



DSDP BOARD OF **DIRECTORS** 4.27.21 | Zoom

Conference: https://zoom.us/ j/82674788592 AGENDA

7:45 A.M. CALL MEETING TO ORDER - J. Lawson

- Board Attendance / Roll Call
- **Brown Act Procedures Overview**
- Non-Agenda Public Comment

FINANCIALS

• Clean & Safe Program Overview and Narrative (Pages 2 - 4) - P. Rath INFORMATIONAL

This item will be to give informational context to the current status of the Clean & Safe Program prior to details related to the **FY22** budget.

Review FY22 Clean & Safe Budget and FY22 Contractors (Pages 5 - 8) -A. Vivas | INFORMATIONAL

This item details the specific information about the FY22 budget and FY22 contracted services.

- Agenda Public Comment This is a time for any members of the public to comment on the coming action item.
- Approve FY22 Clean & Safe Budget and FY22 Contractors (Pages 5 8)
 - J. Lawson ACTION

This is the action item to approve the budget for the **2022** fiscal year as well as approve the contracted services for the **2022** fiscal year.

ADJOURN

Agenda can be found at:

https://downtownsandiego.org/clean-and-safe/pbid-meetings-reports/

Topic: DSDP Board of Directors meeting Time: Apr 27, 2021 07:45 AM Pacific Time (US and Canada)

Join Zoom Meeting https://zoom.us/j/826 7478 8592

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THIS INFORMATION IS AVAILABLE IN ALTERNATIVE FORMATS UPON REQUEST.

To request an alternative format or to request a sign language or oral for the meeting, please contact the Clean & Safe

Program office at least five (5) working days before the meeting at (619) 234-8900 to ensure availability. Assistive Listening Devices

(ALDs) are available for the meeting upon advanced request.



FY22 Clean & Safe Budget Summary

Downtown San Diego Partnership

Phil Rath Chair, Clean & Safe Treasurer, Downtown San Diego Partnership

Justin Apger, Chief Operations Officer Alonso Vivas, SVP & Executive Director, Clean & Safe

401 B Street Suite 100 San Diego, CA 92101 downtownsandiego.org



Date: April 27, 2021

Budget Big Picture

The FY22 budgeting process continues to require a new set of assumptions due to COVID-19 impacts. Fortunately, the Clean & Safe (C&S) budget has remained relatively solid due to our primary income generator being property taxes. The collection of property taxes has been positive for the first installment of the '20-'21 tax year, and the 2nd installment this spring is expected to meet the budget.

The assessment revenue of \$10,562,336 reflects an increase from FY21 to FY22 of 5%. Our assessment revenue assumes a delinquency rate of 3.5%. Historical delinquency rates run approx. 3% on average annually. Expenses include approximately 3% of mandatory living wage increases for our staff and a small percentage for general inflation.

Overall Budget Summary	FY21 Budget	FY21 Forecasted Actuals	FY22 Budget	FY21 Budget vs FY22 Budget	% Variance
Revenue					
Assessments	9,793,808	9,839,366	10,562,336	768,528	8%
Other Revenue *	45,434	20,754	207,236	161,802	356%
Expenses					
Maintenance	4,430,417	4,448,921	4,857,035	426,618	10%
Beautification	745,796	668,183	831,079	85,283	11%
Safety & Homeless Outreach	2,773,685	2,372,684	3,137,472	363,787	13%
Admin	942,899	1,005,381	1,212,600	269,701	29%
CEP	333,210	265,000	217,795	(115,415)	-35%
Other Expenses	613,235	610,000	513,591	(99,644)	-16%
Total Expenses	9,839,242	9,370,169	10,769,572	930,330	9%
Net Surplus (Deficit)	-	489,951	(0)	(0)	
* FY 22 Budget includes \$343K care	yforward and \$17	74K of decrease i	n Fed assess		



Expense Details & Impacts

Service Levels

The following represent the FY22 budget service levels versus the FY21 budget:

• Pressure washing: 15% increase

• Security: 7% increase

Maintenance: 5% increaseTree trimming: 14% decrease

Our proactive steps for financial & operational stability include:

- We anticipate a carry forward balance of \$343,000 from the '19 -'20 fiscal year
- We are working with Economic Development to identify a date and process for requesting FY '21 carryforward and plans for the most impactful services and capital improvement projects

Summary

Monitoring this budget on a monthly or bi-monthly basis will be crucial for us to enforce accountability related to spending. This process will allow us to understand trends and other deviations that may impact future operations and demonstrate transparency by sharing findings from this regular monitoring. We will continue to use our Clean & Safe Board for reporting this information and the finance committee of the DSDP Board.

Year-Over -Year Budget History				
C&S Revenue and Expenses	FY18	FY19	FY20	FY21 (forecast)
Total Expenses	8,166,381	8,026,653	7,937,608	9,370,169
% Growth YOY	12%	-2%	-1%	18%
Total Revenue	7,790,971	8,213,112	7,935,945	9,860,120
% Growth YOY	5%	5%	-3%	24%

Downtown San Diego Clean and Safe FY '21-'22 Budget

	CEP 4.86% 0.00%	City Center 18.62% 19.57%	Columbia 7.44% 7.82%	Gaslamp 16.89% 17.75%	East Village 33.73% 35.46%	Cortez 8.91% 9.37%	Marina 9.54% 10.03%	TOTAL* 100.00% 100.00%
Revenue	CEP	City Center	Columbia	Gaslamp	East Village	Cortez	Marina	Total
Assesments	\$ 513,786	\$ 1,966,801	\$ 785,611	\$ 1,783,831		\$ 941,505	\$ 1,007,921	\$ 10,562,336
Decrease Federal Assessment		[134,550]			(18,771)		(20,697)	(174,018)
Water Feature Reimbursement (50%)	-	1,821	2,135	2,486	3,076	1,427	4,055	15,000
Median Maintenance Reimbursement	16,685	3,917 63,870	5,603 25,512	57.928	6,446 115,701	30,574	7,289 32,731	23,254 343,000
Carry Forward Total:	530,471	1.901.858	818.861	1.844.245	3.669.332	973,506	1.031.298	10.769.572
10101	990,471	1.701.0001	010.001	1,044,240	9.997.994	77.0.000	1.001.270	10,797,572
Expenses								
Maintenance	CEP	City Center	Columbia	Gaslamp	East Village	Corfez	Marina	Total
Maintenance Salaries & Wages		519,351	247,989	614,614	931,662	270,944	239,212	2,823,772
Vehicle insurance		4,110	1,642	3,728	7,446	1,968	2,106	21,000
Cleaning & Janiforial Supplies		37,189	13,854	33,729	67,368	17,802	20,058	190,000
Vehicle Repair & Maintenance	-	13,359	5,336	12,116	24,199	6,395	6,846	68,250
Vehicle Fuel	-	16,935 17,224	6,764 6,880	15,359 15.622	30,677 31,202	8,107 8,245	8,678 8,827	86,520 88,000
Waste Removal Uniforms	900	3.015	1,564	3,550	7,091	1,874	2.006	20,000
Equipment Leasing / Purchasing	-	18,594	7,427	16.865	33.684	8,901	9,529	95,000
Electric Services		7,829	3,127	7,101	14,183	3,748	4,012	40,000
Water Services		6,851	2,736	6,213	12,410	3,279	3,511	35,000
Maintenance and Safety Phone Services	2,286	8,752	3,496	7,938	15,854	4,189	4,485	47,000
Data Tracking	1,955	7,486	2,990	6,789	13,560	3,583	3,836	40,200
Powerwashing	57,546	179,612	60,827	183,450	442,797	108,878	83,121	1,116,230
Streetscape + Landscaping Tree Trimming MTS	-	14,606 2,477	3,255 536	14,616	27,090 2,678	10,496	14,525	84,587 5,691
Tree Trimming Neighborhood		8.034	4,520	4.820	16.068	10.444	12.854	56,741
Tree Trimming Paim Trees		1,200	612	612	1,200	3,210	2.210	9,044
Water Feature Maintenance + Utilities	-	3.641	4,271	4.973	6,153	2,853	8,109	30,000
Wayfinding Signage Maintenance							-	
Total:	62.687	870.264	377.826	952.094	1.685.320	474.916	433.927	4.857.035
Installations / Beautification	CEP	City Center	Columbia	Gaslamp	East Village	Cortez	Marina	Total
Capital improvement Placemaking Proje Landscaping/Beautification Salaries & W	ects and Activa	10,076 92,386	6,400 37,274	22,000 84,539	13,000 166,211	22,188 44,358	34,104 48,543	107,768 473,311
Midblock Lighting	-	48,932	19,545	44.380	88,642	23,424	25,076	250,000
Total		151,395	63,219	150,919	267,853	89,970	107,724	831,079
Safety and Homeless Outreach Services	CEP	City Center	Columbia	Gaslamp	East Village	Cortez	Marina	Total
Safety and Homeless Outreach Services	54,600	90,359	146,809	83,098	158,077	153,800	160,000	846,743
Safety Contracted Services	54 (00	490,759	111,118	385,303	1,018,039	111,118	174,391	2,290,729
Total	54.600	581.118	257.927	468.402	1.176.116	264.918	334.392	3.137.472
Admin	CEP	City Center	Columbia	Gaslamp	East Village	Cortez	Marina	Total
Audit & Accounting Services	730	2,793	1,116	2,533	5,060	1,337	1,431	15,000
Program Management & CEP	6,844	26,198	10,464	23,761	47,458	12,541	13,426	140,691
General Liability Ins.	8,367	32,028	12,793	29,048	58,019	15,332	16,413	172,000
Office Supplies/Sanitation	1,703	6,517	2,603	5,911	11,806	3,120	3,340	35,000
Payroll Services / Web Services	1,313	1,259 5.028	743 2.008	1,686 4,560	3,368 9,108	890 2,407	953 2,577	9,500 27,000
Parking Community/Board Meetings/ Misc.	1,313	5,028	2,008	4,580	9,108	2,407	2,5//	1,000
Training/Conferences	949	3.631	1,450	3.293	6.578	1,738	1,861	19,500
Rents / Leases	6,384	24,440	9,762	22,166	44,273	11,699	12,525	131,250
Office Space Electric Services	341	1,303	521	1,182	2,361	624	668	7,000
Legal Expense	10,702	40,966	16,363	37,155	74,210	19,610	20,994	220,000
IT Support	2,000	3,415	1,564	3,550	5,591	1,874	2,006	20,000
Admin - Salaries & Wages	130,426	55,681	22,227	51,077	98,629	26,661	29,958	414,659
Total	170,406	203,446	81,689	186,092	366,798	97,922	106,246	1,212,600
Other	CEP	City Center	Columbia	Gaslamp	East Village	Cortez	Marina	Total
City Fee	7,296	27,931	11,157	25,333	50,598	13,371	14,314	150,000
Assesment Delinquency	17,686	67,704	27,043	61,405	122,646	32,410	34,696	363,591
Total	24,983	95,635	38,200	86,738	173,244	45,780	49,010	513,591
CEP Exclusive	CEP							100.007
Business Attraction & Retention	108,897 108,897							108,897 108,897
Property Marketing Total	217,795						-	217,795
	211,110							217,770
Total Expenses	CEP	City Center	Columbia	Gaslamp	East Village	Cortez	Marina	Total
Total Expenses								

Toral Expenses	CEP	City Center	_	Columbia	Gastamp	East Village		Conez	Ь.	manna	Iotal
Subtotal	\$ 530,471	\$ 1,901,858	\$	818,861	\$ 1,844,245	\$ 3,669,332	\$	973,507	\$	1,031,298	\$ 10,769,572
General Benefit (Non-Assessment)**	\$ 16,498	\$ 59,148	\$	25,467	\$ 57,356	\$ 114,116	\$	30,276	\$	32,073	\$ 334,934
Total	\$ 546,969	\$ 1,961,005	\$	844,327	\$ \$ 1,901,601	\$ 3,783,449	Ş	1,003,783	\$	1,063,372	\$ 11,104,506

	CEP	City Center	Columbia	Gaslamp	East Village		Cortez	Marina		Total
FY22 Revenue	\$ 530,471	\$ 1,901,858	\$ 818,861	\$ 1,844,245	\$ 3,669,332	4	973,506	\$ 1,031,298	44	10,769,572
FY22 Expenses:	\$ 530,471	\$ 1,901,858	\$ 818,861	\$ 1,844,245	\$ 3,669,332	\$	973,507	\$ 1,031,298	\$	10,769,572
Variance	\$ (0)	\$ 0	\$ (0)	\$ (0)	\$ (0)	\$	0	\$ 0	ş	0

^{*} Neighborhood percentage is based off of Assessment Revenue only

** General Benefit is 3.11% of Budgeted Amount and is based on value and not accural cash



Downtown San Diego Clean and Safe FY22 Proposed Budget Review FY22 General Benefit Breakdown

FY22 General Benefit	Amount
Gas Tax	\$23,254
Water Feature	15,000
Grants (Housing Commission, Parking District)	1,784,160
Total Projected General Benefit Funding	\$1,822,414
Required 3.11% General Benefit Funding	334,934
Variance	\$1,487,480



Clean & Safe FY22 Contract Services

Following is a summary of our negotiated rates with the Clean & Safe contractors for FY22. Negotiated rates are provided for review and approval by the Downtown San Diego Partnership's Clean & Safe Board, and Board of Directors.

<u>Tree Trimmina - Neighborhoods</u>

Aztec Landscaping provides tree trimming services in all six neighborhoods. Landscaping increased the per-tree cost from \$66.63 to \$66.95 due to the living wage.

<u>Action Item 1:</u> Staff recommendation is to offer Aztec Landscaping the FY22 tree trimming contract for the neighborhoods with the requested increase rate. Service levels will be decreased 14% compared to FY21.

Service	FY21	FY22
Tree Trimming	\$81,145	\$58,115
Trees Trimmed	1,091	933

Water Feature Maintenance

California Aquatics provides general maintenance services to Children's Pond five days a week. Last year's budget included only six months of service. Construction continues to be delayed and the FY22 budget is more conservative to service the pond for 12 months due to ongoing city construction is delays at Children's Park.

<u>Action Item 2:</u> Staff recommendation is to offer California Aquatics the FY22 water feature maintenance contract.

Service	FY21	FY22
Water Feature Maintenance	\$15,000	\$30,000
Service Level	5 days perweek	5 days per
	(six month)	week

<u>Pressure Washina</u>

Aztec Landscaping provides services in five neighborhoods. Aztec Landscaping contract contemplates an increase of 1.5% in service rates for FY22 due to the anticipated rise in the living wage. FY21 rate \$46.43 -\$48.18 a sidewalk to FY22 rate of \$47.13 -\$48.90 a sidewalk.

<u>Action Item 3:</u> Staff recommendation is to offer AZTEC Landscaping the FY22 pressure washing contract with the requested increase. Service levels will be increased by 16% compared to FY21.

Service	FY21	FY22
Pressure Washing	\$791,534	\$936,996
Sidewalks	16,692	19,415

<u>Pressure Washina</u>

South Bay Pressure Washing provides services to the Gaslamp neighborhood. South Bay Pressure Washing contract does not contemplate an increase in service rates for FY22, which remains at \$50 per sidewalk. However, we will be adding additional deep cleaning to 60 sidewalks at \$200 a sidewalk.

<u>Action Item 4:</u> Staff recommendation is to offer South Bay the FY22 pressure washing contract with the requested increase. Service levels will be increased by 7% compared to FY21.

Service	FY21	FY22
Pressure Washing	\$170,400	\$183,450
Sidewalks	3,264	3,489

Safety/Security

Allied Universal Service provides security patrols to all six neighborhoods. We plan to increase the level of service due to community feedback. Overall, security patrol staffing is expanding from 33 FTE'S to 36 FTE'S for the Downtown. The cost per hour of service from Allied has increased by 2.4.% to accommodate the projected living wage increase, equipment repairs, and increase to insurance.

<u>Action Item 5:</u> Staff recommendation is to offer Allied Universal Protection Service the FY22 security contract with the requested increase.

Service	FY21	FY22
Safety Services	\$2,082,624	\$2,290,729
Annual Hours	83,200	88,608





MEETING MINUTES

Call to Order

Chair James Lawson called the meeting to order at 9:16a.m.

The following members of the Board of Directors were present: Jessica Abbo, Ruben Andrews, Mary Ball, Craig Benedetto, Betsy Brennan, Marjorie Burchett, Frank Busic, Jeff Cavignac, Nikki Clay, Natalie Dahl, Derek Danziger, Perry Dealy, Rodger Dougherty, Jennifer Farnham, Tod Firotto, Brian Fish, Michael Friedman, Pamela Gabriel, Jeff Gattas, Howard Greenberg, John Greenip, Alex Guyott, Derek Hulse, Doug Kerner, John LaRaia, James Lawson, MaeLin Levine, Mero Marme, Mike McNerney, Angela Merrill Yon, Neil Mohr, Christine Moore, Margie Newman, Justine Nielsen, Diana Puetz, Phil Rath, Daniel Reeves, Heather Riley, Rana Sampson, Ken Sauder, Jenner Smith, Christine Takara, Shawn VanDiver, Pedro Villegas, Bess Wakeman, Jason Wood and John Yeadon.

The following non-voting, advisory members were present: Christina Bibler, Jaymie Bradford, Mark Cafferty, Jim Dawe, Rick Gentry, Tomas Herrera-Mishler, Dr. Cheryl James-Ward, Eric Jones, Kerri Kapich Stanley Maloy, Bob Morris, MaryAnne Pintar, Clifford Rippetoe, Tim Shields, Deanna Spehn, Joe Stuyvesant, Joyce Summer, and Jeannie Tyler.

The following DSDP staff members were present: Justin Apger, Marshall Anderson, Sarah Brothers, Burrie Chi, Alex Gutierrez, Alicia Kostick, Aimee Newman, Kaitlin Payne, Carolyn Perkins, Sam Ramirez, Taylor Stahl, Alonso Vivas, and Sean Warner.

The following guests were present: Senator President Pro Tem Toni Atkins, and Sam Attisha.

Mr. Lawson gave an overview of the Brown Act procedures. The required 30 seconds was provided for Non-Agenda public comment. None was given

Financials-Mr. Rath reviewed the Clean & Safe Program Overview.
Mr. Vivas and Ms. Newman provided a review FY21 Clean & Safe Budget FY21 Contractors.

The required 30 seconds was provided for Agenda public comment. None was given.

Motion: Board of Directors to review approve FY21 Clean & Safe Budget and FY21Contractors: Mr. Benedetto/Mr. Firotto-approved unanimously

The meeting adjourned at 9:40 a.m.



Board of Directors April 27, 2021 Zoom Conference AGENDA

8:00 a.m. - CALL MEETING TO ORDER (LAWSON)

Approval of Minutes - March 23, 2021 | ACTION

CHAIR REPORT (LAWSON)

- Chris Cate, Councilmember, District 6
- **Economic Panel: Moderator, Daniel Reeves**
 - Michelle Meyer, Chief US Economist at Bank of America Merrill Lynch
 - o Gary London, Senior Principal, London Group Realty **Advisors**
 - Alan Nevin, Director of Economic and Market Research at **Xpera Group**

CEO REPORT (BRENNAN)

COMMITTEE BUSINESS

Downtown Planning and Public Policy (FISH)

ACTION | Does the Downtown Partnership support the Downtown Planning & Public Policy Committee's recommended package of bills and grant DSDP staff the authority to sign on in support of bills that further the Partnership's mission and oppose bills that jeopardize economic wellbeing, safety, and inclusivity, Downtown.

Events and Membership (HAWKEN)

OTHER BUSINESS

Next Board of Directors meeting: May 25, 2021, 8-9:30a.m.

9:30 a.m. - ADJOURN





MEETING MINUTES

Call to Order

Chair James Lawson called the meeting to order at 8:02 a.m.

The following members of the Board of Directors were present: Jessica Abbo, Terry Arnett, Craig Benedetto, Whitney Benzian, Robert Betz, Greg Bowman, Betsy Brennan, Marjorie Burchett, Michael Burton, Melissa Cameron, Nikki Clay, Steve Cushman, Natalie Dahl, Derek Danziger, Perry Dealy, Rodger Dougherty, Steve Espino, Tod Firotto, Brian Fish, Michael Friedman, Darrel Fulbright, Pamela Gabriel, Bill Geppert, Marin Gertler, Wayne Guymon, Alex Guyott, Chanelle Hawken, Derek Hulse, Keith Jones, Doug Kerner, John LaRaia, Caryn Laveman, James Lawson, MaeLin Levine, Lucas Mallory, Mero Marme, Amber Mauer, Jennifer McCarthy, Angela Merrill-Yon, Howard Mills, Margie Newman, Justine Nielsen, David Potter, Diana Puetz, Phil Rath, Daniel Reeves, Heather Riley, Manuel Rodriguez, Rana Sampson, Ken Sauder, Greg Shields, Bill Shrader, Jenner Smith, Christine Takara, Ray Varela, Deacon Jim Vargas, Pedro Villegas, Michele Vives, Bess Wakeman, Tim Winslow, Jason Wood, Tony Young and Martine Zettle.

The following non-voting, advisory members were present: Christina Bibler, Neal Bloom, Jaymie Bradford, Jim Dawe, David Hazan, Dr. Cheryl James-Ward, Dennis Keck, Sabrina LoPiccolo (proxy for Michele Brega), Katy McDonald (proxy for Martha Gilmer), Jamie Moraga, Bob Morris, Capt. Matthew Ovios, Tim Shields, Deanna Spehn, Joyce Summer and Jeanie Tyler.

The following DSDP staff members were present: Justin Apger, Marshall Anderson, Sarah Brothers, Ketra Carter, Tyler Duncan, Kaitlin Payne, Carolyn Perkins, Sam Ramirez, Rebecca Rybcyzyk, Terri Smith, Taylor Stahl. Alonso Vivas and Sean Warner.

The following guests were present: Greg Block, Ruth Bruland,

Chair Report

Motion for approval: Approve the Board Meeting Minutes for February 2021.

Motion: Mr. Cushman Second Ms. Newman. Motion approved unanimously.

The following Board members abstained due to absence from the February meeting: Terry Arnett, Whitney Benzian, Robert Betz, Steve Espino, Bill Geppert, Jennifer McCarthy and Ken Sauder.

Mr. Lawson reminded the Board that the theme this month is Housing and Homelessness and expressed sympathy for those affected by the tragic crash on March 22, killing 3 homeless individuals. He also thanked emergency personnel and service providers who responded.

Mr. Lawson introduced Council President Pro Tem, Stephen Whitburn who provided an update and overview of his first 100 days in office and shared several of his priorities. He then took questions from the Board members.

Mr. Lawson welcomed Steve Cushman and Bill Geppert who co-chair the Downtown Committee on Homelessness. Mr. Cushman shared that a meeting with Mayor Gloria, Supervisor Chair Fletcher and CPPT Whitburn had been held on March 18. The 3 main goals of that meeting were to request from the elected officials: Increased behavioral health funding downtown, particularly the Mobile Crisis Response Team Units downtown; A short-term plan to minimize tents on our downtown streets. Major safety hazard and health hazard; Maintain funding for SDPD neighborhood police. A follow-up meeting is planned for late April or early May.

Mr. Geppert introduced the members of the Philanthropy panel: Megan Thomas, Interim President, Catalyst San Diego and Imperial County; Pamela Gray Peyton, Chief Impact and Partnerships Officer, VP, community Impact, San Diego Foundation; and Drew Moser, Executive Director, the Lucky Duck Foundation. Each panelist provided an introduction of their organization and answered questions posed by Mr. Geppert and members of the Board.

Mr. Lawson introduced new Board members: Joe Stuyvesant, CEO of the San Diego Port; Christina Bibler, Advisory member representing the City of San Diego as the Director of Economic Development; Mr. Dennis Keck as the new Executive Director at Navy Region Southwest.

Mr. Lawson provided a PAC update

Treasurer's Report

Mr. Rath provided an update regarding Budget season. The PBID budget is scheduled for approval at the April Board meeting. The DSDP Budget will come before the Board in May.

CEO Report

Ms. Brennan shared next month's theme for board is Recovery: Financial Impacts of the Pandemic and Charting a Path Forward where we will be hearing from Councilmember Chris Cate on the City of San Diego budget and a great panel on the economic outlook for Downtown as well as an update from Alonso on how Clean & Safe contributes to quality of life and safety in Downtown as well as a special meeting to conduct final review of the PBID budget.

Ms. Brennan provided an update about City and County of San Diego working together to support unaccompanied children seeking asylum by making the San Diego Convention Center available for the US Department of Health and Human Services to use as a temporary shelter.

Ms. Brennan share the open Deputy Director for Development Services Urban Division

COMMITTEE BUSINESS

Downtown Planning and Public Policy (Fish/Reeves)

Motion for approval: Direct Downtown Partnership staff to support proposed nonresidential parking minimums in the City of San Diego and oppose any imposed parking maximums or penalties.

Mr. Benedetto second Mr. Jones Item Passed

Motion for approval: Direct Downtown Partnership staff to support the Community Housing Works Cortez Hill Apartments project

Mr. Reeves second Mr. Lawson Item passed (Mr. Benedetto abstained)

Events & Membership Committee Update (HAWKEN/NEWMAN)

Ms. Hawken reminded the Board about the Create the Future Awards on March 25 and thanked the sponsors.

Founders Circle Speaker Series its first session in mid-April regarding the Commercial Real Estate market.

The Golf Invitational will be held on June 11, 2021 at the Coronado Municipal Golf Course.

Ms. Hawken welcomed new members, Tishman Speyer and Breakthrough Propertied at the Corporate level and the USS Midway Museum at the Nonprofit level.

The next board of Directors meeting will be held on April 27, 2021.

The meeting adjourned at 9:32 a.m.



MEETING MINUTES

Call to Order

Chair James Lawson called the meeting to order at 12:01 p.m.

The following members of the Executive Committee were present: Craig Benedetto, Betsy Brennan, Michael Burton, Steve Cushman, Natalie Dahl, Perry Dealy, Brian Fish, Howard Greenberg, Chanelle Hawken, Keith Jones, James Lawson, Mero Marme, Monica Montano, Phil Rath, Daniel Reeves, Rana Sampson, Krista Torquato, Pedro Villegas and Martine Zettle.

The following non-voting, advisory members were present: Jim Dawe and Rick Gentry.

The following DSDP staff members were present: Marshall Anderson, Justin Apger, Sarah Brothers, Kaitlin Payne, Carolyn Perkins, Rebecca Rybczyk, Taylor Stahl and Alonso Vivas

The following guests were present: Matthew Doherty and Bill Geppert

Motion: To approve the January 5, 2021 meeting minutes – *Ms. Sampson/ Mr. Fish, approved unanimously.* The following Executive Committee members abstained due to absence from the January Executive Committee meeting: Steve Cushman and Natalie Dahl

Chair Report

Mr. Lawson welcomed the committee and shared the theme of both the Executive Committee and Board of Directors March meetings: Housing and Homelessness. Mr. Lawson shared the Union Tribune, Op-Ed, co-authored by Betsy Brennan, Dr. Cheryl James-Ward and Angie Weber as well as the Letter on Homelessness addressed to Mayor Gloria and Supervisor Chair Fletcher.

Mr. Lawson introduced Matthew Doherty, homelessness consultant to the City of San Diego and former Executive Director of the U.S. Interagency council on Homelessness. Mr. Doherty provided a brief overview and answered questions from the committee members. Rick Gentry, President and CEO of the San Diego Housing Commission and Advisory member of the Executive Committee provided an update from the Housing Commission.

Mr. Lawson announced a Special meeting on Homelessness with Mayor Gloria, Supervisors Chair Fletcher and Council President Pro Tem, Stephen Whitburn, plus select representatives from the businesses and residences of Downtown. The meeting is scheduled for March 18, 2021.

Mr. Lawson provided an update on the DSDP PAC activities.

CEO Report

Ms. Brennan shared announcements of upcoming events including, March 17, Fed and Educated series focusing on Business and Workforce Survival and the Create the Future Awards, on March 25 and the behind-the-scenes tour of the new Symphony Shell on March 26.

Committee Business

Downtown Planning & Public Policy

Mr. Reeves provided an update and brought forward two action items from the most recent committee meeting.

Motion | Direct Downtown Partnership staff to support proposed nonresidential parking minimums in the City of San Diego and oppose any imposed parking maximums or penalties. *Mr. Benedetto/Mr. Fish.* Motion approved.

Motion | Direct Downtown Partnership staff to support the Community Housing Works Cortez Hill Apartments project. Mr. Lawson/Ms. Sampson. Motion approved with Mr. Benedetto abstaining.

The next Executive Committee meeting is scheduled for May 18, 2021

The meeting adjourned at 1:02 p.m.



Betsy Brennan, President & CEO Engagement Report

March 22-April 26, 2021

This list is not all inclusive and is meant to provide highlights. It does not account for the numerous contacts, internal meetings, other meetings that DSDP staff may have had, social media posts, and emails that occur in the course of every-day business.

- **I. External Relations & Advocacy:** activities which advocate for our members, in the areas of land use, development, new legislation...etc.
 - Bi-weekly meeting with Mayor's Chief of Staff, Paola Avila
 - Monthly meeting with Council President Pro Tem, District 3, Stephen Whitburn
 - Monthly meeting with Elyse Lowe, Director, DSD, City of San Diego
 - Monthly meeting, DSDP Downtown Planning and Public Policy
 - Biweekly meeting of the SD Back to Work Task Force Mayor Gloria, Betsy chairs Business
 Subcommittee-14 members, various guests, and City staff
 - Monthly meeting with Jay Goldstone, COO and Jeff Sturak, DCOO, City of San Diego
 - Met with Katherine Johnston, San Diego Parks Foundation re: Parks
 - Met with Rick Fultz, Sr. VP, Chief Business Officer, Biocom and Interim Director, Biocom CA
 - Attended USD School of Law Board of Visitors Spring Meeting
- **II. DSDP & Downtown Promotional Activities:** activities which advance or promote the Partnership or downtown as a whole
 - Attended South County Economic Development Council, Board of Directors meeting
 - Attended San Diego Regional Chamber, Board of Directors meeting
 - Attended University Club Board of Directors meeting
 - Attended Clean & Safe Board of Directors meeting
 - Attended CCBD Board meeting
 - Attended CEP Board meeting
 - Attended monthly SAGE CEO training meeting
 - International Downtown Association CEO forums (2)
 - Clubhouse App, weekly Startup San Diego meeting
 - Attended Lambda Alpha International monthly meeting
 - Attended DSDP PAC meeting

- Attended Annual Real Estate Conference Virtual Edition: Three Megaprojects That Will Transform San Diego
- Hosted Create the Future Awards
- Attended San Diego Downtown Life Sciences Brainstorm meeting with Biocom
- Met with Jay Goldstone and Jeff Sturak for monthly meeting
- Met with Yehudi Gaffen
- Met with Jonothan Glus regarding Downtown Arts Concepts
- Hosted Fund Raiser for Supervisor Nora Vargas
- Met with Monica Montano regarding Scripps Mercy site
- Met with Laura Sahba, EDC
- Participated on Interview panel for City of San Diego Deputy Director of Urban Division
- Participated on Interview panel for UCSD Dean of Extension
- Met with David Plettner-Saunders regarding Downtown Arts Concepts
- Met with Civic Center Design Committee
- Met with Biocom and EDC regarding Downtown Demographic Study
- Met with City Departments and PBID Administrators Annual Meeting
- Met with Gerry Braun, Office of City Attorney
- **III. Media and Press/Speakers Bureau**: activities where CEO is invited to speak as an expert on a relevant topic which supports growth or promotion of Downtown:
 - Interview with UT, reporter Jennifer Van Grove, regarding DSDP Innovation Center
 - Panelist on Women's Empowerment Symposium at the University Club
 - Attended Stockdale's Campus at Horton Topping Off Event
- **IV. Quality of Life & Safety:** activities which promote greater sense of safety for downtown and solutions to Homelessness, I.e., meetings with Police Chief, etc.
 - Attended weekly security briefing with SD Convention Center, waterfront hotels, SD Symphony, C&S and SDPD
 - Monthly Safety Network Meeting- DSDP Clean & Safe Program
 - Attended Monthly meeting San Diego Police Department / Downtown San Diego Partnership
 - Attended monthly RTFH CoC meeting
 - Attended RTFH CoC Advisory Board
 - Monthly meeting with Keely Halsey, City of San Diego, Chief of Homelessness Strategies
 - Meet and Greet with County Supervisor Terra Lawson-Remer and staff
 - Met with Steve Cushman and Bill Geppert regarding Homelessness Committee
 - Attended Committee on Downtown Homelessness
 - Met with Michael McConnell regarding homelessness

- V. Member Development and Member Engagement: activities which result or are intended to result in adding new members to DSDP as well as promote the retention of current members of the DSDP
 - Monthly meeting with DSDP Officers
 - Met with Ernie Hahn regarding potential new member
 - Met with Mary Wolshok, Dean of Extension, UCSD
 - Met with Stacey Pennington, SLP Urban Planning
 - Met with Sam Attisha, Cox Communication
 - Met with Jaymie Bradford, SDRCC
 - Met with Dennis Keck, Executive Director, Navy Region Southwest
 - Met with DSDP Nominating Committee
 - Toured the new Symphony Shell venue with Board members
 - Hosted DSDP Executive Committee Lunch: James Lawson, Chanelle Hawken, Sumeet Parekh, Keith Jones, John LaRaia, Perry Dealy, Martine Zettle, Bill Sauls, Natalie Dahl and Ray Varela attended
 - Small Group Breakfasts, Luncheons and Happy Hour with Downtown Stakeholders and DSDP Board members: Joyce Summer, Jason Wood, Christine Moore, Sean Spear, Brian Lee, Dan Hom, David Hazan, Beth Callendar, Julie Coker, Carol Wallace, Beth Binger, Fred Zarcilla, Chanelle Hawken, Whitney Benzian, Andrea Caldwell, Jeff Cavignac, Amber Mauer, Michele Vives, Lucas Mallory, Heidi Bell, Marjorie Burchett, Pete Garcia, James Lawson, Will Newbern, Denise Vedder, Robert Fagnant, Carlos Arzola, Joanna Brower, Tom Tamar, Hala Madanat, Michelle Brega, Derek Danziger, Diana Puetz, Hanan Scraper, Jonathan Castillo



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STATE OF CALIFORNIA LEGISLATURE

SUMMARY OF PACKAGE

SENATE BILLS

- S.B. 7 <u>Jobs and Economic Improvement Through</u> <u>Environmental Leadership Act of 2021</u>
- S.B. 285 California Tourism Recovery Act
- S.B. 314 Alcoholic Beverages
- S.B. 340 Lanterman-Petris-Short Act
- S.B. 516 Certification for Intensive Treatment
- S.B. 743 Housing Developments: Broadband Adoption

ASSEMBLY BILLS

- A.B. 61 Business Pandemic Relief
- A.B. 264 California Competes Tax Credit: Pharmaceutical Companies
- A.B. 331 Organized Theft
- A.B. 395 Unlawful Entry of a Vehicle
- A.B. 593 The Golden State Innovation Act of 2021
- A.B. 666 Substance Use Disorder Workforce Development
- A.B. 816 State and Local Agencies: Homelessness Plan
- A.B. 988 Mental Health: Mobile Crisis Support Teams: 988 Crisis Hotline
- A.B. 1560 <u>Distance Learning: Pupil Access: Computing Devices and Broadband Internet Service</u>

For more information on each bill, click the bill title or email manderson@downtownsandiego.org



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STATE OF CALIFORNIA LEGISLATURE

SENATE BILLS PACKAGE

S.B. 7 SEN. ATKINS

Passed Senate. 1st Cmte in Assembly

Senate Bill 7 seeks to improve the California Environmental Quality Act (CEQA) process by extending and expanding provisions of AB 900, which streamlined paperwork and expedited legal challenges to large, multi-benefit housing, energy, and manufacturing projects. SB 7 would extend the 2021 'sunset' of AB 970 through 2025. Under AB 900 only projects of \$100 million or greater were eligible. SB 7 lowers that threshold to \$15 million on the condition that eligible housing projects have at least 15% affordable housing.

S.B. 285

SEN. MCGUIRE

With 1st Cmte in Senate

The California Tourism Recovery Act would provide \$45 million to Visit California to help jumpstart California's tourism economy. The bill would require the California Travel and Tourism Commission to implement a strategic media campaign aimed at reversing the impact of the COVID-19 pandemic on the California travel and tourism industry, once the Department of Public Health (DPH) determines it is safe to resume travel in California. The bill is supported by the California Downtown Association and the San Diego Tourism Authority.

S.B. 314 SEN. WIENER

Passed 1st Cmte in Senate When a stay-at-home order was first issued, the State Department of Alcoholic Beverage Control (ABC) issued emergency regulatory relief, allowing bars and restaurants to sell alcohol in parklets and other outdoor locations. Previously, alcohol sales and consumption were limited to bar and restaurant properties. SB 314 would make serving alcohol within parklets and outdoor dining areas, including streets, parking lots, alleys, and sidewalks permanent. The bill would establish local control, ensuring parklets are well designed and located in appropriate spaces. Municipalities may also decide on zones where carrying open containers of alcohol is allowed. The bill would also create a new liquor license type for nightclubs and concert venues.

S.B. 340 SEN. STERN

With 1st Cmte in Senate

The Lanterman-Petris-Short Act (1967) ended the mass institutionalizing of people with mental illness and developmental disabilities. It also provided legal protections, limiting involuntary holds on people who are deemed to be a danger to themselves and others to 72 hours (5150 hold). SB 340 amends the Lanterman-Petris-Short Act by designating procedures for a court hearing. The bill requires a court to allow a family member, friend, or acquaintance who is knowledgeable about a person who is the subject of any hearing (including conservatorship) to testify.

S.B. 516 SEN. EGGMAN

With 2nd Cmte in Senate

Existing law authorizes a peace officer or county designee to take a person into custody for a period of up to 72 hours when the person is a danger to self and others. This bill provides that a person's medical condition may be considered in determining their medical condition for purposes of certifying them for an involuntary detention for treatment and evaluation under the Lanterman-Petris Short (LPS) Act.

S.B. 743

With 1st Cmte in Senate

SB 743 would require the Department of Housing and Community Development to establish a grant program for digital inclusion. Grants would fund free or low-cost internet services, devices, onsite computer labs, and digital literacy training for lower-income **SEN. BRADFORD** public housing residents, helping to bridge the digital divide.



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STATE OF CALIFORNIA LEGISLATURE

ASSEMBLY BILL PACKAGE

A.B. 61
ASM. GABRIEL

With 1st Cmte

in Assembly

AB 61 aims to relax some restaurant regulations and make temporary regulatory relief permanent. Under the bill, restaurants would no longer need to have fully enclosed kitchen and service areas, instead allowing increased airflow. Restaurants would also be allowed to make outdoor dining in parking spaces and alcohol sales to-go permanent. The bill also allows business activity districts to lower speed limits around outdoor dining setups. AB 61 would create a process by which ABC regulates alcohol delivery by third-party deliverers, ensuring alcohol cannot be obtained by minors.

A.B. 264

ASM. VOEPEL

With 1st Cmte in Assembly

A.B. 331

ASM. JONES-Sawyer

With 1st Cmte in Assembly

<u>A.B. 395</u>

ASM. LACKEY

With 1st Cmte in Assembly

A CalCompetes tax credit is provided to organizations based on the number of jobs the taxpaying entity will create or retain in the state and the amount of investment the taxpaying entity provides. This bill, for fiscal years 21-22 and 22-23, would increase the total amount of credits that may be allocated by \$10,000,000 and reserve them for pharmaceutical companies, bolstering California's life science industry.

The existing law, which makes a person guilty of an organized retail theft if the person acts in concert with one or more persons, expires July 1, 2021. AB 331 extends the sunset provision for the crime of organized retail theft to January 1, 2026, and also extends the existence of a task force established by the California Highway Patrol to analyze organized retail theft and vehicle burglary and assist local law enforcement in counties identified as having elevated property crime.

AB 395 would make forcibly entering a vehicle with the intent to commit theft, punishable by imprisonment for a period not to exceed one year. The bill would create a new and separate crime of forcibly entering a vehicle with the intent to commit a theft inside and would define "forcible entry" as entry accomplished through either of the following means: a) Force that damages the exterior of the vehicle, including, but not limited to, breaking a window, cutting a convertible top, punching a lock, or prying open a door; or b) Use of a tool or device that manipulates the locking mechanism, including, without limitation, a slim jim or other lockout tools, a shaved key, jiggler key, lock pick, or an electronic device such as a signal extender.

A.B. 593 ASM. PETE-NORRIS

With 2nd Cmte in Assembly

Existing law allows various deductions in computing the income that is subject to taxes imposed by the Personal Income Tax Law and Corporation Tax Law, including a net operating loss deduction. Additionally, existing law provides that the total credits allowable under those laws may not reduce the taxes imposed by more than \$5,000,000. This bill, for taxable years between January 1, 2021, and 2023, exclude a taxpayer that performs clinical, biomedical, or other research, development, or testing needed for COVID-19 or infectious diseases from the suspension of the deduction for net operating losses and the limitation on total credits allowable.

<u>A.B. 666</u> **ASM. CHIU**

With 1st Cmte in Assembly

Approximately 2.7 million Californians met the criteria for substance addiction in 2020; however, the state boasts lower than 20,000 accredited addiction counselors. AB 666 would jumpstart the training of 1,000 new substance abuse counselors to help treat those with addiction to opioids and other substances. The bill would fund tuition assistance, testing, and certification fee waivers, to lower the barriers for more addiction counselors to join the workforce.



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STATE OF CALIFORNIA LEGISLATURE

ASSEMBLY BILL PACKAGE CONTINUED

A.B. 816

ASM. CHIU

With 1st Cmte in Assembly

The bill would require the Homeless Coordinating and Financing Council to conduct a statewide analysis to identify state programs that provide housing or services to persons experiencing homelessness and to create a financial model to move persons into permanent housing. The bill would also require the Department of Housing and Community Development to set a benchmark goal in reducing homelessness by January 1, 2029, including annual benchmarks to meet those goals. Additionally, it would establish an independent Housing and Homelessness Inspector General that would bring action against the state, a local agency or a city that fails to adopt a homelessness plan or fails, within a reasonable time, to make progress in accordance with their adopted plan.

A.B. 988

ASM. BAUER-KAHAN

With 1st Cmte in Assembly

A.B. 1560

ASM. DALY

Passed 1st Cmte in Assembly

Assembly Bill 988 would establish an alternative to 911 for people experiencing mental health emergencies. In the case of Downtown's behavioral health incidents, residents and business owners often do not know who to call when seeking assistance for an individual. These calls often go to 911 or Clean and Safe dispatch. By creating a new hotline, stakeholders would have an easy-to-remember phone number that could also assist in triaging mental crisis response teams, once online in Downtown (estimated August 2021).

AB 1560 removes barriers to broadband adoption and provides more K-12 students with immediate access to equal learning, employment, social, and health opportunities. The bill would require the Office of the State Superintendent to survey all school districts to find out how many students do not have access to broadband and/or a computing device. Additionally, the bill would establish a framework for getting K-12 students connected to either low cost or free broadband service by sharing local school district information on broadband providers' service plans for eligible students or by authorizing (not requiring) the CA Department of Technology to purchase broadband service for eligible students.