

8:30 CALL MEETING TO ORDER

- Non-Agenda Public Comment
- Approval of Minutes – February 20, 2018 (Pages 2-3) | **ACTION**
- Next Board Meeting: April 10th 8:30a.m.

FEATURED SPEAKERS

- Captain Mike Holden, San Diego Police Department

CHAIRMAN'S REPORT

- Accepting resignation of Bill Geppert DSDP Board Seat | **ACTION**
- Accepting Betsy Brennan as the replacement for DSDP Board Seat | **ACTION**
- Accepting resignation of Joan Wojcik East Village Board Seat | **ACTION**
- Formation of a nomination committee | **ACTION**

TEAM UPDATE

- President and CEO Update: B. Brennan
- Executive Director Update: A. Vivas
- Homeless Outreach Update: K. Carter
- Safe Update: A. Gutierrez
- Clean Update: E. Romo
- Placemaking Update: J. Paul

FINANCIALS

- Approval of East Village tree lighting removal for FY18: A. Vivas | **ACTION**
- Review & Accept FY19 Vendor Contracts (Pages 11-12): A. Vivas | **ACTION**
- Review & Accept January 2018 Financials (Pages 13-33): A. Newman | **ACTION**
- Review & Accept FY19 Proposed Final Budget: A. Kostick, VP of Finance/Admin (Handout) | **ACTION**

MEMBER DISCUSSION

ADJOURN

UPCOMING EVENTS

East Village Sessions – April 21
Movie Night – April 27
Jacaranda Flower Fest – May 12

THIS INFORMATION IS AVAILABLE IN ALTERNATIVE FORMATS UPON REQUEST.

To request an alternative format or to request a sign language or oral interpreter for the meeting, please contact the Clean & Safe Program office at least five (5) working days before the meeting at (619) 234-8900 to ensure availability. Assistive Listening Devices (ALDs) are available for the meeting upon advanced request.

DOWNTOWN SAN DIEGO CLEAN & SAFE BOARD OF DIRECTORS

MINUTES: TUESDAY, FEBRUARY 20, 2018

CALL TO ORDER

The meeting was called to order at 8:30 a.m.

The following board members were present: Sumeet Parekh, Bill Sauls, Mike Madigan, LC Cline, Claudine Scott, Barbara Daly, Bill Geppert, Glenna Schmidt, Howard Greenberg, Doug Korn, Michael Trimble

The following staff members were present: Aimee Newman, Ketra Carter, Ernesto Romo, Jennifer Paul, Alonso Vivas, Alicia Kostick, Franklin Coopersmith, Alex Gutierrez, Marco Circosta

The following guests were present: Marla Kingkade

NON-AGENDA PUBLIC COMMENT

Chairman Parekh opened the meeting with a request for non-agenda public comment. No public comment was given.

APPROVAL OF MINUTES

Motion: To approve the January 9, 2018 meeting minutes.

Meeting minutes for January 9, 2018 were approved unanimously.

CHAIRMAN'S REPORT

Motion: Formation of an ad hoc budget advisory committee.

Motion passed unanimously.

Motion: Accepting Jennifer Gattety as the replacement for Columbia District Board Seat.

Motion passed unanimously.

GUEST SPEAKERS

Marla Kingkade, Psychiatric Emergency Response Team (PERT). Marla began by describing when the PERT program first began and how it has developed into a system for managing people experiencing a mental health crisis. During 2017, PERT responded to 23,000 mental health calls in downtown alone. Over 43,000 mental health calls were received county-wide. PERT also plays a large role in training the San Diego Police department in mental health crisis management. Over 1,200 police officers were trained last year by PERT. PERT's Resource Access Program (RAP) helped those who were not violent but did need mental health resources.

A large majority of those who are contacted by PERT are not violent but have significant mental health issues. Both drug and alcohol addiction play a big part in how people continue down a path that worsens their mental health.

PERT works in a coordinated effort with the San Diego police to address the drug and alcohol outbreaks throughout the county. SDPD handles all enforcement while PERT is there as a point of contact with an individual who is experiencing the mental health crisis.

RAP has the potential to close the gap in the system. Since the establishment of the emergency bridge shelters, there has been a noticeable decline in PERT calls.

TEAM UPDATE

Alonso Vivas – Alonso detailed the homeless outreach that has been conducted in targeted areas. There has been a 40% reduction in homelessness in the targeted areas. Alonso showed images of maintenance and security progress around hotspots. Alonso ended by giving information about community mixers and community budget feedback.

Ketra Carter – Ketra spoke about the progress of the Family Reunification Program. 539 people had been reunified since June of 2017. She then spoke about how Family Reunification Coordinators are in the emergency shelters providing resources and connections.

Alex Gutierrez – Alex discussed the current safety statistics as well as went over the trends of 2017.

Ernesto Romo – Ernesto discussed the current maintenance statistics as well as went over the trends of 2017.

FINANCE

Motion: To review & accept the November and December 2017 financials – Chairman Parekh made a motion to accept the November and December 2017 financials. Motion to accept the November and December 2017 financials passed.

Alicia discussed the FY19 Preliminary Budget as well as delinquent properties. There are currently conversations with city, state and federal officials regarding their properties within the PBID.

MEMBER DISCUSSION

No items were specifically addressed during the member discussion period.

ADJOURN

The meeting was adjourned at 9:51 a.m.



Downtown San Diego Clean & Safe Motion Page March 13, 2018

- Motion to Accept the resignation of Bill Geppert DSDP Board Seat.
- Motion to Accept Betsy Brennan as the replacement for DSDP Board Seat.
- Motion to Accept the resignation of Joan Wojcik East Village Board Seat.
- Motion to form a nomination committee.



PBID
Homeless Outreach
March 13, 2018

Homeless Count													
Regional Taskforce on the Homeless Methodology													
	*Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Average
East Village	495	474											485
Core	123	156											140
Columbia	50	58											54
Marina	31	34											32
Cortez	61	56											59
Gaslamp	44	84											64
Monthly Totals:	804	862											833
**EAST VILLAGE BREAKOUT													
North East EV	58	68											63
North West EV	67	45											56
South East EV	334	332											333
South West EV	36	30											33
CONNECTIONS HOUSING/PATH													
Outreach Area	112	133											122

Notes:

- On April 27, 2017, the Clean & Safe program adopted the counting methodology used by the Regional Task Force on the Homeless. Per the methodology, represented above by the dark green cells, Clean & Safe staff counts **1.75 individuals per visible tent/structure and 1.66 individuals per vehicle that shows clear signs of habitation**. The former methodology (shown in yellow) counted two individuals per tent and two individuals per vehicle.

- The **outreach area** outlined above refers to Connections Housing; an organization that provides interim and permanent housing for homeless who are referred from the target area of First Street to 10th Ave. and Cedar to Broadway. The outreach area data reflects the number of homeless found sleeping in this target area. It does not reflect the number of residents living at Connections Housing. Connections Housing opened in March of 2013. Data gathered prior to their opening is used for benchmarking purposes.

*Denotes months when the Downtown Fellowship of Ministries and Churches collaborated with the Clean & Safe program on the monthly homeless sleep count.

**East Village breakout areas include the following:

North East East Village refers to the area north of Market Street & east of Park Ave.

North West East Village refers to the area north of Market Street & west of Park Ave.

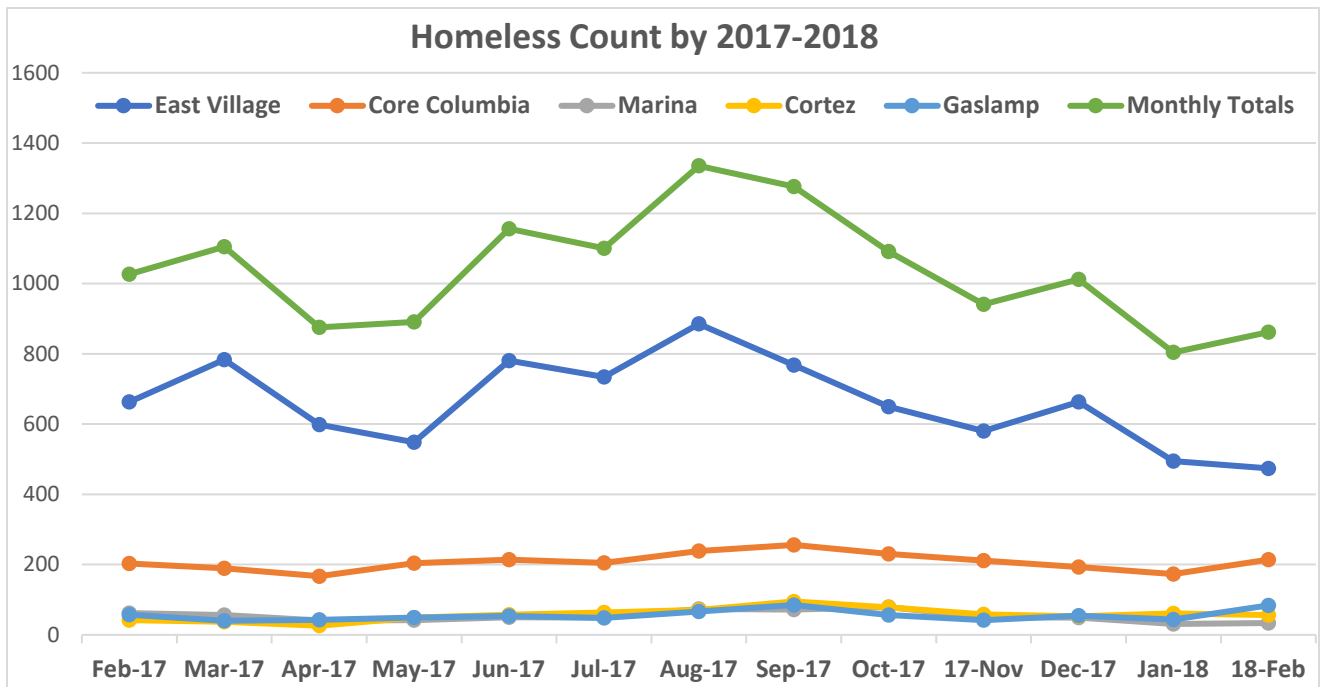
South East East Village refers to the area east of Park Ave. south of Market Street

South West East Village refers to the area west of Park Ave. south of Market Street



PBID
Homeless Outreach
March 13, 2018

February 2018 Homeless Count Graph
 Regional Taskforce on the Homeless Methodology



A Day in the Life of Street Outreach

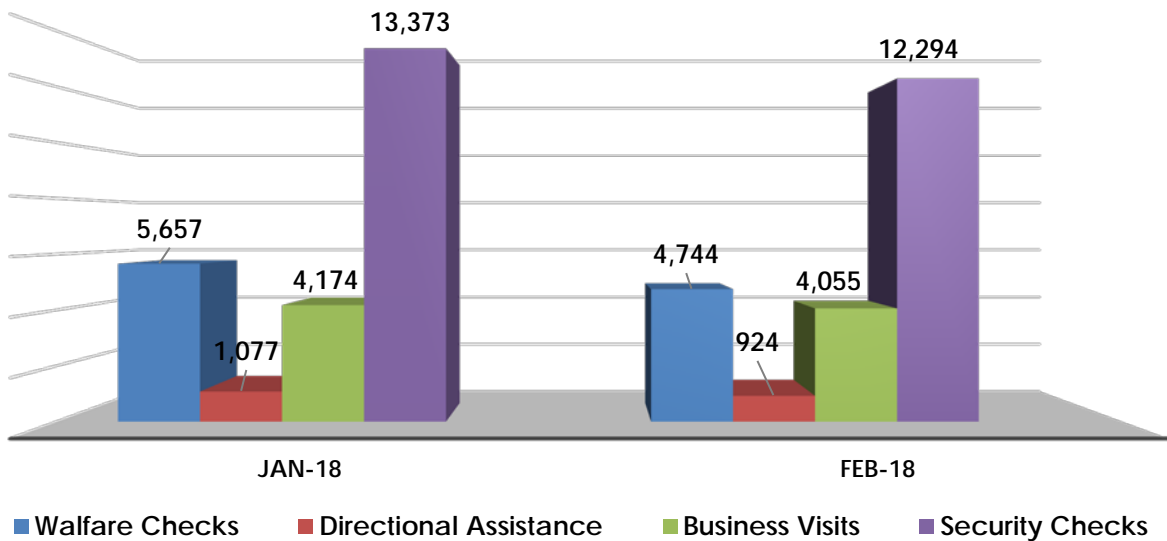


Friday March 2, 2018 during street outreach Ken (Captain) and Latara (Homeless Outreach) were conducting outreach in East Village near Public Storage and noticed a homeless individual in possession and noticed 2 U.S. Navy plaques with many identifiable items including 3 Silver stars and 2 Gold Officer Flight Wings. The plaques seemed out of place so Ken and Latara asked the individual if they could take them. She replied yes. Ken and Latara brought the plaques to the Clean and Safe Office. Jill (Homeless Outreach and a member of a Veteran's Organization) knew these two items deserved to be with their rightful owner. Utilizing a search engine, she was able to locate Vice Admiral Brent Bennitt. She contacted him and let him know we were in possession of these two plaques. Admiral Bennitt was very surprised as he said they were last located in his storage unit. Luckily these were the only two items stolen. We are happy to report these Amazing plaques are back in the possession of the gentleman who worked so hard to earn them. Thank you to Vice Admiral Bennitt for his 34 years of service; we are honored to have recovered such sentimental memorabilia for him.



Downtown San Diego Clean & Safe Board Safe Update

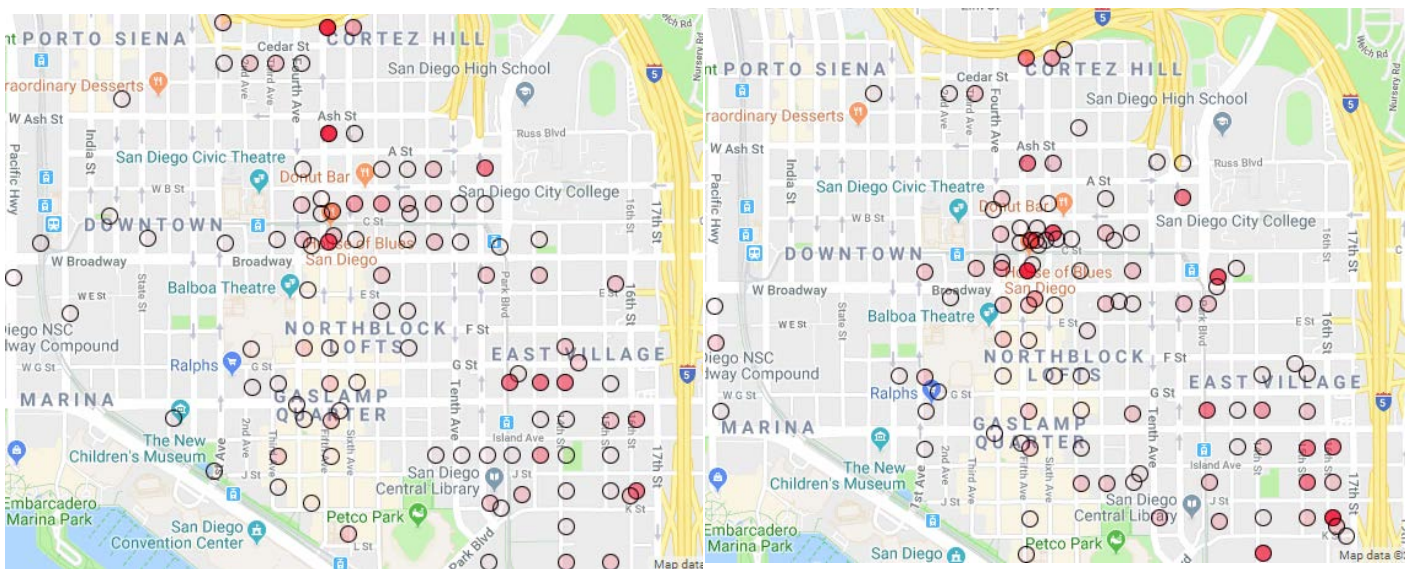
Activity Report January 2018 - February 2018



Drinking in Public

Jan 2018- 220 incidents

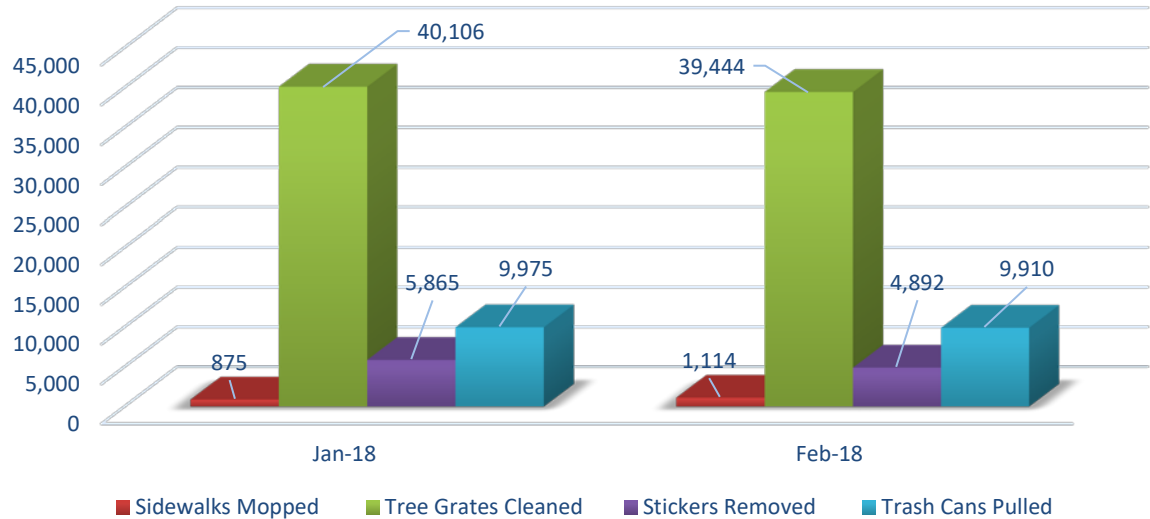
Feb 2018- 254 incidents





Downtown San Diego Clean & Safe Board Clean Update

Activity Report January to February 2018



Clean and Safe Curbside Clean Up



Placemaking

Downtown San Diego
Partnership Clean & Safe

UPCOMING EVENTS

East Village Sessions

April 21, 2018: J Street between 8th and 9th Avenues

It's back! Our hottest free workout is on the move and this time East Village is hosting a variety of workouts, featuring the Boxing Club, Invictus, and more. Come join the fun and get your sweat on.



Movie Night

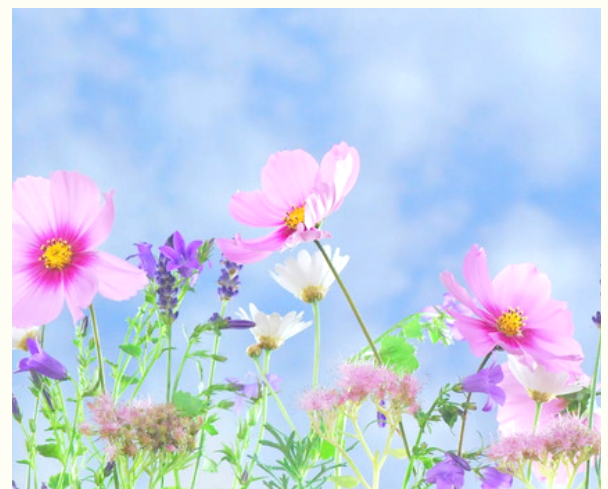
April 27, 2018: J Street between Park and 13th

Come and experience the movies in an urban setting with a fun movie snack. Grab a chair and join us for a fun evening.

Jacaranda Flower Fest

May 12th, 2018: Date St. between 8th & 9th Ave.

Join us for the third annual spring event in Cortez. Grab a bite to eat, learn to plant your own garden, enjoy some music from local artists, and view some amazing chalk art!





Clean & Safe FY19 Contract Services

Following is a summary of our negotiated rates with the Clean & Safe contractors for FY19. Negotiated rates are provided for review and approval by the Downtown San Diego Partnership's Clean & Safe Board, Executive Committee and Board of Directors.

Tree Trimming - neighborhoods

Aztec Landscaping provides Tree trimming services in all six neighborhoods excluding those trees along the MTS line. Aztec Landscaping increased the per-tree cost from \$66.45 to \$67.72 due to the projected increase of 2% living wage.

Action Item 1: Staff recommendation is to offer Aztec Landscaping the FY19 tree trimming contract for the neighborhoods with the requested increase.

Service	FY18 Actual + Projected	FY19
Tree Trimming	\$113,034	\$107,000
Trees Trimmed	1580	1580

Tree Trimming - MTS

Davey Tree Expert Company provides Tree trimming services along the MTS line in the neighborhoods of Core and East Village. Davey Tree Expert Company did not change their cost per tree. Neighborhood Serviced are East Village, Core and Columbia

Action Item 2: Staff recommendation is to offer Davey Tree Expert Company the FY19 tree trimming contract along the MTS line.

Service	FY18 Actual + Projected	FY19
Tree Trimming	\$15,000	\$15,000
Trees Trimmed	95	95

Water Feature Maintenance

California Aquatics provides general maintenance services to Children's Pond five days a week. California Aquatics contract contemplates no change in cost for the same level of service.

Action Item 3: Staff recommendation is to offer California Aquatics the FY19 water feature maintenance contract.

Service	FY18 Actual + Projected	FY19
Water Feature Maintenance	\$30,000	\$30,900
Service Level	5 days per week	5 days per week

Powerwashing

Green Clean Water and Waste provides pressure washing services in all six neighborhoods. Green Clean contract contemplates an increase of 2% in service rates for FY18 due to the anticipated increase in living wage as well as additional services and some required equipment upgrades. FY18 rate \$44.86-\$50.60 a sidewalk to FY19 rate of \$45.75-\$53.13 a sidewalk.

Action Item 4: Staff recommendation is to offer Green Clean Water and Waste the FY19 powerwashing contract with the requested increase.

Service	FY18 Actual + Projected	FY19
Pressure Washing	\$844,400	\$861,288
Sidewalks	17,941	17,941

Safety/Security

Allied Universal Service provides security patrols of all six neighborhoods. DSDP requested additional hours mid-way in FY18, which are approximately 6-7 safety ambassadors for the contract as well as keeping 2 safety supervisors. We plan to keep the same level of service. The cost per hour of service has increased by 6% to accommodate the projected living wage increase, equipment repairs and increase to insurance claims.

Action Item 5: Staff recommendation is to offer Universal Protection Service the FY19 security contract with the requested increase.

Service	FY18 Actual + Projected	FY19
Safety Services	\$2,056,749	\$2,185,108
Annual Hours	95,264	95,264

Tree Lighting Maintenance

Dr. Electric provides tree light maintenance services for the various trees throughout downtown. Dr. Electric did not change their cost per tree \$155.73

Action Item 6: Staff recommendation is to offer Dr. Electric the FY19 tree lighting maintenance contract.

Service	FY18 Actual + Projected	FY19
Tree Lighting Maintenance	\$64,472	\$64,472
Service Level	3-4 per week	3-4 per week



Downtown San Diego Clean & Safe Financial Report January 2018

Budget vs. Actual

Income:

- January budgeted Income was at \$735,195.33 vs. an actual of \$734,137.73.
- Park Reimbursement was budgeted at \$1,500 and the actual was \$4,225.03.

Expense:

- Maintenance S&W's was over by \$44,128.64, due to timing in Worker's comp.
- Streetscape was under by \$7,679.82 due to timing in projects.
- Water Feature was over by \$10,385.33 this was due to an error with our contractor. *We will be receiving a credit.
- Workorder Device Services was under by \$1,1916.67 due to a credit we received from our Service Provider.
- Tree Trimming was over by \$3,072.42 due to an additional project.



Downtown San Diego Clean & Safe
January 2018 Financial Report
Budget vs Actual

	Description	Jan-18 Budget	Jan-18 Actual	Difference
Income				
	Assessments (Reimbursements)	733,680.33	729,906.47	\$ (3,773.86)
	City - Park (Reimbursements)	1,500.00	4,225.03	\$ 2,725.03
	Interest Income:	15.00	6.23	\$ (8.77)
	Total Income:	735,195.33	734,137.73	(1,057.60)
Expenses				
GL #	Description	Budget	Actual	Variance
510110	Maintenance Salaries & Wages	\$ 207,618.51	\$ 251,747.15	\$ 44,128.64
510210	Program Management	\$ 2,342.81	\$ 2,342.70	\$ (0.11)
510310	Vehicle Insurance	\$ -	\$ -	\$ -
510410	General Liability Ins.	\$ -	\$ -	\$ -
510510	Cleaning & Janitorial Supplies	\$ 11,455.00	\$ 11,391.11	\$ (63.89)
510610	Landscaping Supplies	\$ 2,600.00	\$ 1,213.91	\$ (1,386.09)
510710	District Mailings / Web Services	\$ 250.00	\$ 51.92	\$ (198.08)
510810	Vehicle Repair & Maintenance	\$ 5,833.33	\$ 3,629.80	\$ (2,203.53)
510910	Vehicle Fuel	\$ 5,416.67	\$ 6,645.07	\$ 1,228.40
511010	Waste Removal	\$ 7,083.33	\$ 7,364.56	\$ 281.23
511210	Uniforms	\$ -	\$ 443.88	\$ 443.88
511310	Training	\$ 665.00	\$ -	\$ (665.00)
511410	Rents / Leases	\$ 3,000.00	\$ 3,155.48	\$ 155.48
511510	Equipment Leasing / Purchasing	\$ 6,666.67	\$ 4,679.70	\$ (1,986.97)
511610	Electric Services	\$ 3,333.33	\$ 2,585.63	\$ (747.70)
511710	Water Services	\$ 2,916.67	\$ 13,302.00	\$ 10,385.33
511810	Workorder Device Services	\$ 1,916.67	\$ -	\$ (1,916.67)
511910	Work Order System	\$ 1,666.67	\$ 2,475.00	\$ 808.33
512110	Powerwashing	\$ 70,387.03	\$ 70,385.66	\$ (1.37)
512210	Streetscape	\$ 10,206.09	\$ 2,526.27	\$ (7,679.82)
512310	Tree Trimming MTS	\$ -	\$ -	\$ -
512410	Tree Trimming Neighborhood	\$ 8,750.29	\$ 11,822.71	\$ 3,072.42
512410	Tree Trimming Palm Trees	\$ -	\$ -	\$ -
512510	Water Feature	\$ 2,750.00	\$ 2,520.00	\$ (230.00)
512710	Wayfinding Sign Maintenance	\$ 833.33	\$ -	\$ (833.33)
	Total Maintenance	\$ 355,691.40	\$ 398,282.55	\$ 42,591.15
520001	Beautification/Placemaking	\$ 19,935.85	\$ 10,810.99	\$ (9,124.86)
520110	Installations/Beautification Salaries & Wages	\$ 16,298.79	\$ 18,586.19	\$ 2,287.40
520210	Program Management	\$ 1,115.62	\$ 1,171.35	\$ 55.73
520410	General Liability Ins.	\$ -	\$ -	\$ -
520710	District Mailings / Web Services	\$ 125.00	\$ 25.84	\$ (99.16)
521310	Training	\$ -	\$ -	\$ -
521410	Rents / Leases	\$ 1,300.00	\$ 1,194.05	\$ (105.95)
522610	Midblock Lighting	\$ 18,333.33	\$ 18,333.33	\$ -
522710	Tree Light Maintenance	\$ 10,000.00	\$ 5,372.69	\$ (4,627.31)
	Total Installations / Beautification	\$ 67,108.59	\$ 55,494.44	\$ (11,614.15)
530110	Disorder & Nuisance Abatement - Salaries & Wages	\$ 192,830.44	\$ 204,271.31	\$ 11,440.87
530210	Program Management	\$ 2,231.25	\$ 2,342.70	\$ 111.45
530410	General Liability Ins.	\$ -	\$ -	\$ -
530710	District Mailings / Web Services	\$ 250.00	\$ 51.66	\$ (198.34)
531310	Training	\$ 416.67	\$ -	\$ (416.67)
531410	Rents / Leases	\$ 4,300.00	\$ 3,949.53	\$ (350.47)
	Total: Disorder and Nuisance Abatement	\$ 200,028.36	\$ 210,615.20	\$ 10,586.84



Downtown San Diego Clean & Safe
January 2018 Financial Report
Budget vs Actual

	Description	Jan-18	Jan-18	Difference
540001	Audit & Accounting Services	\$ -	\$ -	\$ -
540002	Office Supplies	\$ 1,083.34	\$ 473.91	\$ (609.43)
540003	Postage & Mailing	\$ 89.17	\$ 98.00	\$ 8.83
540004	Payroll Services/Parking/Misc	\$ 3,083.34	\$ 5,323.13	\$ 2,239.79
540005	Office Copier	\$ 1,000.00	\$ 1,236.32	\$ 236.32
540006	Travel	\$ -	\$ -	\$ -
540008	Telephones	\$ 225.00	\$ -	\$ (225.00)
540009	Legal Expense	\$ 833.33	\$ -	\$ (833.33)
540010	IT Support	\$ 666.66	\$ 500.00	\$ (166.66)
540110	Admin - Salaries & Wages	\$ 13,260.89	\$ 17,283.32	\$ 4,022.43
540210	Program Management	\$ 1,952.34	\$ 1,952.25	\$ (0.09)
540211	CEP Program Management	\$ 4,763.27	\$ 4,786.00	\$ 22.73
540410	General Liability Ins.	\$ -	\$ -	\$ -
540710	District Mailings / Web Services	\$ 250.00	\$ 43.05	\$ (206.95)
541310	Training	\$ -	\$ -	\$ -
541410	Rents / Leases	\$ 1,164.17	\$ 1,285.88	\$ 121.71
541610	Electric Services	\$ 400.00	\$ 286.94	\$ (113.06)
541710	Water Services	\$ 250.00	\$ 1,478.00	\$ 1,228.00
Total: Admin		\$ 29,021.51	\$ 34,746.80	\$ 5,725.29
550001	City Fee	\$ 12,500.00	\$ 12,500.00	\$ -
550002	Contingency	\$ 21,099.67	\$ -	\$ (21,099.67)
Total: Other		\$ 33,599.67	\$ 12,500.00	\$ (21,099.67)
560000	CEP Exclusive			
560001	Business Attraction & Retention	\$ 19,124.22	\$ 11,246.33	\$ (7,877.89)
560002	Property Marketing	\$ 19,124.22	\$ 11,246.18	\$ (7,878.04)
CEP Total:		\$ 38,248.44	\$ 22,492.51	\$ (15,755.93)
Total:		\$ 733,680.33	\$ 734,131.50	\$ 10,433.53

The broader budget categories may be adjusted by up to fifteen percent (15%) of the total.
There is no limitation on reallocations of funds between individual line items budget.



Downtown San Diego Clean & Safe
Jul - Jan 18 Financial Report
Budget vs Actual

	Description	Jul - Jan 2018	Jul - Jan 2018	Difference
Income		Budget	Actual	
	Assessments (Reimbursements)	5,398,390.71	5,086,022.90	\$ (312,367.81)
	City - Park (Reimbursements)	10,500.00	22,571.20	\$ 12,071.20
	Interest Income:	105.00	67.20	\$ (37.80)
	Total Income:	5,408,995.71	5,108,661.30	(300,334.41)
Expenses				
GL #	Description	Budget	Actual	Variance
510110	Maintenance Salaries & Wages	\$ 1,557,138.85	\$ 1,607,952.94	\$ 50,814.09
510210	Program Management	\$ 16,399.69	\$ 16,398.90	\$ (0.79)
510310	Vehicle Insurance	\$ 16,000.00	\$ 15,419.43	\$ (580.57)
510410	General Liability Ins.	\$ 112,000.00	\$ 106,574.69	\$ (5,425.31)
510510	Cleaning & Janitorial Supplies	\$ 81,729.00	\$ 89,100.21	\$ 7,371.21
510610	Landscaping Supplies	\$ 18,200.00	\$ 8,159.08	\$ (10,040.92)
510710	District Mailings / Web Services	\$ 1,750.00	\$ 812.29	\$ (937.71)
510810	Vehicle Repair & Maintenance	\$ 40,833.33	\$ 35,937.75	\$ (4,895.58)
510910	Vehicle Fuel	\$ 37,916.67	\$ 36,658.58	\$ (1,258.09)
511010	Waste Removal	\$ 49,583.34	\$ 50,321.90	\$ 738.56
511210	Uniforms	\$ 3,000.00	\$ 8,086.91	\$ 5,086.91
511310	Training	\$ 2,660.00	\$ 2,091.40	\$ (568.60)
511410	Rents / Leases	\$ 21,000.00	\$ 19,602.72	\$ (1,397.28)
511510	Equipment Leasing / Purchasing	\$ 46,666.67	\$ 51,891.60	\$ 5,224.93
511610	Electric Services	\$ 23,333.33	\$ 19,361.69	\$ (3,971.64)
511710	Water Services	\$ 20,416.68	\$ 22,858.08	\$ 2,441.40
511810	Workorder Device Services	\$ 13,416.67	\$ 11,489.63	\$ (1,927.04)
511910	Work Order System	\$ 11,666.67	\$ 20,775.00	\$ 9,108.33
512110	Powerwashing	\$ 492,709.23	\$ 492,699.62	\$ (9.61)
512210	Streetscape	\$ 71,442.63	\$ 38,558.03	\$ (32,884.60)
512310	Tree Trimming MTS	\$ -	\$ -	\$ -
512410	Tree Trimming Neighborhood	\$ 61,252.04	\$ 72,355.33	\$ 11,103.29
512410	Tree Trimming Palm Trees	\$ -	\$ -	\$ -
512510	Water Feature	\$ 19,250.00	\$ 12,600.00	\$ (6,650.00)
512710	Wayfinding Sign Maintenance	\$ 5,833.34	\$ 6,425.00	\$ 591.66
	Total Maintenance	\$ 2,724,198.14	\$ 2,746,130.78	\$ 21,932.64
520001	Beautification/Placemaking	\$ 139,550.95	\$ 82,063.24	\$ (57,487.71)
520110	Installations/Beautification Salaries & Wages	\$ 122,240.93	\$ 114,528.71	\$ (7,712.22)
520210	Program Management	\$ 7,809.38	\$ 8,199.45	\$ 390.07
520410	General Liability Ins.	\$ 17,000.00	\$ 14,854.37	\$ (2,145.63)
520710	District Mailings / Web Services	\$ 875.00	\$ 548.21	\$ (326.79)
521310	Training	\$ 1,000.00	\$ 828.90	\$ (171.10)
521410	Rents / Leases	\$ 9,100.00	\$ 8,304.31	\$ (795.69)
522610	Midblock Lighting	\$ 122,240.93	\$ 128,333.31	\$ 6,092.38
522710	Tree Light Maintenance	\$ 70,000.00	\$ 39,833.83	\$ (30,166.17)
	Total Installations / Beautification	\$ 489,817.19	\$ 397,494.33	\$ (92,322.86)
530110	Disorder & Nuisance Abatement - Salaries & Wages	\$ 1,364,296.39	\$ 1,399,232.36	\$ 34,935.97
530210	Program Management	\$ 15,618.75	\$ 16,398.90	\$ 780.15
530410	General Liability Ins.	\$ 17,000.00	\$ 14,854.37	\$ (2,145.63)
530710	District Mailings / Web Services	\$ 1,750.00	\$ 811.50	\$ (938.50)
531310	Training	\$ 1,666.67	\$ 1,424.50	\$ (242.17)
531410	Rents / Leases	\$ 30,100.00	\$ 27,468.27	\$ (2,631.73)
	Total: Disorder and Nuisance Abatement	\$ 1,430,431.81	\$ 1,460,189.90	\$ 29,758.09



Downtown San Diego Clean & Safe
Jul - Jan 18 Financial Report
Budget vs Actual

	Description	Jul - Jan 2018	Jul - Jan 2018	Difference
540001	Audit & Accounting Services	\$ 18,800.00	\$ 11,400.00	\$ (7,400.00)
540002	Office Supplies	\$ 7,583.34	\$ 5,259.32	\$ (2,324.02)
540003	Postage & Mailing	\$ 624.19	\$ 98.00	\$ (526.19)
540004	Payroll Services/Parking/Misc	\$ 21,583.35	\$ 27,543.10	\$ 5,959.75
540005	Office Copier	\$ 7,000.00	\$ 8,341.53	\$ 1,341.53
540006	Travel	\$ -	\$ -	\$ -
540008	Telephones	\$ 1,575.00	\$ 1,572.49	\$ (2.51)
540009	Legal Expense	\$ 5,833.33	\$ 520.00	\$ (5,313.33)
540010	IT Support	\$ 4,666.67	\$ 3,500.00	\$ (1,166.67)
540110	Admin - Salaries & Wages	\$ 99,456.64	\$ 92,079.47	\$ (7,377.17)
540210	Program Management	\$ 13,666.42	\$ 13,665.75	\$ (0.67)
540211	CEP Program Management	\$ 33,342.91	\$ 33,502.00	\$ 159.09
540410	General Liability Ins.	\$ 15,000.00	\$ 14,854.36	\$ (145.64)
540710	District Mailings / Web Services	\$ 1,750.00	\$ 723.68	\$ (1,026.32)
541310	Training	\$ 1,333.33	\$ 1,098.20	\$ (235.13)
541410	Rents / Leases	\$ 8,149.17	\$ 8,942.96	\$ 793.79
541610	Electric Services	\$ 2,800.00	\$ 2,268.21	\$ (531.79)
541710	Water Services	\$ 1,750.00	\$ 2,879.02	\$ 1,129.02
Total: Admin		\$ 244,914.35	\$ 228,248.09	\$ (16,666.26)
550001	City Fee	\$ 87,500.00	\$ 87,500.00	\$ -
550002	Contingency	\$ 147,697.67	\$ -	\$ (147,697.67)
Total: Other		\$ 235,197.67	\$ 87,500.00	\$ (147,697.67)
560000	CEP Exclusive			
560001	Business Attraction & Retention	\$ 133,869.53	\$ 94,588.37	\$ (39,281.16)
560002	Property Marketing	\$ 133,869.53	\$ 94,442.73	\$ (39,426.80)
CEP Total:		\$ 267,739.06	\$ 189,031.10	\$ (78,707.96)
Total:		\$ 5,392,298.22	\$ 5,108,594.20	\$ (283,704.02)

The broader budget categories may be adjusted by up to fifteen percent (15%) of the total.
There is no limitation on reallocations of funds between individual line items budget.

**Downtown San Diego Clean and Safe
 Profit & Loss
 January 2018**

	<u>Jan 18</u>
Ordinary Income/Expense	
Income	
4020 - City Monthly Reimburseme	699,073.14
4021- Assessments (Other)	
4030 - Midblock Lighting Income	18,333.33
4040 - City Fee Income	12,500.00
Total 4021- Assessments (Other)	<u>30,833.33</u>
4025 - City - Park Reimbursemen	4,225.03
9000 - Interest	6.23
Total Income	<u>734,137.73</u>
Gross Profit	734,137.73
Expense	
510000- Maintenance Expense	
510110- Maintenance S&W's	
4250- Salaries & Wages	142,669.80
4254- Payroll Taxes	32,739.08
4255- Vacation/PTO	11,737.25
4257- Worker's Comp.	55,262.20
4258- Other Ins./Benefits	9,338.82
Total 510110- Maintenance S&W's	<u>251,747.15</u>
510210- Program Management	2,342.70
510510- Cleaning & Jan. Suppl.	11,391.11
510610- Landscaping Supplies	1,213.91
510710- Dis. Mailings/Web Serv.	51.92
510810- Vehicle Repair & Maint.	3,629.80
510910- Vechicle Fuel	6,645.07
511010- Waste Removal	7,364.56
511210- Uniforms	443.88
511410- Rents Leases	3,155.48
511510- Equip. Lease/Purchase	4,679.70
511610- Electric Services	2,585.63
511710- Water Services	13,302.00
511910- Work Order System	2,475.00
512110- Powerwashing	70,385.66
512210- Streetscape	2,526.27
512410- Tree Trimming Neigh.	11,822.71
512510- Water Feature	2,520.00
Total 510000- Maintenance Expense	<u>398,282.55</u>
520000- Installations/Beauti	
520001- Beaut./Placemaking	10,810.99
520110- Install/Beau. S&W's	
4250- Salaries & Wages	10,023.96
4254- Payroll Taxes	3,030.03
4255- Vacation/PTO	463.75
4257 - Worker's Comp.	4,338.28
4258- Other Ins./Benefits	730.17
Total 520110- Install/Beau. S&W's	<u>18,586.19</u>
520210- Program Management	1,171.35
520710- Dis. Mailings/Web Serv.	25.84
521410- Rents/Leases	1,194.05
522610- Midblock Lighting	18,333.33

**Downtown San Diego Clean and Safe
 Profit & Loss
 January 2018**

	<u>Jan 18</u>
522710 - Tree Light Maintenance	5,372.69
Total 520000- Installations/Beauti	55,494.44
530000- Disorder/Nuis.Abatement	
530110- Dis./Nuis Abate S&W's	
4250- Salaries & Wages	190,522.77
4254- Payroll Taxes	4,141.98
4255- Vacation/PTO	703.92
4257 - Worker's Comp.	7,710.08
4258- Other Ins./Benefits	1,192.56
Total 530110- Dis./Nuis Abate S&W's	204,271.31
530210- Program Management	2,342.70
530710- Dis. Mailings/Web Serv.	51.66
531410- Rents/Leases	3,949.53
Total 530000- Disorder/Nuis.Abatement	210,615.20
540000- Administration Expense	
540002- Office Supplies	473.91
540003- Postage & Mailing	98.00
540004- Payroll Ser./Park./Misc	5,323.13
540005- Office Copier	1,236.32
540010- IT Support	500.00
540110- Admin. Sal. & Wages	
4250- Salaries & Wages	9,055.74
4254- Payroll Taxes	3,147.93
4255- Vacation/PTO	923.55
4257 - Worker's Comp.	3,529.68
4258- Other Ins./Benefits	626.42
Total 540110- Admin. Sal. & Wages	17,283.32
540210- Program Management	1,952.25
540211- CEP Program Management	4,786.00
540710- Dis. Mailings/Web Serv.	43.05
541410- Rents/Leases	1,285.88
541610- Electric Services	286.94
541710- Water Services	1,478.00
Total 540000- Administration Expense	34,746.80
550000- Other	
550001- City Fee	12,500.00
Total 550000- Other	12,500.00
560000- CEP Exclusive	
560001- Business Attrac. & Ret.	11,246.33
560002- Property Marketing	11,246.18
Total 560000- CEP Exclusive	22,492.51
Total Expense	734,131.50
Net Ordinary Income	6.23
Other Income/Expense	
Other Expense	
6999- Non City Related Expense	0.00
Total Other Expense	0.00
Net Other Income	0.00
Net Income	6.23

Downtown San Diego Clean and Safe Profit & Loss

July 2017 through January 2018

Jul '17 - Jan 18

Ordinary Income/Expense

Income

4020 - City Monthly Reimburseme	4,870,189.59
4021- Assessments (Other)	
4030 - Midblock Lighting Income	128,333.31
4040 - City Fee Income	87,500.00
Total 4021- Assessments (Other)	215,833.31
4025 - City - Park Reimbursemen	22,571.20
9000 - Interest	67.20
Total Income	5,108,661.30
Gross Profit	5,108,661.30

Expense

510000- Maintenance Expense	
510110- Maintenance S&W's	
4250- Salaries & Wages	1,150,689.46
4254- Payroll Taxes	112,863.38
4255- Vacation/PTO	57,327.46
4257- Worker's Comp.	188,831.32
4258- Other Ins./Benefits	98,241.32
Total 510110- Maintenance S&W's	1,607,952.94
510210- Program Management	16,398.90
510310- Vehicle Insurance	15,419.43
510410- General Liability Ins.	106,574.69
510510- Cleaning & Jan. Suppl.	89,100.21
510610- Landscaping Supplies	8,159.08
510710- Dis. Mailings/Web Serv.	812.29
510810- Vehicle Repair & Maint.	35,937.75
510910- Vechicle Fuel	36,658.58
511010- Waste Removal	50,321.90
511210- Uniforms	8,086.91
511310- Training	2,091.40
511410- Rents Leases	19,602.72
511510- Equip. Lease/Purchase	51,891.60
511610- Electric Services	19,361.69
511710- Water Services	22,858.08
511810- Work Order Device Serv.	11,489.63
511910- Work Order System	20,775.00
512110- Powerwashing	492,699.62
512210- Streetscape	38,558.03
512410- Tree Trimming Neigh.	72,355.33
512510- Water Feature	12,600.00
512710 - Wayfinding Sign Maint.	6,425.00
Total 510000- Maintenance Expense	2,746,130.78
520000- Installations/Beauti	
520001- Beaut./Placemaking	82,063.24

Downtown San Diego Clean and Safe Profit & Loss

July 2017 through January 2018

Jul '17 - Jan 18

520110- Install/Beau. S&W's	
4250- Salaries & Wages	82,728.44
4254- Payroll Taxes	8,972.70
4255- Vacation/PTO	4,249.26
4257 - Worker's Comp.	14,286.53
4258- Other Ins./Benefits	4,291.78
Total 520110- Install/Beau. S&W's	114,528.71
520210- Program Management	8,199.45
520410- General Liability Ins.	14,854.37
520710- Dis. Mailings/Web Serv.	548.21
521310- Training	828.90
521410- Rents/Leases	8,304.21
522610- Midblock Lighting	128,333.31
522710 - Tree Light Maintenance	39,833.83
Total 520000- Installations/Beauti	397,494.23
530000- Disorder/Nuis.Abatement	
530110- Dis./Nuis Abate S&W's	
4250- Salaries & Wages	1,339,378.56
4254- Payroll Taxes	17,090.14
4255- Vacation/PTO	6,545.74
4257 - Worker's Comp.	25,592.49
4258- Other Ins./Benefits	10,625.43
Total 530110- Dis./Nuis Abate S&W's	1,399,232.36
530210- Program Management	16,398.90
530410- General Liability Ins.	14,854.37
530710- Dis. Mailings/Web Serv.	811.50
531310- Training	1,424.50
531410- Rents/Leases	27,468.27
Total 530000- Disorder/Nuis.Abatement	1,460,189.90
540000- Administration Expense	
540001- Audit & Accounting Serv	11,400.00
540002- Office Supplies	5,259.32
540003- Postage & Mailing	98.00
540004- Payroll Ser./Park./Misc	27,543.10
540005- Office Copier	8,341.53
540008- Telephones	1,572.49
540009- Legal Expense	520.00
540010- IT Support	3,500.00
540110- Admin. Sal. & Wages	
4250- Salaries & Wages	60,791.36
4254- Payroll Taxes	8,302.83
4255- Vacation/PTO	4,513.40
4257 - Worker's Comp.	14,560.91
4258- Other Ins./Benefits	3,910.97
Total 540110- Admin. Sal. & Wages	92,079.47

Downtown San Diego Clean and Safe Profit & Loss

July 2017 through January 2018

Jul '17 - Jan 18

540210- Program Management	13,665.75
540211- CEP Program Management	33,502.00
540410- General Liability Ins.	14,854.36
540710- Dis. Mailings/Web Serv.	723.68
541310- Training	1,098.20
541410- Rents/Leases	8,942.96
541610- Electric Services	2,268.21
541710- Water Services	2,879.02
Total 540000- Administration Expense	228,248.09
550000- Other	
550001- City Fee	87,500.00
Total 550000- Other	87,500.00
560000- CEP Exclusive	
560001- Business Attrac. & Ret.	94,588.37
560002- Property Marketing	94,442.73
Total 560000- CEP Exclusive	189,031.10
Total Expense	5,108,594.10
Net Ordinary Income	67.20
Other Income/Expense	
Other Expense	
6999- Non City Related Expense	0.00
Total Other Expense	0.00
Net Other Income	0.00
Net Income	67.20

Downtown San Diego Clean and Safe Profit & Loss by Class

January 2018

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez
510110- Maintenance S&W's					
4250- Salaries & Wages	24,188.22	18,143.80	35,417.08	44,236.73	12,173.73
4254- Payroll Taxes	6,351.38	2,422.69	7,163.31	10,669.67	3,257.54
4255- Vacation/PTO	1,562.21	944.48	4,397.71	2,696.43	1,586.91
4257- Worker's Comp.	10,720.87	4,089.40	12,091.37	18,009.95	5,498.59
4258- Other Ins./Benefits	1,880.79	717.41	1,896.12	3,097.47	895.83
Total 510110- Maintenance S&W's	44,703.47	26,317.78	60,965.59	78,710.25	23,412.60
510210- Program Management	466.67	175.00	426.37	797.45	226.07
510510- Cleaning & Jan. Suppl.	2,269.11	850.92	2,073.18	3,877.53	1,099.24
510610- Landscaping Supplies	241.81	90.68	220.93	413.21	117.14
510710- Dis. Mailings/Web Serv.	10.34	3.88	9.45	17.67	5.01
510810- Vehicle Repair & Maint.	723.06	271.15	660.62	1,235.58	350.28
510910- Vehicle Fuel	1,323.70	496.39	1,209.40	2,261.98	641.25
511010- Waste Removal	1,467.02	550.13	1,340.35	2,506.90	710.68
511210- Uniforms	88.42	33.16	80.79	151.10	42.83
511410- Rents Leases	628.57	235.71	574.30	1,074.13	304.50
511510- Equip. Lease/Purchase	932.19	349.62	851.71	1,592.97	451.59
511610- Electric Services	515.06	193.15	470.58	880.15	249.51
511710- Water Services	2,649.76	993.66	2,420.96	4,528.00	1,283.64
511910- Work Order System	493.02	184.88	450.45	842.49	238.84
512110- Powerwashing	11,349.58	4,127.12	13,560.80	28,128.00	7,594.56
512210- Streetscape	109.21	40.95	99.78	2,164.66	52.90
512410- Tree Trimming Neigh.	1,372.77	653.70	3,635.20	3,415.50	1,111.29
512510- Water Feature	501.98	188.24	458.64	857.81	243.18
Total 510000- Maintenance Expense	69,845.74	35,756.12	89,509.10	133,455.38	38,135.11
520000- Installations/Beauti					
520001- Beaut./Placemaking	251.74	4,176.57	3,570.59	2,554.67	121.95
520110- Install/Beau. S&W's					
4250- Salaries & Wages	1,996.77	748.79	1,824.36	3,412.16	967.31
4254- Payroll Taxes	603.58	226.34	551.47	1,031.42	292.40
4255- Vacation/PTO	92.38	34.64	84.40	157.86	44.75
4257 - Worker's Comp.	864.19	324.07	789.57	1,476.75	418.64
4258- Other Ins./Benefits	145.45	54.54	132.89	248.55	70.47
Total 520110- Install/Beau. S&W's	3,702.37	1,388.38	3,382.69	6,326.74	1,793.57
520210- Program Management	233.33	87.50	213.19	398.73	113.04
520710- Dis. Mailings/Web Serv.	5.15	1.93	4.70	8.80	2.49
521410- Rents/Leases	237.85	89.20	217.32	406.45	115.23
522710 - Tree Light Maintenance	1,894.72	1,479.44	0.00	1,025.22	0.00
Total 520000- Installations/Beauti	6,325.16	7,223.02	7,388.49	10,720.61	2,146.28
530000- Disorder/Nuis.Abatement					
530110- Dis./Nuis Abate S&W's					
4250- Salaries & Wages	37,952.14	14,232.05	34,675.14	64,853.95	18,385.45
4254- Payroll Taxes	711.18	266.74	650.29	1,215.67	344.61
4255- Vacation/PTO	140.22	52.58	128.11	239.61	67.93
4257 - Worker's Comp.	1,323.82	496.53	1,210.48	2,262.91	641.48

Downtown San Diego Clean and Safe Profit & Loss by Class

January 2018

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez
4258- Other Ins./Benefits	204.76	76.80	187.23	350.02	99.22
Total 530110- Dis./Nuis Abate S&W's	40,332.12	15,124.70	36,851.25	68,922.16	19,538.69
530210- Program Management	466.67	175.00	426.37	797.46	226.05
530710- Dis. Mailings/Web Serv.	10.29	3.86	9.40	17.59	4.99
531410- Rents/Leases	786.75	295.03	718.81	1,344.42	381.13
Total 530000- Disorder/Nuis.Abatement	41,595.83	15,598.59	38,005.83	71,081.63	20,150.86
540000- Administration Expense					
540002- Office Supplies	94.40	35.40	86.25	161.32	45.73
540003- Postage & Mailing	19.52	7.32	17.84	33.36	9.46
540004- Payroll Ser./Park./Misc	1,051.48	394.30	960.69	1,796.80	531.69
540005- Office Copier	246.27	92.35	225.01	420.84	119.32
540010- IT Support	99.60	37.35	91.00	170.20	48.25
540110- Admin. Sal. & Wages					
4250- Salaries & Wages	1,803.90	676.46	1,648.14	3,082.57	873.88
4254- Payroll Taxes	627.07	235.15	572.92	1,071.56	303.78
4255- Vacation/PTO	183.97	68.99	168.09	314.38	89.12
4257 - Worker's Comp.	703.11	263.67	642.40	1,201.51	340.61
4258- Other Ins./Benefits	124.78	46.79	114.01	213.23	60.45
Total 540110- Admin. Sal. & Wages	3,442.83	1,291.06	3,145.56	5,883.25	1,667.84
540210- Program Management	388.89	145.83	355.31	664.55	188.39
540211- CEP Program Management	0.00	0.00	0.00	0.00	0.00
540710- Dis. Mailings/Web Serv.	8.58	3.22	7.84	14.65	4.15
541410- Rents/Leases	256.15	96.06	234.03	437.71	124.09
541610- Electric Services	57.16	21.43	52.22	97.67	27.69
541710- Water Services	294.42	110.41	269.00	503.11	142.63
Total 540000- Administration Expense	5,959.30	2,234.73	5,444.75	10,183.46	2,909.24
560000- CEP Exclusive					
560001- Business Attrac. & Ret.	0.00	0.00	0.00	0.00	0.00
560002- Property Marketing	0.00	0.00	0.00	0.00	0.00
Total 560000- CEP Exclusive	0.00	0.00	0.00	0.00	0.00
	123,726.03	60,812.46	140,348.17	225,441.08	63,341.49
4025 - City - Park Reimbursemen	\$ (512.92)	\$ (601.22)	\$ (700.51)	\$ (866.55)	\$ (401.80)
Total	123,213.11	60,211.24	139,647.66	224,574.53	62,939.69

Downtown San Diego Clean and Safe Profit & Loss by Class

January 2018

	6- Marina	7- CEP	TOTAL
510110- Maintenance S&W's			
4250- Salaries & Wages	8,510.24	0.00	142,669.80
4254- Payroll Taxes	2,874.49	0.00	32,739.08
4255- Vacation/PTO	549.51	0.00	11,737.25
4257- Worker's Comp.	4,852.02	0.00	55,262.20
4258- Other Ins./Benefits	851.20	0.00	9,338.82
Total 510110- Maintenance S&W's	17,637.46	0.00	251,747.15
510210- Program Management	251.14	0.00	2,342.70
510510- Cleaning & Jan. Suppl.	1,221.13	0.00	11,391.11
510610- Landscaping Supplies	130.14	0.00	1,213.91
510710- Dis. Mailings/Web Serv.	5.57	0.00	51.92
510810- Vehicle Repair & Maint.	389.11	0.00	3,629.80
510910- Vehicle Fuel	712.35	0.00	6,645.07
511010- Waste Removal	789.48	0.00	7,364.56
511210- Uniforms	47.58	0.00	443.88
511410- Rents Leases	338.27	0.00	3,155.48
511510- Equip. Lease/Purchase	501.62	0.00	4,679.70
511610- Electric Services	277.18	0.00	2,585.63
511710- Water Services	1,425.98	0.00	13,302.00
511910- Work Order System	265.32	0.00	2,475.00
512110- Powerwashing	5,625.60	0.00	70,385.66
512210- Streetscape	58.77	0.00	2,526.27
512410- Tree Trimming Neigh.	1,634.25	0.00	11,822.71
512510- Water Feature	270.15	0.00	2,520.00
Total 510000- Maintenance Expense	31,581.10	0.00	398,282.55
520000- Installations/Beauti			
520001- Beaut./Placemaking	135.47	0.00	10,810.99
520110- Install/Beau. S&W's			
4250- Salaries & Wages	1,074.57	0.00	10,023.96
4254- Payroll Taxes	324.82	0.00	3,030.03
4255- Vacation/PTO	49.72	0.00	463.75
4257 - Worker's Comp.	465.06	0.00	4,338.28
4258- Other Ins./Benefits	78.27	0.00	730.17
Total 520110- Install/Beau. S&W's	1,992.44	0.00	18,586.19
520210- Program Management	125.56	0.00	1,171.35
520710- Dis. Mailings/Web Serv.	2.77	0.00	25.84
521410- Rents/Leases	128.00	0.00	1,194.05
522710 - Tree Light Maintenance	973.31	0.00	5,372.69
Total 520000- Installations/Beauti	3,357.55	0.00	37,161.11
530000- Disorder/Nuis.Abatement			
530110- Dis./Nuis Abate S&W's			
4250- Salaries & Wages	20,424.04	0.00	190,522.77
4254- Payroll Taxes	382.73	570.76	4,141.98
4255- Vacation/PTO	75.47	0.00	703.92
4257 - Worker's Comp.	712.41	1,062.45	7,710.08

Downtown San Diego Clean and Safe Profit & Loss by Class

January 2018

	6- Marina	7- CEP	TOTAL
4258- Other Ins./Benefits	110.19	164.34	1,192.56
Total 530110- Dis./Nuis Abate S&W's	21,704.84	1,797.55	204,271.31
530210- Program Management	251.15	0.00	2,342.70
530710- Dis. Mailings/Web Serv.	5.53	0.00	51.66
531410- Rents/Leases	423.39	0.00	3,949.53
Total 530000- Disorder/Nuis.Abatement	22,384.91	1,797.55	210,615.20
540000- Administration Expense			
540002- Office Supplies	50.81	0.00	473.91
540003- Postage & Mailing	10.50	0.00	98.00
540004- Payroll Ser./Park./Misc	588.17	0.00	5,323.13
540005- Office Copier	132.53	0.00	1,236.32
540010- IT Support	53.60	0.00	500.00
540110- Admin. Sal. & Wages			
4250- Salaries & Wages	970.79	0.00	9,055.74
4254- Payroll Taxes	337.45	0.00	3,147.93
4255- Vacation/PTO	99.00	0.00	923.55
4257 - Worker's Comp.	378.38	0.00	3,529.68
4258- Other Ins./Benefits	67.16	0.00	626.42
Total 540110- Admin. Sal. & Wages	1,852.78	0.00	17,283.32
540210- Program Management	209.28	0.00	1,952.25
540211- CEP Program Management	0.00	4,786.00	4,786.00
540710- Dis. Mailings/Web Serv.	4.61	0.00	43.05
541410- Rents/Leases	137.84	0.00	1,285.88
541610- Electric Services	30.77	0.00	286.94
541710- Water Services	158.43	0.00	1,478.00
Total 540000- Administration Expense	3,229.32	4,786.00	34,746.80
560000- CEP Exclusive			
560001- Business Attrac. & Ret.	0.00	11,246.33	11,246.33
560002- Property Marketing	0.00	11,246.18	11,246.18
Total 560000- CEP Exclusive	0.00	22,492.51	22,492.51
	60,552.88	29,076.06	703,298.17
4025 - City - Park Reimbursemen	\$ (1,142.03)	\$ -	\$ (4,225.03)
Total	59,410.85	29,076.06	699,073.14

Downtown San Diego Clean and Safe Profit & Loss by Class

July 2017 through January 2018

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez
510110- Maintenance S&W's					
4250- Salaries & Wages	212,527.85	117,169.77	270,266.26	373,780.40	104,188.58
4254- Payroll Taxes	21,895.50	8,351.89	24,694.50	36,782.18	11,229.91
4255- Vacation/PTO	11,062.32	4,877.93	16,868.86	15,999.23	4,915.79
4257- Worker's Comp.	36,633.27	13,973.51	41,316.31	61,540.11	18,788.71
4258- Other Ins./Benefits	19,695.35	7,418.97	20,365.71	32,362.28	9,886.75
Total 510110- Maintenance S&W's	301,814.29	151,792.07	373,511.64	520,464.20	149,009.74
510210- Program Management	3,219.84	1,268.50	3,010.37	5,604.44	1,576.64
510310- Vehicle Insurance	3,009.87	1,210.42	2,840.26	5,278.07	1,480.27
510410- General Liability Ins.	20,813.91	8,356.10	19,625.27	36,475.51	10,232.49
510510- Cleaning & Jan. Suppl.	17,464.27	6,926.06	16,372.70	30,464.84	8,562.63
510610- Landscaping Supplies	1,598.55	634.87	1,499.65	2,790.05	784.01
510710- Dis. Mailings/Web Serv.	159.45	62.92	149.13	277.61	78.09
510810- Vehicle Repair & Maint.	7,051.22	2,786.76	6,599.84	12,284.31	3,454.54
510910- Vehicle Fuel	7,202.15	2,833.63	6,726.99	12,526.19	3,525.02
511010- Waste Removal	9,876.96	3,898.85	9,239.54	17,199.50	4,837.68
511210- Uniforms	1,594.18	619.99	1,481.02	2,760.74	778.29
511310- Training	408.24	164.17	385.24	715.88	200.77
511410- Rents Leases	3,894.11	1,474.49	3,573.65	6,868.04	1,700.18
511510- Equip. Lease/Purchase	10,236.84	3,971.61	9,499.25	17,711.37	4,995.04
511610- Electric Services	3,798.10	1,502.13	3,556.14	6,618.62	1,861.06
511710- Water Services	4,523.00	1,736.33	4,176.84	7,795.31	2,202.00
511810- Work Order Device Serv.	2,269.70	876.36	2,101.58	3,920.11	1,106.37
511910- Work Order System	4,075.08	1,612.02	3,815.89	7,101.87	1,996.88
512110- Powerwashing	79,447.06	28,889.84	94,925.60	196,896.00	53,161.92
512210- Streetscape	4,671.92	377.01	25,013.03	7,680.54	390.98
512410- Tree Trimming Neigh.	10,786.05	5,687.19	8,734.06	22,568.91	8,890.32
512510- Water Feature	2,469.58	979.52	2,315.36	4,308.21	1,210.86
512710 - Wayfinding Sign Maint.	1,254.16	504.36	1,183.49	2,199.28	616.80
Total 510000- Maintenance Expense	501,638.53	228,165.20	600,336.54	930,509.60	262,652.58
520000- Installations/Beauti					
520001- Beaut./Placemaking	7,651.01	18,729.51	21,725.26	24,880.04	2,217.14
520110- Install/Beau. S&W's					
4250- Salaries & Wages	16,479.50	6,179.82	15,056.57	28,160.75	7,983.29
4254- Payroll Taxes	1,787.35	670.26	1,633.04	3,054.30	865.87
4255- Vacation/PTO	846.45	317.41	773.36	1,446.45	410.06
4257 - Worker's Comp.	2,845.89	1,067.19	2,600.15	4,863.14	1,378.55
4258- Other Ins./Benefits	854.91	320.58	781.11	1,460.91	414.16
Total 520110- Install/Beau. S&W's	22,814.10	8,555.26	20,844.23	38,985.55	11,051.93
520210- Program Management	1,609.91	634.75	1,505.18	2,802.21	788.33
520410- General Liability Ins.	2,899.57	1,166.07	2,736.18	5,084.65	1,426.02
520710- Dis. Mailings/Web Serv.	107.45	42.60	100.74	187.49	52.68
521310- Training	161.80	65.07	152.68	283.73	79.57
521410- Rents/Leases	1,649.61	624.73	1,513.92	2,828.95	800.75
522710 - Tree Light Maintenance	11,159.45	7,357.70	3,378.79	10,379.71	1,760.94

**Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2017 through January 2018**

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez
Total 520000- Installations/Beauti	48,052.90	37,175.69	51,956.98	85,432.33	18,177.36
530000- Disorder/Nuis.Abatement					
530110- Dis./Nuis Abate S&W's					
4250- Salaries & Wages	264,514.15	99,192.80	241,674.56	463,507.43	128,140.63
4254- Payroll Taxes	3,027.88	1,105.61	2,768.15	5,175.42	1,467.12
4255- Vacation/PTO	1,303.90	488.97	1,191.32	2,228.16	631.65
4257 - Worker's Comp.	3,756.56	1,761.87	4,294.68	8,029.48	2,276.19
4258- Other Ins./Benefits	2,630.56	633.66	1,544.70	2,887.86	818.63
Total 530110- Dis./Nuis Abate S&W's	275,233.05	103,182.91	251,473.41	481,828.35	133,334.22
530210- Program Management	3,219.84	1,269.50	3,010.39	5,604.47	1,576.62
530410- General Liability Ins.	2,899.57	1,166.07	2,736.18	5,084.65	1,426.02
530710- Dis. Mailings/Web Serv.	159.29	62.86	148.99	277.35	78.03
531310- Training	278.06	111.82	262.39	487.61	136.75
531410- Rents/Leases	5,456.55	2,066.35	5,007.57	9,357.40	2,648.77
Total 530000- Disorder/Nuis.Abatement	287,246.36	107,859.51	262,638.93	502,639.83	139,200.41
540000- Administration Expense					
540001- Audit & Accounting Serv	2,270.88	851.58	2,074.80	3,880.56	1,100.10
540002- Office Supplies	1,029.56	410.07	967.15	1,798.87	505.25
540003- Postage & Mailing	19.52	7.32	17.84	33.36	9.46
540004- Payroll Ser./Park./Misc	5,406.67	2,128.34	5,051.21	9,405.31	2,668.86
540005- Office Copier	1,717.20	638.36	1,513.24	2,817.01	792.43
540008- Telephones	307.99	122.45	289.10	537.77	151.08
540009- Legal Expense	101.50	40.82	95.78	178.00	49.92
540010- IT Support	687.20	270.95	642.50	1,196.15	336.50
540110- Admin. Sal. & Wages					
4250- Salaries & Wages	12,109.65	4,541.11	11,064.02	20,693.37	5,866.37
4254- Payroll Taxes	1,653.93	620.22	1,511.11	2,826.28	801.23
4255- Vacation/PTO	899.07	337.15	821.44	1,536.36	435.54
4257 - Worker's Comp.	2,900.52	1,087.70	2,650.08	4,956.53	1,405.12
4258- Other Ins./Benefits	779.05	292.16	711.80	1,331.30	377.39
Total 540110- Admin. Sal. & Wages	18,342.22	6,878.34	16,758.45	31,343.84	8,885.65
540210- Program Management	2,683.18	1,057.91	2,508.62	4,670.40	1,313.88
540211- CEP Program Management	0.00	0.00	0.00	0.00	0.00
540410- General Liability Ins.	2,899.57	1,166.07	2,736.17	5,084.65	1,426.02
540710- Dis. Mailings/Web Serv.	142.00	56.10	132.89	247.34	69.55
541310- Training	214.37	86.21	202.29	375.91	105.43
541410- Rents/Leases	1,776.50	672.70	1,630.36	3,046.59	862.35
541610- Electric Services	444.83	176.07	416.65	775.43	218.02
541710- Water Services	568.76	219.55	526.59	982.26	277.23
Total 540000- Administration Expense	38,611.95	14,782.84	35,563.64	66,373.45	18,771.73
560000- CEP Exclusive					
560001- Business Attrac. & Ret.	0.00	0.00	0.00	0.00	0.00
560002- Property Marketing	0.00	0.00	0.00	0.00	0.00
Total 560000- CEP Exclusive	0.00	0.00	0.00	0.00	0.00
Total Expense	875,549.74	387,983.24	950,496.09	1,584,955.21	438,802.08

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Accrual Basis

Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2017 through January 2018

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez
4025 - City - Park Reimbursemen	\$ (2,740.15)	\$ (3,211.89)	\$ (3,742.31)	\$ (4,629.34)	\$ (2,146.52)
Total Expense	872,809.59	384,771.35	946,753.78	1,580,325.87	436,655.56

Downtown San Diego Clean and Safe Profit & Loss by Class

July 2017 through January 2018

	6- Marina	7- CEP	TOTAL
510110- Maintenance S&W's			
4250- Salaries & Wages	72,756.60	0.00	1,150,689.46
4254- Payroll Taxes	9,909.40	0.00	112,863.38
4255- Vacation/PTO	3,603.33	0.00	57,327.46
4257- Worker's Comp.	16,579.41	0.00	188,831.32
4258- Other Ins./Benefits	8,512.26	0.00	98,241.32
Total 510110- Maintenance S&W's	111,361.00	0.00	1,607,952.94
510210- Program Management	1,719.11	0.00	16,398.90
510310- Vehicle Insurance	1,600.54	0.00	15,419.43
510410- General Liability Ins.	11,071.41	0.00	106,574.69
510510- Cleaning & Jan. Suppl.	9,309.71	0.00	89,100.21
510610- Landscaping Supplies	851.95	0.00	8,159.08
510710- Dis. Mailings/Web Serv.	85.09	0.00	812.29
510810- Vehicle Repair & Maint.	3,761.08	0.00	35,937.75
510910- Vehicle Fuel	3,844.60	0.00	36,658.58
511010- Waste Removal	5,269.37	0.00	50,321.90
511210- Uniforms	852.69	0.00	8,086.91
511310- Training	217.10	0.00	2,091.40
511410- Rents Leases	2,092.25	0.00	19,602.72
511510- Equip. Lease/Purchase	5,477.49	0.00	51,891.60
511610- Electric Services	2,025.64	0.00	19,361.69
511710- Water Services	2,424.60	0.00	22,858.08
511810- Work Order Device Serv.	1,215.51	0.00	11,489.63
511910- Work Order System	2,173.26	0.00	20,775.00
512110- Powerwashing	39,379.20	0.00	492,699.62
512210- Streetscape	424.55	0.00	38,558.03
512410- Tree Trimming Neigh.	15,688.80	0.00	72,355.33
512510- Water Feature	1,316.47	0.00	12,600.00
512710 - Wayfinding Sign Maint.	666.91	0.00	6,425.00
Total 510000- Maintenance Expense	222,828.33	0.00	2,746,130.78
520000- Installations/Beauti			
520001- Beaut./Placemaking	6,860.28	0.00	82,063.24
520110- Install/Beau. S&W's			
4250- Salaries & Wages	8,868.51	0.00	82,728.44
4254- Payroll Taxes	961.88	0.00	8,972.70
4255- Vacation/PTO	455.53	0.00	4,249.26
4257 - Worker's Comp.	1,531.61	0.00	14,286.53
4258- Other Ins./Benefits	460.11	0.00	4,291.78
Total 520110- Install/Beau. S&W's	12,277.64	0.00	114,528.71
520210- Program Management	859.07	0.00	8,199.45
520410- General Liability Ins.	1,541.88	0.00	14,854.37
520710- Dis. Mailings/Web Serv.	57.25	0.00	548.21
521310- Training	86.05	0.00	828.90
521410- Rents/Leases	886.25	0.00	8,304.21
522710 - Tree Light Maintenance	5,797.24	0.00	39,833.83

**Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2017 through January 2018**

	6- Marina	7- CEP	TOTAL
Total 520000- Installations/Beauti	28,365.66	0.00	269,160.92
530000- Disorder/Nuis.Abatement			
530110- Dis./Nuis Abate S&W's			
4250- Salaries & Wages	142,348.99	0.00	1,339,378.56
4254- Payroll Taxes	1,659.50	1,886.46	17,090.14
4255- Vacation/PTO	701.74	0.00	6,545.74
4257 - Worker's Comp.	2,528.02	2,945.69	25,592.49
4258- Other Ins./Benefits	909.17	1,200.85	10,625.43
Total 530110- Dis./Nuis Abate S&W's	148,147.42	6,033.00	1,399,232.36
530210- Program Management	1,718.08	0.00	16,398.90
530410- General Liability Ins.	1,541.88	0.00	14,854.37
530710- Dis. Mailings/Web Serv.	84.98	0.00	811.50
531310- Training	147.87	0.00	1,424.50
531410- Rents/Leases	2,931.63	0.00	27,468.27
Total 530000- Disorder/Nuis.Abatement	154,571.86	6,033.00	1,460,189.90
540000- Administration Expense			
540001- Audit & Accounting Serv	1,222.08	0.00	11,400.00
540002- Office Supplies	548.42	0.00	5,259.32
540003- Postage & Mailing	10.50	0.00	98.00
540004- Payroll Ser./Park./Misc	2,882.71	0.00	27,543.10
540005- Office Copier	863.29	0.00	8,341.53
540008- Telephones	164.10	0.00	1,572.49
540009- Legal Expense	53.98	0.00	520.00
540010- IT Support	366.70	0.00	3,500.00
540110- Admin. Sal. & Wages			
4250- Salaries & Wages	6,516.84	0.00	60,791.36
4254- Payroll Taxes	890.06	0.00	8,302.83
4255- Vacation/PTO	483.84	0.00	4,513.40
4257 - Worker's Comp.	1,560.96	0.00	14,560.91
4258- Other Ins./Benefits	419.27	0.00	3,910.97
Total 540110- Admin. Sal. & Wages	9,870.97	0.00	92,079.47
540210- Program Management	1,431.76	0.00	13,665.75
540211- CEP Program Management	0.00	33,502.00	33,502.00
540410- General Liability Ins.	1,541.88	0.00	14,854.36
540710- Dis. Mailings/Web Serv.	75.80	0.00	723.68
541310- Training	113.99	0.00	1,098.20
541410- Rents/Leases	954.46	0.00	8,942.96
541610- Electric Services	237.21	0.00	2,268.21
541710- Water Services	304.63	0.00	2,879.02
Total 540000- Administration Expense	20,642.48	33,502.00	228,248.09
560000- CEP Exclusive			
560001- Business Attract. & Ret.	0.00	94,588.37	94,588.37
560002- Property Marketing	0.00	94,442.73	94,442.73
Total 560000- CEP Exclusive	0.00	189,031.10	189,031.10
Total Expense	426,408.33	228,566.10	4,892,760.79

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Accrual Basis

Downtown San Diego Clean and Safe
Profit & Loss by Class
July 2017 through January 2018

	6- Marina	7- CEP	TOTAL
4025 - City - Park Reimbursemen	\$ (6,100.99)	\$ -	\$ (22,571.20)
Total Expense	420,307.34	228,566.10	4,870,189.59

Downtown San Diego Clean and Safe
Balance Sheet
As of January 31, 2018

	<u>Jan 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
1000- Wells Fargo Checking Acct	-690,463.51
1001- Wells Fargo PBID Checking	14,091.74
1002 - Savings Account	<u>266,231.27</u>
Total Checking/Savings	-410,140.50
Accounts Receivable	
Accounts Receivable	<u>2,665,986.84</u>
Total Accounts Receivable	2,665,986.84
Other Current Assets	
1006 - Reversing JE's	3,435.46
1210 - ALW for Doubtful Accts	1,832.26
1310 - Prepaid Expenses	14,468.00
1450 - Security Deposits Asset	<u>5,954.00</u>
Total Other Current Assets	<u>25,689.72</u>
Total Current Assets	2,281,536.06
Fixed Assets	
1600 - Furniture and Fixtures	17,340.68
1610 - Computer Equipment	41,470.33
1620 - Automobiles	239,226.65
1630 - PowerWashers	12,764.98
1640 - Equipment	205,658.98
1690 - Accumulated Depreciation	<u>-411,380.53</u>
Total Fixed Assets	105,081.09
Other Assets	
1500 - Opening Net Assets	-38,018.81
2060- Intercompany DSDP	4,334.41
2061- Intercompany BID	3,404.81
2062- Intercompany Foundation	6,400.61
2063- Downtown Public Spaces	<u>331.25</u>
Total Other Assets	<u>-23,547.73</u>
TOTAL ASSETS	<u>2,363,069.42</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	<u>340,677.52</u>
Total Accounts Payable	340,677.52
Other Current Liabilities	
2063 - Uncleared Trans Old Bank	2,853.43
2101-Payroll suspense	240.95
2161 - Accrued Payroll	77,346.66
2162 - Accrued Vacation & PTO	102,168.09
2163 - Accrued Payroll Taxes	6,394.85
2300 - Advances from the City	1,650,000.00
2320 - Deferred Revenue	10,914.96
2321-Deferred Rent	<u>7,929.17</u>
Total Other Current Liabilities	<u>1,857,848.11</u>
Total Current Liabilities	<u>2,198,525.63</u>
Total Liabilities	2,198,525.63
Equity	
Opening Balance Equity	295,280.47
Retained Earnings	-130,803.88
Net Income	<u>67.20</u>
Total Equity	<u>164,543.79</u>
TOTAL LIABILITIES & EQUITY	<u>2,363,069.42</u>