2) Budget revenue is based on a 5% assessment increase

(3) Assessment delinquency is 1.5% of total County billing; plus 13% of City manual billing (after deducting Fed assessments)
 (4) The broader budget categories may be adjusted by up to fifteen percent (15%) of the total. There is no limitation on the reallocation of funds between individual line budget.

(5) General Benefit is 3.11% of budget and is based on value

Rev. 2.29.2024



### FY24-25 Clean & Safe Draft Budget Summary

#### Downtown San Diego Partnership

Phil Rath Chair, Downtown San Diego Partnership

401 B Street Suite 100 San Diego, CA 92101 downtownsandiego.org

Justin Apger, Chief Operations Officer

Terri Johnson, Director of Finance & Administration

Alonso Vivas, SVP & Executive Director, DSDP Clean & Safe



March 5, 2024

#### **Budget Summary**

The FY24-25 PBID budget process includes an ongoing review of our current collection rates by the county and manual billing from the city. DSDP C & S staff worked closely with the City of San Diego to identify all potential areas of risk within the C&S budget. Input was provided by PBID property owners, attendance at community meetings, dialogue at the monthly neighborhood walkabouts.

The top-line assessment revenue number of \$11,546,017 includes an increase to assessments of 5%, with a blended delinquency rate of 4% (1.5% for the county tax assessor's billing and 8% for the city's manual billing for government and non-profit owners, excluding federal properties). A fund balance carryforward from previous fiscal years in the amount of \$500,000 and portion of the Employee Retention Tax credits of \$955,634 are included in total revenue for fiscal year FY23-24, this one-time revenue accounts for the reduction in revenue for fiscal year FY24-25.

Expenses continue to rise at a greater rate than increases in assessment revenues. To maintain service levels as consistently as possible, we are utilizing a portion of our internal team members to conduct services. In addition, we are exploring additional sources of funds for services in the downtown area. Wages and benefits have been increased to be competitive with the labor market and have been successful in recruiting and retaining team members.

#### Our proactive steps for financial & operational stability include:

- Midblock street light rates have increased 88%. DSDP is working with the City and Utility Company, to reduce rates.
- We continue to seek additional funds to complement the PBID services budget.
- In addition, we continue to offer services to help unhoused people by partnering with the City and the Regional Task Force for the Homeless. Which are funded outside of Assessments.
- Downtown Partnership is proactively engaging the City and County to monitor the assessments collected.
- During the last four years we have been investing in our in-house safety team, and due to the success, we will be moving the safety program in-house. As a result, we have stayed cost neutral.



#### **Overall Budget Comparison**

Category	FY23-24	FY24-25	Variance
Revenue	\$ 12,791,954.00	\$11,546,017.00	-9.74%
Maintenance Expenses	\$ 5,788,165.00	\$ 5,492,951.00	-5.10%
Beautification	\$ 883,505.00	\$ 617,133.00	-30.15%
Safety and Homeless Outreach Services	\$ 3,575,313.00	\$ 2,656,960.00	-25.69%
Program & Management	\$ 2,123,467.00	\$ 2,369,943.00	11.61%
CEP	\$ 421,504.00	\$ 409,030.00	-2.96%
Total:	\$12,791,954.00	\$11,546,017.00	-9.74%





## Downtown San Diego Clean & Safe FY24-25 Budget Timeline

Date	Action	
February 8, 2024	EDD delivers Annual Assessment Adjustment Certification Form to DSDP.	
February 21, 2024	DSDP delivers Preliminary District Budget to EDD.	
April 8, 2024	DSDP delivers Annual Report and Budget to EDD.	
May 22, 2024	Take FY2025 PBID Annual Report & Budget to ED&IR Committe for approval.	
June 9 or 10, 2024	Take FY2025 PBID Annual Report & Budget to City Council for approval.	
July 1, 2024	Start of Fiscal Year 2025. Effective date of contract extension	



Following is a summary of our negotiated rates with the Clean & Safe contractors for FY24-25. Negotiated rates are provided for review and approval by the Downtown San Diego Partnership's Clean & Safe Board, and Downtown San Diego Partnership's Executive Board.

#### Pressure Washing

Aztec Landscaping will provide services in Columbia, Cortez, City Center, Marina, and CEP properties.

<u>Action Item 1:</u> Staff recommendation is to offer AZTEC the FY24-25 pressure washing contract with the requested increase in rates of 5%.

Power Washing	FY23-24	FY24-25
Budget	\$708,236	\$329,710
Sidewalks Washed	14,052	6,202

#### Pressure Washing

South Bay Pressure Washing will provide services to the Gaslamp and East Village neighborhood.

## <u>Action Item 2:</u> Staff recommendation is to offer South Bay the FY24-25 pressure washing contract with the requested increase in rates of 5%.

Pressure Washing	FY23-24	FY24-25
Budget	\$844,236	\$337,191
Sidewalks washed	17,898	6,743