

8:30 CALL MEETING TO ORDER

- Non-Agenda Public Comment
- Approval of Minutes – July 9, 2019 (Pages 2-3) | **ACTION**
- Next Board Meeting: October 8 at 8:30a.m.

FEATURED SPEAKERS

- Kat Durant, MA Operations Coordinator, Regional Task Force on the Homeless
- Agenda Public Comment

CHAIRMAN'S REPORT

- Update: P. Rath
- Discuss and establish Placemaking Ad Hoc Committee | **ACTION**

TEAM UPDATE

- Executive Director: A. Vivas
- Maintenance: D. Garcia
- Placemaking: S. Warner
- President & CEO: B. Brennan

FINANCIALS

- Review and accept FY19 financials | **ACTION**

MEMBER DISCUSSION

- Agenda Public Comment

ADJOURN

UPCOMING EVENTS

Parking Day – September 20
Movies in the Park, Coco – September 20
57th Annual Alonzo Awards Dinner – October 10
DSDP Member Holiday Party – December 5

DOWNTOWN SAN DIEGO CLEAN & SAFE BOARD OF DIRECTORS

MINUTES: TUESDAY, JULY 9, 2019

CALL TO ORDER

The meeting was called to order at 8:32 a.m.

The following board members were present: LC Cline, Steve Kohn, Doug Korn, Mike Madigan, Claudine Scott, Angie Weber, Phil Rath

The following staff members were present: Ernesto Romo, Alonso Vivas, Sean Warner, Dani Garcia, Lana Harrison, Keturah Jackson, Ketra Carter, Marco Circosta, Kalei Levy, Carey Algaze, Marshall Anderson, Jill Kernes

The following guests were present: Kevin Barber- Founder, Wheels of Change San Diego

NON-AGENDA PUBLIC COMMENT

Chair Rath opened the meeting with a request for non-agenda public comment. Kathleen Hallahan generously gifted an orchid to the Clean & Safe Homeless Outreach Team.

APPROVAL OF MINUTES

Motion: To approve the June 11, 2019 meeting minutes.

Motion to approve meeting minutes for June 11, 2019 was made and approved unanimously.

CHAIRMAN'S REPORT

Chair Rath discussed the additional funding received by the HEAP (Homeless Emergency Aid Program) grant. Clean & Safe will be presenting to City Council shortly to approve the FY20 budget. Any board members interested in testifying in favor of the budget are encouraged to come to the Board meeting.

GUEST SPEAKERS

Kevin Barber, founder of the Wheels of Change program in San Diego, launched the program in February of 2018 with Mayor Faulconer. The program is run by Alpha Project, currently servicing the Downtown San Diego region. It provides the opportunity for those experiencing homelessness to earn \$13 an hour cleaning the city, providing supplementary janitorial services to Downtown sidewalks. The program also includes peer to peer outreach to engage with additional folks experiencing homelessness on the streets.

Currently, Wheels of Change has employed over 400 individuals and helped engage many homeless with social services and shelter opportunities. Over 20 tons of trash has been collected. The program has gained national attention and 67 cities have visited San Diego to view the program.

Wheels of Change gives workers a sense of purpose as well as an opportunity for them to give back to their community. The money earned by the workers helps them pay for necessities. Alpha Project oversees the program and provides services, rehabilitation, and shelter to employees.

The City of San Diego has committed to funding \$250,000. The Lucky Duck Foundation, SDG&E, Davis Charitable Fund, Danna Foundation are making significant contributions. The program will be operating 2 vans, 5 days a week, providing 5,200 work opportunities this coming year. The goal is to raise additional funds to expand into other San Diego neighborhoods. The cost is \$1,000 a day to employ 10 individuals experiencing homelessness; \$2,000 a day to employ 20 individuals.

TEAM UPDATE

Alonso Vivas – Alonso welcomed Marshall Anderson to the Downtown San Diego Partnership as the new Public Policy director. Alonso also reviewed the upcoming operational plan for Comic-Con 2019.

Ketra Carter – Ketra gave details of the expansion of the Family Reunification Program, utilizing the additional funding from the HEAP grant. The Family Reunification Program has been in the media for its expansion including a press conference with the Mayor and an interview from KUSI.

Dani Garcia – Dani discussed current safety incidents with Board members and recalled best practices used to help keep residents and business owners safe.

Sean Warner – Sean provided updated information on Movies in the Park.

MEMBER DISCUSSION

No member discussion was presented.

ADJOURN

The meeting was adjourned at 9:15 a.m.

August 2019 Homeless Count
Regional Taskforce on the Homeless Methodology

2019												
	*Jan	*Feb	Mar	*Apr	*May	*June	*July	Aug	Sept	Oct	Nov	Dec
East Village	543	497	428	502	506	468	604	470				502
City Center	132	109	130	107	146	157	147	124				131
Columbia	53	43	33	55	61	61	52	46				50
Marina	57	49	30	33	38	35	36	39				40
Cortez	54	33	53	44	45	46	71	31				47
Gaslamp	59	68	59	36	65	54	52	61				57
Monthly Totals:	898	799	732	776	860	821	961	770	0	0	0	848
**EAST VILLAGE BREAKOUT												
North East EV	55	80	64	81	101	74	87	62				75
North West EV	96	98	83	94	60	72	94	74				84
South East EV	341	300	264	295	316	301	395	312				316
South West EV	51	19	17	32	30	21	28	22				27

Notes:

- On May 31, 2018, the Clean & Safe program adopted the counting methodology used by the Regional Task Force on the Homeless. Per the methodology, represented above by the light orange cells, Clean & Safe staff counts **1.75 individuals per visible tent/structure and 2.03 individuals per vehicle that shows clear signs of habitation.**

*Denotes months when the Downtown Fellowship of Ministries and Churches collaborated with the Clean & Safe program on the monthly homeless sleep count.

**East Village breakout areas include the following:

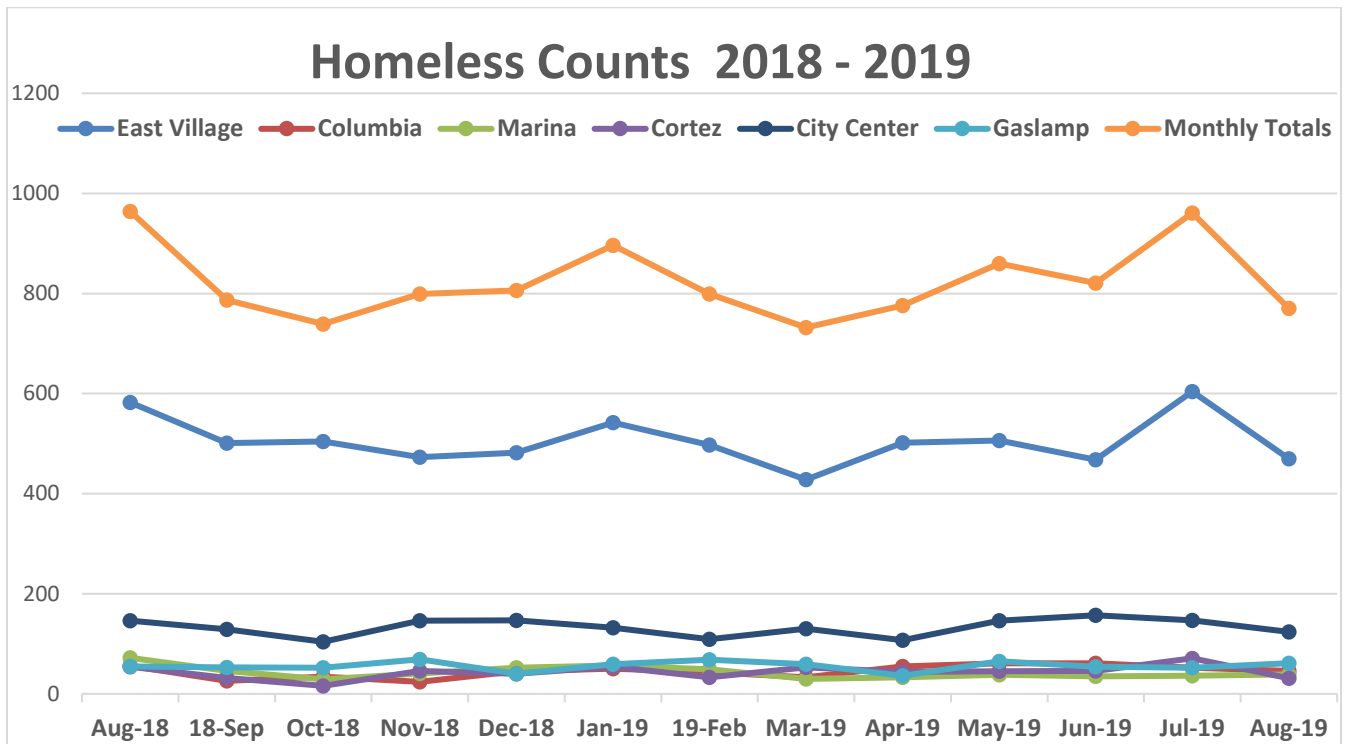
North East East Village refers to the area north of Market Street & east of Park Ave.

North West East Village refers to the area north of Market Street & west of Park Ave.

South East East Village refers to the area east of Park Ave. south of Market Street

South West East Village refers to the area west of Park Ave. south of Market Street

August 2019 Homeless Count Graph
 Regional Taskforce on the Homeless Methodology



Homeless Outreach Success Stories



Two years ago, Jeffrey was released from jail. Without a housing plan, the only home he could return to would be the streets of Downtown San Diego.

The Clean & Safe Homeless Outreach Team met Jeffrey on the streets and described the Family Reunification Program to him. While his family wasn't able to provide housing at the time, the team managed to connect with Jeffrey's friend living in Palm Desert, California. That friend's generosity was able to house Jeffrey long enough for his family to arrange accommodations to support him in Kansas City, Missouri. The coordination from the Family Reunification Team, the overwhelming kindness from his friend, and the support of his family ultimately gave Jeffrey the fresh start he deserved.

Two years later, Jeffrey is now living on his own and working full time in Kansas City. He recently celebrated his 2-year anniversary of being drug free. He texted us to say, "Tell the team how grateful I am and how much I appreciate the Family Reunification Program team for helping give me my second

Homeless Outreach Success Stories



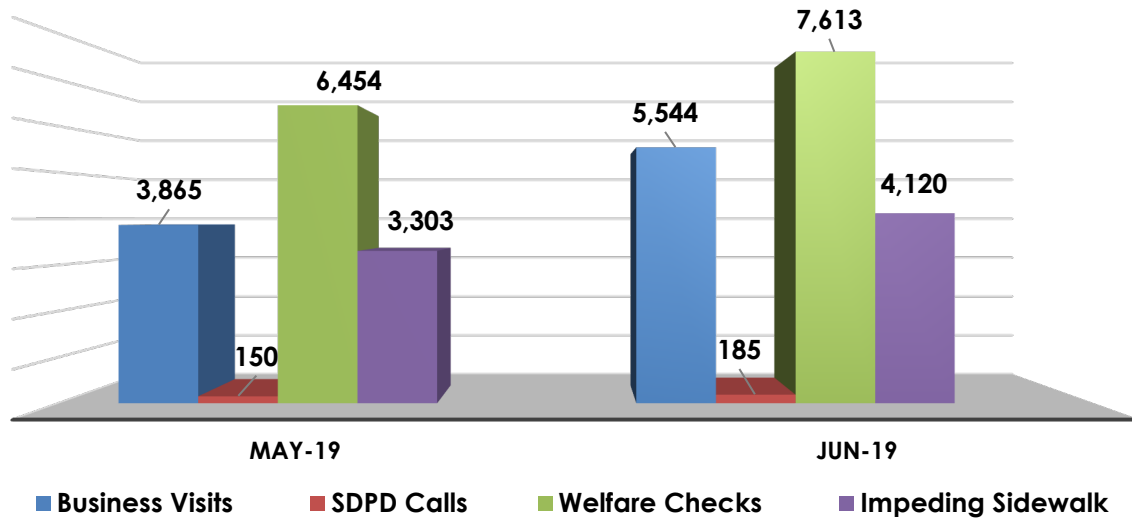
Jacob and Ashlynn were homeless for approximately 6 months. One month was spent here in San Diego. During their time here, the San Diego Police Homeless Outreach Team (H.O.T) placed them on a triage bed at St. Vincent De Paul. While housed there, the H.O.T Team referred them to our Family Reunification Program. Downtown San Diego Partnership's Homeless Outreach team was able to successfully reunify Jacob and Ashlynn with Jacob's Mom in Oregon.

While conducting a yearly follow-up call, Jacobs Mom stated Jacob and Ashlynn are now happily married and living in Washington in a house of they were able to purchase. They both have full time jobs and Ashlynn went back to school. 9 months ago, Jacob and Ashlynn welcomed a beautiful baby girl into their family.

Congratulations on their amazing success!

Downtown San Diego Clean & Safe Maintenance & Safety Update

Activity Report Mach 2019- April 2019



During Comic-Con International 2019, Clean & Safe ambassadors:

- Picked up 13,663 flyers, posters, and stickers (about 10 times more than average);
- Pulled 4,883 bags of trash (about five times more than average);
- Removed 37 tons of trash (about four times more than average);
- Cleaned graffiti 699 times (about 4 times times more than average); and
- Gave directional assistance to 1,279 people and conducted 2,989 welfare checks



**Downtown San Diego Clean & Safe
July-June 2019 Financial Report
Budget vs Actual**

	Description	July-June 19	July-June 19	Difference
Income		Budget	Actual	
	Assessments (Reimbursements)	8,222,645.61	8,026,653.02	\$ (195,992.59)
	City - Park (Reimbursements)	36,000.00	34,062.81	\$ (1,937.19)
	Interest Income:	180.00	52.53	\$ (127.47)
	Total Income:	8,258,825.61	8,060,768.36	(198,057.25)
Expenses				
GL #	Description	Budget	Actual	Variance
510110	Maintenance Salaries & Wages	\$ 2,749,530.53	\$ 2,720,095.80	\$ (29,434.73)
510210	Program Management	\$ 29,518.72	\$ 27,058.13	\$ (2,460.59)
510310	Vehicle Insurance	\$ 18,000.00	\$ 14,000.00	\$ (4,000.00)
510410	General Liability Ins.	\$ 110,000.00	\$ 99,034.00	\$ (10,966.00)
510510	Cleaning & Janitorial Supplies	\$ 150,000.00	\$ 140,086.23	\$ (9,913.77)
510610	Landscaping Supplies	\$ 19,116.29	\$ 11,096.74	\$ (8,019.55)
510710	District Mailings / Web Services	\$ 3,000.00	\$ 1,413.88	\$ (1,586.12)
510810	Vehicle Repair & Maintenance	\$ 70,000.00	\$ 72,798.10	\$ 2,798.10
510910	Vehicle Fuel	\$ 70,000.00	\$ 64,478.46	\$ (5,521.54)
511010	Waste Removal	\$ 85,000.00	\$ 80,468.33	\$ (4,531.67)
511210	Uniforms	\$ 10,000.00	\$ 8,469.36	\$ (1,530.64)
511310	Training	\$ 4,000.00	\$ 3,284.67	\$ (715.33)
511410	Rents / Leases	\$ 36,025.04	\$ 33,099.93	\$ (2,925.11)
511510	Equipment Leasing / Purchasing	\$ 80,000.00	\$ 131,968.79	\$ 51,968.79
511610	Electric Services	\$ 35,000.00	\$ 43,417.16	\$ 8,417.16
511710	Water Services	\$ 30,000.00	\$ 27,969.12	\$ (2,030.88)
511810	Workorder Device Services	\$ 35,000.00	\$ 21,382.48	\$ (13,617.52)
511910	Work Order System	\$ 32,000.00	\$ 33,375.00	\$ 1,375.00
512110	Powerwashing	\$ 870,389.07	\$ 870,715.24	\$ 326.17
512210	Streetscape	\$ 100,020.18	\$ 97,436.90	\$ (2,583.28)
512310	Tree Trimming MTS	\$ 10,000.00	\$ -	\$ (10,000.00)
512410	Tree Trimming Neighborhood	\$ 108,206.11	\$ 90,676.00	\$ (17,530.11)
512410	Tree Trimming Palm Trees	\$ 25,000.00	\$ -	\$ (25,000.00)
512510	Water Feature	\$ 31,000.00	\$ 30,660.00	\$ (340.00)
512710	Wayfinding Sign Maintenance	\$ 5,000.00	\$ -	\$ (5,000.00)
	Total Maintenance	\$ 4,715,805.94	\$ 4,622,984.32	\$ (92,821.62)
520001	Beautification/Placemaking	\$ 85,000.00	\$ 82,396.90	\$ (2,603.10)
520110	Installations/Beautification Salaries & Wages	\$ 173,797.07	\$ 169,112.43	\$ (4,684.64)
520210	Program Management	\$ 14,056.36	\$ 13,529.12	\$ (527.24)
520410	General Liability Ins.	\$ 16,000.00	\$ 16,038.31	\$ 38.31
520710	District Mailings / Web Services	\$ 1,500.00	\$ 698.99	\$ (801.01)
521310	Training	\$ 1,500.00	\$ 480.44	\$ (1,019.56)
521410	Rents / Leases	\$ 16,380.00	\$ 14,858.45	\$ (1,521.55)
522710	Tree Light Maintenance	\$ 30,472.22	\$ 19,989.46	\$ (10,482.76)
	Total Installations / Beautification	\$ 338,705.65	\$ 317,104.10	\$ (21,601.55)
530110	Disorder & Nuisance Abatement - Salaries & Wages	\$ 2,478,980.63	\$ 2,472,086.77	\$ (6,893.86)
530210	Program Management	\$ 28,113.75	\$ 27,058.24	\$ (1,055.51)
530410	General Liability Ins.	\$ 16,000.00	\$ 16,038.31	\$ 38.31
530710	District Mailings / Web Services	\$ 3,000.00	\$ 1,342.82	\$ (1,657.18)
531310	Training	\$ 2,500.00	\$ 925.73	\$ (1,574.27)
531410	Rents / Leases	\$ 50,203.99	\$ 37,236.28	\$ (12,967.71)
	Total: Disorder and Nuisance Abatement	\$ 2,578,798.37	\$ 2,554,688.15	\$ (24,110.22)



**Downtown San Diego Clean & Safe
July-June 2019 Financial Report
Budget vs Actual**

	Description	July-June 19	July-June 19	Difference
540001	Audit & Accounting Services	\$ 13,000.00	\$ 10,565.89	\$ (2,434.11)
540002	Office Supplies	\$ 9,000.00	\$ 10,415.50	\$ 1,415.50
540003	Postage & Mailing	\$ 500.00	\$ 60.00	\$ (440.00)
540004	Payroll Services/Parking/Misc	\$ 42,000.00	\$ 49,769.55	\$ 7,769.55
540005	Office Copier	\$ 13,500.00	\$ 12,213.68	\$ (1,286.32)
540006	Travel	\$ 2,000.00	\$ 1,858.90	\$ (141.10)
540008	Telephones	\$ 3,200.00	\$ 4,111.63	\$ 911.63
540009	Legal Expense	\$ 5,500.00	\$ 2,581.32	\$ (2,918.68)
540010	IT Support	\$ 8,000.00	\$ 6,118.58	\$ (1,881.42)
540110	Admin - Salaries & Wages	\$ 173,390.60	\$ 187,684.53	\$ 14,293.93
540210	Program Management	\$ 24,656.24	\$ 22,548.46	\$ (2,107.78)
540211	CEP Program Management	\$ 55,017.23	\$ 52,278.30	\$ (2,738.93)
540410	General Liability Ins.	\$ 16,000.00	\$ 16,038.31	\$ 38.31
540710	District Mailings / Web Services	\$ 3,000.00	\$ 1,376.80	\$ (1,623.20)
541310	Training	\$ 2,000.00	\$ 640.59	\$ (1,359.41)
541410	Rents / Leases	\$ 13,592.00	\$ 27,925.61	\$ 14,333.61
541610	Electric Services	\$ 4,000.00	\$ 4,966.78	\$ 966.78
541710	Water Services	\$ 3,000.00	\$ 3,102.58	\$ 102.58
	Total: Admin	\$ 387,756.07	\$ 409,668.92	\$ 21,912.85
560000	CEP Exclusive			
560001	Business Attraction & Retention	\$ 100,789.79	\$ 75,850.30	\$ (24,939.49)
560002	Property Marketing	\$ 100,789.79	\$ 75,965.46	\$ (24,824.33)
	CEP Total:	\$ 201,579.58	\$ 151,815.76	\$ (49,763.82)
		Total: \$ 8,222,645.61	\$ 8,026,653.02	\$ (195,992.59)

The broader budget categories may be adjusted by up to fifteen percent (15%) of the total.
There is no limitation on reallocations of funds between individual line items budget.

Downtown San Diego Clean and Safe Profit & Loss

June 2019
Jun 19

Ordinary Income/Expense	
Income	
4020 - City Monthly Reimburseme	626,732.81
4021- Assessments (Other)	
4030 - Midblock Lighting Income	21,666.67
4040 - City Fee Income	12,500.00
Total 4021- Assessments (Other)	34,166.67
4025 - City - Park Reimbursemen	2,273.51
9000 - Interest	2.47
Total Income	663,175.46
Gross Profit	
	663,175.46
Expense	
510000- Maintenance Expense	
510110- Maintenance S&W's	
4250- Salaries & Wages	151,896.51
4254- Payroll Taxes	12,692.02
4255- Vacation/PTO	10,995.50
4257- Worker's Comp.	11,742.98
4258- Other Ins./Benefits	11,232.38
Total 510110- Maintenance S&W's	198,559.39
510510- Cleaning & Jan. Suppl.	2,827.15
510710- Dis. Mailings/Web Serv.	55.50
510810- Vehicle Repair & Maint.	6,396.17
510910- Vechicle Fuel	3,990.13
511010- Waste Removal	6,794.92
511410- Rents Leases	2,940.26
511510- Equip. Lease/Purchase	44,481.88
511610- Electric Services	2,173.42
511810- Work Order Device Serv.	1,753.48
511910- Work Order System	2,700.00
512110- Powerwashing	72,520.02
512210- Streetscape	5,512.97
512410- Tree Trimming Neigh.	17,810.00
512510- Water Feature	2,940.00
Total 510000- Maintenance Expense	371,455.29
520000- Installations/Beauti	
520001- Beaut./Placemaking	28,278.64
520110- Install/Beau. S&W's	
4250- Salaries & Wages	11,268.81
4254- Payroll Taxes	982.39
4255- Vacation/PTO	431.82
4257 - Worker's Comp.	244.52
4258- Other Ins./Benefits	379.46
Total 520110- Install/Beau. S&W's	13,307.00
520710- Dis. Mailings/Web Serv.	27.75

**Downtown San Diego Clean and Safe
Profit & Loss**

June 2019

Jun 19

521410- Rents/Leases	1,259.33
522610- Midblock Lighting	21,666.67
522710 - Tree Light Maintenance	2,480.00
Total 520000- Installations/Beauti	67,019.39
530000- Disorder/Nuis.Abatement	
530110- Dis./Nuis Abate S&W's	
4250- Salaries & Wages	172,808.98
4254- Payroll Taxes	1,745.91
4255- Vacation/PTO	1,714.40
4257 - Worker's Comp.	104.65
4258- Other Ins./Benefits	61.49
Total 530110- Dis./Nuis Abate S&W's	176,435.43
530710- Dis. Mailings/Web Serv.	55.50
531410- Rents/Leases	2,178.97
Total 530000- Disorder/Nuis.Abatement	178,669.90
540000- Administration Expense	
540002- Office Supplies	1,625.00
540004- Payroll Ser./Park./Misc	4,035.40
540005- Office Copier	1,007.94
540008- Telephones	332.98
540010- IT Support	593.75
540110- Admin. Sal. & Wages	
4250- Salaries & Wages	8,581.81
4254- Payroll Taxes	799.28
4255- Vacation/PTO	748.95
4257 - Worker's Comp.	625.40
4258- Other Ins./Benefits	1,304.58
Total 540110- Admin. Sal. & Wages	12,060.02
540710- Dis. Mailings/Web Serv.	120.20
541410- Rents/Leases	3,342.71
541610- Electric Services	241.48
Total 540000- Administration Expense	23,359.48
550000- Other	
550001- City Fee	12,500.00
Total 550000- Other	12,500.00
560000- CEP Exclusive	
560001- Business Attrac. & Ret.	5,067.92
560002- Property Marketing	5,101.01
Total 560000- CEP Exclusive	10,168.93
Total Expense	663,172.99
Net Ordinary Income	2.47
Other Income/Expense	
Net Other Income	0.00
Net Income	2.47

**Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2018 through June 2019**

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
510000- Maintenance Expense								
510110- Maintenance S&W's								
4250- Salaries & Wages	419,672.39	210,508.32	414,420.34	625,598.44	175,426.49	151,480.79	0.00	1,997,106.77
4254- Payroll Taxes	34,374.84	13,842.00	32,445.48	61,191.48	16,868.80	18,284.87	0.00	177,007.47
4255- Vacation/PTO	16,957.13	6,408.90	17,906.83	46,587.33	7,884.71	8,344.85	0.00	104,089.75
4257- Worker's Comp.	62,226.17	25,057.09	58,733.54	110,770.19	30,536.31	33,099.66	0.00	320,422.96
4258- Other Ins./Benefits	23,642.65	9,520.35	22,040.64	42,086.84	11,602.18	12,576.19	0.00	121,468.85
Total 510110- Maintenance S&W's	556,873.18	265,336.66	545,546.83	886,234.28	242,318.49	223,786.36	0.00	2,720,095.80
510210- Program Management	5,254.70	2,115.96	4,959.79	9,353.96	2,578.62	2,795.10	0.00	27,058.13
510310- Vehicle Insurance	-26.00	-10.46	-24.53	-46.26	-12.75	-13.81	0.00	-133.81
510410- General Liability Ins.	21,951.26	8,839.28	20,719.18	39,075.96	10,772.17	11,676.45	0.00	113,034.30
510510- Cleaning & Jan. Suppl.	27,204.76	10,954.73	25,677.80	48,427.81	13,350.22	14,470.91	0.00	140,086.23
510610- Landscaping Supplies	2,077.51	836.57	1,960.91	3,698.23	1,418.48	1,105.04	0.00	11,096.74
510710- Dis. Mailings/Web Serv.	273.01	109.72	259.56	489.54	134.96	147.09	0.00	1,413.88
510810- Vehicle Repair & Maint.	14,067.65	5,664.74	13,278.05	25,419.27	6,903.45	7,464.94	0.00	72,798.10
510910- Vehicle Fuel	12,521.72	5,042.21	11,818.91	22,290.20	6,144.79	6,660.63	0.00	64,478.46
511010- Waste Removal	15,626.95	6,292.61	14,749.85	27,817.91	7,668.61	8,312.40	0.00	80,468.33
511210- Uniforms	1,644.75	662.30	1,552.43	2,927.86	807.13	874.89	0.00	8,469.36
511310- Training	637.89	256.87	602.07	1,135.50	313.03	339.31	0.00	3,284.67
511410- Rents Leases	6,428.02	2,588.43	6,067.22	11,442.64	3,154.44	3,419.18	0.00	33,099.93
511510- Equip. Lease/Purchase	25,626.77	10,319.33	24,188.39	45,618.83	12,575.88	13,639.59	0.00	131,968.79
511610- Electric Services	8,431.62	3,395.22	7,958.37	15,009.31	4,137.65	4,484.99	0.00	43,417.16
511710- Water Services	5,433.15	2,187.81	5,124.21	9,671.70	2,666.21	2,886.04	0.00	27,969.12
511810- Work Order Device Serv.	4,152.47	1,672.10	3,919.41	7,391.93	2,037.76	2,208.81	0.00	21,382.48
511910- Work Order System	6,481.46	2,609.89	6,117.66	11,537.75	3,180.65	3,447.59	0.00	33,375.00
512110- Powerwashing	140,323.92	51,026.88	168,157.24	347,760.00	93,895.20	69,552.00	0.00	870,715.24
512210- Streetscape	15,620.15	2,396.58	39,368.95	18,314.44	6,987.74	14,749.04	0.00	97,436.90
512410- Tree Trimming Neigh.	10,967.00	9,855.50	8,288.50	34,113.00	19,659.50	7,792.50	0.00	90,676.00
512510- Water Feature	5,954.14	2,397.58	5,620.01	10,599.13	2,921.93	3,167.21	0.00	30,660.00
Total 510000- Maintenance Expense	887,526.08	394,550.51	915,910.81	1,578,282.99	443,614.16	402,966.26	0.00	4,622,850.81
520000- Installations/Beauti								
520001- Beaut./Placemaking	11,595.84	25,468.93	22,467.73	2,472.57	4,586.22	15,805.61	0.00	82,396.90
520110- Install/Beau. S&W's								

**Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2018 through June 2019**

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
4250- Salaries & Wages	24,239.44	9,760.67	22,878.94	43,149.21	11,895.06	12,893.57	0.00	124,816.89
4254- Payroll Taxes	2,603.33	1,048.30	2,457.23	4,597.34	1,277.55	1,384.80	0.00	13,368.55
4255- Vacation/PTO	1,054.12	424.47	994.95	1,876.46	517.29	560.71	0.00	5,428.00
4257 - Worker's Comp.	3,546.76	1,428.19	3,347.65	6,313.63	1,740.52	1,886.55	0.00	18,263.30
4258- Other Ins./Benefits	1,405.19	565.83	1,326.32	2,501.36	689.55	747.44	0.00	7,235.69
Total 520110- Install/Beau. S&W's	32,848.84	13,227.46	31,005.09	58,438.00	16,119.97	17,473.07	0.00	169,112.43
520210- Program Management	2,627.35	1,057.98	2,479.84	4,676.98	1,289.33	1,397.64	0.00	13,529.12
520410- General Liability Ins.	3,114.64	1,254.20	2,939.83	5,544.44	1,528.45	1,656.75	0.00	16,038.31
520710- Dis. Mailings/Web Serv.	135.91	54.74	128.24	241.19	66.65	72.26	0.00	698.99
521310- Training	93.30	37.57	88.06	166.09	45.79	49.63	0.00	480.44
521410- Rents/Leases	2,885.51	1,161.94	2,723.55	5,136.58	1,416.01	1,534.86	0.00	14,858.45
522710 - Tree Light Maintenance	5,760.00	9,690.00	1,239.46	3,300.00	0.00	0.00	0.00	19,989.46
Total 520000- Installations/Beauti	59,061.39	51,952.82	63,071.80	79,975.85	25,052.42	37,989.82	0.00	317,104.10
530000- Disorder/Nuis.Abatement								
530110- Dis./Nuis Abate S&W's								
4250- Salaries & Wages	550,092.65	161,492.93	357,122.06	876,049.44	248,314.69	211,745.45	0.00	2,404,817.22
4254- Payroll Taxes	3,187.89	1,203.37	2,923.22	5,469.05	1,546.46	1,713.81	2,334.21	18,378.01
4255- Vacation/PTO	3,427.71	1,380.26	3,525.96	6,101.75	1,682.09	1,823.29	0.00	17,941.06
4257 - Worker's Comp.	3,426.16	1,285.08	3,132.84	5,856.67	1,657.24	1,846.80	2,749.75	19,954.54
4258- Other Ins./Benefits	1,889.37	708.99	1,727.98	3,230.52	915.61	1,016.71	1,506.76	10,995.94
Total 530110- Dis./Nuis Abate S&W's	562,023.78	166,070.63	368,432.06	896,707.43	254,116.09	218,146.06	6,590.72	2,472,086.77
530210- Program Management	5,254.70	2,115.96	4,959.79	9,354.07	2,578.62	2,795.10	0.00	27,058.24
530410- General Liability Ins.	3,114.64	1,254.20	2,939.83	5,544.44	1,528.45	1,656.75	0.00	16,038.31
530710- Dis. Mailings/Web Serv.	261.04	105.12	246.39	463.30	128.09	138.88	0.00	1,342.82
531310- Training	179.78	72.39	169.68	320.02	88.22	95.64	0.00	925.73
531410- Rents/Leases	7,231.28	2,911.89	6,825.41	12,872.53	3,548.63	3,846.54	0.00	37,236.28
Total 530000- Disorder/Nuis.Abatement	578,065.22	172,530.19	383,573.16	925,261.79	261,988.10	226,678.97	6,590.72	2,554,688.15
540000- Administration Expense								
540001- Audit & Accounting Serv	2,051.90	826.25	1,936.72	3,652.63	1,006.93	1,091.46	0.00	10,565.89
540002- Office Supplies	2,022.69	814.50	1,909.15	3,600.60	992.59	1,075.97	0.00	10,415.50
540003- Postage & Mailing	11.65	4.69	11.00	20.74	5.72	6.20	0.00	60.00
540004- Payroll Ser./Park./Misc	9,661.76	3,890.57	9,119.47	17,199.12	4,741.30	5,139.33	18.00	49,769.55
540005- Office Copier	2,371.90	955.10	2,238.77	4,222.26	1,163.96	1,261.69	0.00	12,213.68

**Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2018 through June 2019**

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
540006- Travel	361.00	145.37	340.73	642.62	177.16	192.02	0.00	1,858.90
540008- Telephones	790.81	322.56	755.33	1,424.54	392.70	425.69	0.00	4,111.63
540009- Legal Expense	501.30	201.86	473.16	892.36	246.00	266.64	0.00	2,581.32
540010- IT Support	1,188.23	478.47	1,121.52	2,115.18	583.09	632.09	0.00	6,118.58
540110- Admin. Sal. & Wages								
4250- Salaries & Wages	22,629.05	9,111.01	21,356.10	40,277.19	11,103.29	12,035.41	0.00	116,512.05
4254- Payroll Taxes	3,395.08	1,367.12	3,204.51	6,043.65	1,666.07	1,805.93	0.00	17,482.36
4255- Vacation/PTO	883.64	355.81	834.04	1,572.96	433.62	470.00	0.00	4,550.07
4257 - Worker's Comp.	7,932.83	3,194.38	7,487.63	14,121.42	3,892.90	4,219.67	0.00	40,848.83
4258- Other Ins./Benefits	1,579.79	636.17	1,491.12	2,812.21	775.25	996.68	0.00	8,291.22
Total 540110- Admin. Sal. & Wages	36,420.39	14,664.49	34,373.40	64,827.43	17,871.13	19,527.69	0.00	187,684.53
540210- Program Management	4,378.88	1,763.30	4,133.14	7,795.04	2,148.85	2,329.25	0.00	22,548.46
540211- CEP Program Management	0.00	0.00	0.00	0.00	0.00	0.00	52,278.30	52,278.30
540410- General Liability Ins.	3,114.64	1,254.20	2,939.83	5,544.44	1,528.45	1,656.75	0.00	16,038.31
540710- Dis. Mailings/Web Serv.	267.59	107.75	252.58	475.18	131.35	142.35	0.00	1,376.80
541310- Training	124.40	50.10	117.42	221.45	61.04	66.18	0.00	640.59
541410- Rents/Leases	5,423.24	2,183.82	5,118.86	9,654.06	2,660.82	2,884.81	0.00	27,925.61
541610- Electric Services	964.56	388.40	910.39	1,717.01	473.33	513.09	0.00	4,966.78
541710- Water Services	602.53	242.64	568.70	1,072.54	295.67	320.50	0.00	3,102.58
Total 540000- Administration Expense	70,257.47	28,294.07	66,320.17	125,077.20	34,480.09	37,531.71	52,296.30	414,257.01
550000- Other								
550001- City Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 550000- Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
560000- CEP Exclusive								
560001- Business Attrac. & Ret.	0.00	0.00	0.00	0.00	0.00	0.00	75,850.30	75,850.30
560002- Property Marketing	0.00	0.00	0.00	0.00	0.00	0.00	75,965.46	75,965.46
Total 560000- CEP Exclusive	0.00	0.00	0.00	0.00	0.00	0.00	151,815.76	151,815.76
	1,594,910.16	647,327.59	1,428,875.94	2,708,597.83	765,134.77	705,166.76	210,702.78	8,060,715.83
4025 - City - Park Reimbursemen	-4,136.43	-4,848.57	-5,649.26	-6,988.35	-3,240.33	-9,199.87	0.00	-34,062.81
Total	1,590,773.73	642,479.02	1,423,226.68	2,701,609.48	761,894.44	695,966.89	210,702.78	8,026,653.02

Downtown San Diego Clean and Safe Profit & Loss

July 2018 through June 2019

Jul '18 - Jun 19

Ordinary Income/Expense

Income

4020 - City Monthly Reimburseme	8,026,653.02
4021- Assessments (Other)	
4030 - Midblock Lighting Income	260,000.04
4040 - City Fee Income	150,000.00
Total 4021- Assessments (Other)	410,000.04
4025 - City - Park Reimbursemen	34,062.81
9000 - Interest	52.53

Total Income 8,470,768.40

Gross Profit 8,470,768.40

Expense

510000- Maintenance Expense

510110- Maintenance S&W's

4250- Salaries & Wages	1,997,106.77
4254- Payroll Taxes	177,007.47
4255- Vacation/PTO	104,089.75
4257- Worker's Comp.	320,422.96
4258- Other Ins./Benefits	121,468.85

Total 510110- Maintenance S&W's 2,720,095.80

510210- Program Management 27,058.13

510310- Vehicle Insurance -133.81

510410- General Liability Ins. 113,034.30

510510- Cleaning & Jan. Suppl. 140,086.23

510610- Landscaping Supplies 11,096.74

510710- Dis. Mailings/Web Serv. 1,413.88

510810- Vehicle Repair & Maint. 72,798.10

510910- Vechicle Fuel 64,478.46

511010- Waste Removal 80,468.33

511210- Uniforms 8,469.36

511310- Training 3,284.67

511410- Rents Leases 33,099.93

511510- Equip. Lease/Purchase 131,968.79

511610- Electric Services 43,417.16

511710- Water Services 27,969.12

511810- Work Order Device Serv. 21,382.48

511910- Work Order System 33,375.00

512110- Powerwashing 870,715.24

512210- Streetscape 97,436.90

512410- Tree Trimming Neigh. 90,676.00

512510- Water Feature 30,660.00

Total 510000- Maintenance Expense 4,622,850.81

520000- Installations/Beauti

520001- Beaut./Placemaking 82,396.90

520110- Install/Beau. S&W's

Downtown San Diego Clean and Safe Profit & Loss

July 2018 through June 2019

	Jul '18 - Jun 19
4250- Salaries & Wages	124,816.89
4254- Payroll Taxes	13,368.55
4255- Vacation/PTO	5,428.00
4257 - Worker's Comp.	18,263.30
4258- Other Ins./Benefits	7,235.69
Total 520110- Install/Beau. S&W's	169,112.43
520210- Program Management	13,529.12
520410- General Liability Ins.	16,038.31
520710- Dis. Mailings/Web Serv.	698.99
521310- Training	480.44
521410- Rents/Leases	14,858.45
522610- Midblock Lighting	260,000.04
522710 - Tree Light Maintenance	19,989.46
Total 520000- Installations/Beauti	577,104.14
530000- Disorder/Nuis.Abatement	
530110- Dis./Nuis Abate S&W's	
4250- Salaries & Wages	2,404,817.22
4254- Payroll Taxes	18,378.01
4255- Vacation/PTO	17,941.06
4257 - Worker's Comp.	19,954.54
4258- Other Ins./Benefits	10,995.94
Total 530110- Dis./Nuis Abate S&W's	2,472,086.77
530210- Program Management	27,058.24
530410- General Liability Ins.	16,038.31
530710- Dis. Mailings/Web Serv.	1,342.82
531310- Training	925.73
531410- Rents/Leases	37,236.28
Total 530000- Disorder/Nuis.Abatement	2,554,688.15
540000- Administration Expense	
540001- Audit & Accounting Serv	10,565.89
540002- Office Supplies	10,415.50
540003- Postage & Mailing	60.00
540004- Payroll Ser./Park./Misc	49,769.55
540005- Office Copier	12,213.68
540006- Travel	1,858.90
540008- Telephones	4,111.63
540009- Legal Expense	2,581.32
540010- IT Support	6,118.58
540110- Admin. Sal. & Wages	
4250- Salaries & Wages	116,512.05
4254- Payroll Taxes	17,482.36
4255- Vacation/PTO	4,550.07
4257 - Worker's Comp.	40,848.83
4258- Other Ins./Benefits	8,291.22
Total 540110- Admin. Sal. & Wages	187,684.53

Downtown San Diego Clean and Safe Profit & Loss

July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>
540210- Program Management	22,548.46
540211- CEP Program Management	52,278.30
540410- General Liability Ins.	16,038.31
540710- Dis. Mailings/Web Serv.	1,376.80
541310- Training	640.59
541410- Rents/Leases	27,925.61
541610- Electric Services	4,966.78
541710- Water Services	3,102.58
Total 540000- Administration Expense	414,257.01
550000- Other	
550001- City Fee	150,000.00
Total 550000- Other	150,000.00
560000- CEP Exclusive	
560001- Business Attrac. & Ret.	75,850.30
560002- Property Marketing	75,965.46
Total 560000- CEP Exclusive	151,815.76
Total Expense	8,470,715.87
Net Ordinary Income	52.53
Net Other Income	0.00
Net Income	52.53