Finance Committee Meeting Thursday, January 16, 2014 1:30 p.m. 401 B Street, Suite 100 San Diego, CA 92101



### **AGENDA**

1:30 p.m.	1) Call Meeting to Order Non-Agenda Public Comment						
1:35 p.m.	2) Approval of Minutes  • July 2013 (Page 1)	Action					
1:40 p.m.	<ul> <li>3) PBID/ Clean &amp; Safe Financials</li> <li>Review Financial Statements – November 2013 (Pages 2-7)</li> <li>Review Carry forward balance (Pages 8-9)</li> <li>Review Accounting Policies and Procedures Manual (Attachment Member Comments and Discussion</li> </ul>	Info Info ent) Info Info					
	<ul> <li>4) BID/Financials</li> <li>Review Financial Statements July 13 – Nov 13 (Pages 10-11)</li> <li>Member Comments and Discussion</li> </ul>	Info Info					

2:00 p.m. Adjourn



# Finance Committee Minutes

Downtown San Diego Partnership-PBID Clean & Safe Thursday, July 11th, 2013 1:30 p.m.

#### Call to Order

Meeting was called to order at 1:36 p.m. The following Committee Members were present: Bill Sauls, Sid Morris, Michael Johnson, and John Moot. Staff: Bahija Hamraz, John Hanley, Ryan Loofbourrow, and Kate Simpson.

Public Comment: There was no non-agenda public comment.

### **Approval of Minutes**

Motion: to approve May 2013 minutes By: Bill Sauls. Seconded By: John Moot. Abstain: Michael Johnson and Sid Morris. Approved Unanimously.

### PBID/Clean & Safe Financials

Review: May 2013 Financial Statements.

Discussed special projects including tree planting and pole painting. The Committee discussed assessments and variances.

The Committee discussed the information requested from The City. Ms. Hamraz discussed the support at council. The Committee discussed the Portland Loos.

Member Comments and Discussion: The Committee discussed what would be on the next agenda, including year-end numbers, as well as estimated fund balances by neighborhood.

#### **BID Financials**

Review: July – May 2013 Financial Statements.

BID revenue discussed in terms of business licenses.

Member Comments and Discussion: Meetings dark in August.

Adjourned: 2:03 p.m.

## PBID Financial Variance Report

## November 2013

## Budget vs. Actual:

#### Income:

- Assessments were budgeted at \$591,698.27 vs. an actual of \$496,360.41.
- Park Reimbursements were budgeted at \$1,140 and the actual was \$1,140.00
- Interest Income was budgeted at \$30.00 vs. an actual of \$10.10

## Expenses:

- Cleaning & Janitorial Expenses were over by \$1,125.44 due to doggie bags purchase.
- Lightpole/Trashcan/Misc. Expenses was under by \$45,001.43 due to trash cans being purchased in December instead of November and a delay on beautification projects.
- Workers Comp and Employee Benefits Expenses were under by \$28,225.65 due to open positions.
- Salary and Wages Expenses were under \$26,915.71 due to open positions.

## November 13 Budget vs. Actual

	Description	Nov-13	Nov-13	Difference
Income		Budget	Actual	
	Assessments (Reimbursements)	591,698.27	496,360.41	(95,337.86)
	City - Park (Reimbursements)	1,140.00	1,140.00	-
	Interest Income:	30.00	10.10	(19.90)
	Total Income:	592,868.27	497,510.51	(95,357.76)
Expenses				
GL#				
511010	Office Supplies	500.00	557.66	57.66
511011	Postage/Mailing	83.33	9.59	(73.74)
511019	District Mailings/Web Services	1,250.00	74.97	(1,175.03)
511034	Cleaning & Janitorial	8,333.33	9,458.77	1,125.44
511035	Medians/Equipment Supplies	416.66	646.85	230.19
511041	Dry Goods/Wearing Apparel	666.67	-	(666.67)
511095	Vehicle Repairs/Other Maintenance	4,166.66	4,149.97	(16.69)
511095	Vehicle Fuel	5,333.33	4,712.22	(621.11)
311090	Audit Services (accounting /			
512037	bookeeping)	0.00	-	
512048	Insurance (Vehicle insurance)	0.00		0.00
512045	Lightpole/Trashcan/Misc	46,087.50	1,086.07	(45,001.43)
512053	Leasing/Purchase	1,000.00	934.20	(65.80)
512059	Payroll Services/Parking/Misc	2,083.33	1,765.01	(318.32)
512067	Rents/Leases	7,833.33	7,973.04	139.71
512070	Training	500.00	-	(500.00)
512073	Travel	100.00	172.80	72.80
512077	Photocopy (Copy & Printing) (Office Copier)	400.00	424.92	24.92
512105	Fidelity & General Insurance	0.00	-	0.00
512105				
512107	Workers Comp/Employee Benefits	78,707.65	50,482.00	(28,225.65)
512107-4259	Employee Benefits/Medians	2,887.50	2,887.50	
512115	Salaries & Wages	209,604.69	182,688.98	(26,915.71
512116	Salaries & Wages Medians	8,250.00	12,243.62	3,993.62
512143	Contractor Services	156,159.30	153,524.66	(2,634.64
512151	Program Oversight	6,000.00	6,000.00	0.00
512157	Waste removal ( refuse disposal)	5,000.00	4,761.25	(238.75
514005	Telephone	208.33	193.76	(14.57
514010	Cellular phone/Data Entry	1,500.00	1,482.44	(17.56
514100	Electric Services	2,916.66	2,706.25	(210.41
514104	Water Serv-Incl Hydr Rent	4,100.00	4,960.69	860.69
514105	Legal Expenses	416.66	5,269.85	4,853.19

	Sub-Total (reimbursable)	554,504.93	459,167.07	 (95,337.86)
516014	Transfer (City Admin Charges)	10,833.34	10,833.34	-
514103	Spec Dist Lighting	27,500.00	27,500.00	•
	Sub-Total:	38,333.34	38,333.34	
	Total Expenses:	\$ 592,838.27	\$ 497,500.41	\$ (95,337.86)
	Net Income:	\$ 30.00	\$ 10.10	(19.90)

July - November 13 Budget vs. Actual

	Description	July - Nov. 2013	July - Nov. 2013	Difference
	Description	Budget	Actual	
Income	(Deimburgoments)	2,531,832.06	2,419,634.51	(112,197.55)
	Assessments (Reimbursements)	5,700.00	5,700.00	-
	City - Park (Reimbursements)	60.00	55.10	(4.90)
	Interest Income:	2,537,592.06	2,425,389.61	(112,202.45)
	Total Income:	2,007,002.00	2,120,000.00	
Expenses				
GL#		2 502 00	1,874.15	(625.85)
511010	Office Supplies	2,500.00		(243.10)
511011	Postage/Mailing	416.65		(5,485.30)
511019	District Mailings/Web Services	6,250.00		7,785.81
511034	Cleaning & Janitorial	41,666.65		
511035	Medians/Equipment Supplies	2,083.30		236.62
511041	Dry Goods/Wearing Apparel	3,333.35	5,890.22	2,556.87
<u> </u>			24 020 01	996.71
511095	Vehicle Repairs/Other Maintenance	20,833.30		(36.20)
511096	Vehicle Fuel	26,666.65	26,630.45	(30.20)
	Audit Services (accounting /	10,000,00	16,411.03	(1,588.97)
512037	bookeeping)	18,000.00		(5,522.20)
512048	Insurance (Vehicle insurance)	22,000.00		
512045	Lightpole/Trashcan/Misc	49,012.50		
512053	Leasing/Purchase	3,000.00		
512059	Payroll Services/Parking/Misc	10,416.6		1
512067	Rents/Leases	39,166.6		
512070	Training	1,500.0		
512073	Travel	300.0	0 172.80	(127.20)
012010	Photocopy (Copy & Printing)		1 000 10	(77 07)
512077	(Office Copier)	2,000.0		
512105	Fidelity & General Insurance	86,000.0	0 95,210.99	9,210.99
		205 100 0	9 254,183.83	(51,016.16)
512107	Workers Comp/Employee Benefits	305,199.9		
512107-4259	Employee Benefits/Medians	12,141.6		
512115	Salaries & Wages	765,730.5		
512116	Salaries & Wages Medians	33,070.0		
512143	Contractor Services	797,069.2		
512151	Program Oversight	30,000.0		
512157	Waste removal ( refuse disposal)	25,000.0		
514005	Telephone	1,041.6		
514010	Cellular phone/Data Entry	7,500.0	7,021.8	
514100	Electric Services	14,583.3		4 767.84
		17,300.0	00 21,247.80	0 3,947.80
514104		2,083.		6 30,245.76
514105	Legal Expenses	_1		
	Sub-Total (reimbursabl	e) 2,345,865.	36 2,233,667.8	1 (112,197.5
	Sub-Total (Tellifudisable	2,010,000		
		54,166.	70 54,166.7	0 -
516014				
514103	Spec Dist Lighting	137,500.	137,300.0	
		104.000	70 191,666.7	·n -
	Sub-Tota	al: 191,666.	10 191,000.1	
				4 6 (440 407 5
	Total Expense	s: \$ 2,537,532	06 \$ 2,425,334.5	51   \$ (112,197.5
	Net Incom	e: \$ 60	.00 \$ 55.1	10 (4.9

## Downtown San Diego Partnership - PBID Profit & Loss

November 2013

	Nov 13
Ordinary Income/Expense	
Income	
4020 · Assessments (Reimbursements)	458,027.07
4021 · Assessments (Other)	
4030 · Lighting Income - Uncollected	27,500.00
4040 · City Admin Fee - Uncollected	10,833.34
Total 4021 · Assessments (Other)	38,333.34
	1,140.00
4025 · City - Park Reimbursement	10.10
9000 · Interest Income	497,510.51
Total Income	497,510.51
Gross Profit	, ,
Expense 511010 · Office Supplies	557.66
511010 · Office dappines	9.59
511019 · District Mailings/ Web Services	74.97
511034 · Cleaning & Janitorial Supplies	
511035 · Medians Equipment/Supplies	646,85
511034 · Cleaning & Janitorial Supplies - Other	9,458.77
Total 511034 · Cleaning & Janitorial Supplies	10,105.62
511095 · Vehicle Repair/Other Maint	
511096 · Vehicle Fuel	4,712.22
511095 · Vehicle Repair/Other Maint - Other	4,149.97
Total 511095 · Vehicle Repair/Other Maint	8,862.19
512053 · Leasing / Purchasing (Equip.)	4.000.07
512054 · Lightpole/Trash Can Main/Misc	1,086.07 934.20
512053 · Leasing / Purchasing (Equip.) - Other	2,020.27
Total 512053 · Leasing / Purchasing (Equip.)	1,765.01
512059 · Payroll Services/Parking/Misc	7,973.04
512067 · Rents / Leases	172.80
512073 · Travel 512077 · Photocopy (Office Copier)	424.92
512107 · Emp Benefits/Insurance	
4254 · Payroll Taxes	16,840.33
4255 · Vacation-PTO	4,465.12
4257 · Workers' Comp	18,434.86
4258 · Other Ins. / Other Benefits	10,741.69
4259 · Landscape Benefits	2,887.50
Total 512107 · Emp Benefits/Insurance	53,369.50
512115 · Salaries & Wages	40.040.00
512116 · Landscape Salary & Wages	12,243.62
512115 ⋅ Salaries & Wages - Other	182,688.98 194,932.60
Total 512115 · Salaries & Wages	153,524.66
512143 · Contractor Services	6,000.00
512151 · Program Oversight 512157 · Waste Removal (Refuse Disp)	4,761.25
512157 · Waste Removal (Refuse 5/5)7	193.76
514010 · Cell Phones/Data Entry	1,482.44
514100 · Electric Services	2,706.25
514104 · Water Services	4,960.69
514105 · Legal Expenses	5,269.85
Total Expense	459,167.07
Net Ordinary Income	38,343.44
Other Income/Expense	
Other Expense	
514103 · Lighting Expense	27,500.00
516014 · City Admin Expenses	10,833.34
6999 ⋅ Non City Related	0.00
Total Other Expense	38,333.34
Net Other Income	-38,333.34 10.10
Net Income	.3,10

## Downtown San Diego Partnership - PBID Profit & Loss

July through November 2013

	Jul - Nov 13
Ordinary Income/Expense	
Income	2,227,967.81
4020 · Assessments (Reimbursements) 4021 · Assessments (Other)	
4030 · Lighting Income - Uncollected	137,500.00
4040 · City Admin Fee - Uncollected	54,166.70
Total 4021 · Assessments (Other)	191,666.70
4025 · City - Park Reimbursement	5,700.00
9000 · Interest Income	55.10
Total Income	2,425,389.61
Gross Profit	2,425,389.61
Expense	1,874.15
511010 · Office Supplies	1,874.15
511011 · Postage & Mailing	764.70
511019 · District Mailings/ Web Services	104
511034 · Cleaning & Janitorial Supplies	2,319.92
511035 · Medians Equipment/Supplies	49,452.46
511034 · Cleaning & Janitorial Supplies - Other	51,772.38
Total 511034 · Cleaning & Janitorial Supplies	5,890.22
511041 · Dry Goods/ Wearing Apparel	
511095 · Vehicle Repair/Other Maint	26,630.45
511096 · Vehicle Fuel 511095 · Vehicle Repair/Other Maint - Other	21,830.01
Total 511095 · Vehicle Repair/Other Maint	48,460.46
Total 511095 · Venicle Repair Color Indian 512037 · Audit Services (Accounting)	16,411.03
512048 · Vehicle Insurance	16,477.80
512048 · Verifice materials 512063 · Leasing / Purchasing (Equip.)	
512064 · Lightpole/Trash Can Main/Misc	46,238.74
512053 · Leasing / Purchasing (Equip.) - Other	1,704.99
Total 512053 · Leasing / Purchasing (Equip.)	47,943.73
512059 · Payroll Services/Parking/Misc	10,706.22
512067 · Rents / Leases	39,104.89
512070 · Training	248.00
512073 · Travel	172.80
512077 · Photocopy (Office Copier)	1,922.18 95,210.99
512105 · Fidelity & Gen. Liability ins.	99,210.00
512107 · Emp Benefits/Insurance	63,029.54
4254 · Payroll Taxes	22,035.68
4255 · Vacation-PTO	96,476.02
4257 · Workers' Comp	72,642.59
4258 · Other Ins. / Other Benefits	12,141.64
4259 · Landscape Benefits	266,325.47
Total 512107 · Emp Benefits/Insurance 512115 · Salaries & Wages	
512116 · Salaries & Wages 512116 · Landscape Salary & Wages	44,851.58
512115 · Salaries & Wages - Other	676,330.64
Total 512115 · Salaries & Wages	721,182.22
512143 · Contractor Services	775,082.94
512151 · Program Oversight	30,000.00
512157 · Waste Removal (Refuse Disp)	27,000.55
514005 · Telephones	993.68
514010 · Cell Phones/Data Entry	7,021.85
514100 · Electric Services	15,351.14
514104 · Water Services	21,247.80 32,329.06
514105 · Legal Expenses	2,233,667.81
Total Expense	191,721.80
Net Ordinary Income	191,721.00
Other Income/Expense	
Other Expense	137,500.00
514103 · Lighting Expense	54,166.70
516014 · City Admin Expenses	0.00
6999 · Non City Related	191,666.70
Total Other Expense	-191,666.70
Net Other Income	55.10
Net Income	Page 6 d

4:14 PM 12/19/13 Accrual Basis

## Downtown San Diego Partnership - PBID Balance Sheet

As of November 30, 2013

	Nov 30, 13
ASSETS	
Current Assets	
Checking/Savings	
1014 · Savings 1022	378,338.07
1016 · New Checking 1610	25,196.08
Total Checking/Savings	403,534.15
Accounts Receivable	
1200 · Accounts Receivable	897,740.64
Total Accounts Receivable	897,740.64
Other Current Assets	
1210 · Allowance for Doubtful Accts	937.00
1400 · Prepaid Expenses	40,543.54
1450 · Security Deposit	5,304.00
Total Other Current Assets	46,784.54
Total Current Assets	1,348,059.33
Fixed Assets	
1600 · Furniture and Fixtures	52,348.41
1610 · Computer Equipment	24,719.78
1620 · Automobiles	315,865.61
1630 · PowerWashers	128,369.98
1640 · Equipment	164,494.38
1690 · Accumulated Depreciation	-529,672.69
Total Fixed Assets	156,125.47
TOTAL ASSETS	1,504,184.80
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	450 000 00
2000 ⋅ Accounts Payable	156,683.90
Total Accounts Payable	156,683.90
Other Current Liabilities	0.00
2061 · Intercompany BID	-0.60
2062 · Uncleared Trans Old Bank Accts.	2,579.70
2161 · Accrued Payroll	20,220.49
2162 · Accrued Vacation & PTO	70,740.81
2163 · Accrued Payroll Taxes	1,684.37
2300 · Advances from City	817,000.00
2320 · Deferred Revenue	9,000.00
2321 · Deferred Rent	7,071.60
Total Other Current Liabilities	928,296.37
Total Current Liabilities	1,084,980.27
Total Liabilities	1,084,980.27
Equity	
3900 · Net Assets	419,149.43
Net Income	55.10
Total Equity	419,204.53 1,504,184.80
TOTAL LIABILITIES & EQUITY	1,004,104,00

	100.00% Total \$ 1,061,986.89	\$ 5,484,952.29 \$ 6,546,939.18	\$ 5,099,762.18 \$ 4,713.88 \$ 78,320.47	\$ 130,000.00 \$ 323,522.36	\$ 5,636,318.89		\$ 910,620.29	\$ 281,246.88 Balance City Carrytorward	\$ 1,191,867.17 City's Carryforward Balance
PBID Carryforward Balance July 2013	30.49% 18.45% 29.87% 9.41% 11.78% Core Gaslamp Quarter East Village Cortez Marina Core Sal, 773.01 \$ 125,314.89 \$ 116,074.07 \$ 284,682.72 \$ 174,142.20 \$ 361,773.01 \$ 125,314.89 \$ 116,074.07	Income 2012-13 \$ 1,672,361.95 \$ 1,011,973.70 \$ 1,638,355.25 \$ 516,134.01 \$ 646,127.38	PBID Expenses \$ 1,476,820.64 \$ 974,492.42 \$ 1,555,304.82 \$ 508,312.28 \$ 584,832.02 \$ 1,437.26 \$ 869.71 \$ 1,408.04 \$ 443.58 \$ 555.30 \$ 23,879.91 \$ 14,450.13 \$ 23,394.32 \$ 7,369.96 \$ 9,226.15	Admin City Expense \$ 39,637.00 \$ 23,985.00 \$ 38,831.00 \$ 12,233.00 \$ 15,314.00  To lighting Expense \$ 139,125.61 \$ 21,874.61 \$ 101,651.20 \$ 23,593.90 \$ 37,277.04	\$ 1,	of	Carryforward Balance July 2013: \$ 276,144.25 \$ 150,444.03 \$ 279,538.88 \$ 89,496.19 \$ 114,996.94	\$ 85,752.17 \$ 51,890.05 \$ 84,008.44 \$ 26,465.33 \$ 33,130.88	\$ 361,896.42 \$ 202,334.08 \$ 363,547.32 \$ 115,961.52 \$ 148,127.83

Calculations of Available Balances

PBID						
	30.49% Core	18.45% Gaslamp Quarter	29.87% East Village	9.41% Cortez	11.78% Marina	100.00% Total
Fund Balance per City	\$ 361,896.42 \$		202,334.08 \$ 363,547.32 \$ 115,961.52 \$ 148,127.83	\$ 115,961.52	3 148,127.83	\$ 1,191,867.17
	\$ (135,481.37) \$		(81,982.00) \$ (132,726.42) \$ (41,813.04) \$ (52,344.06)	\$ (41,813.04)	\$ (52,344.06)	\$ (444,346.90)
	\$ (69,960.77)		(13,452.21) \$ (138,800.40) \$ (43,687.22) \$ (41,143.90)	\$ (43,687.22)	\$ (41,143.90)	\$ (307,044.50)
	\$ 156,454.28 \$	\$ 106,899.87	₩.	92,020.50 \$ 30,461.26 \$ 54,639.86	\$ 54,639.86	\$ 440,475.77

# Downtown BID Profit & Loss

July	through	November	2013
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	Jul - Nov 13
Income	
BID Income	
40001 · BID Assessments	27,530.80
40002 · SBEP	5,460.87
Total BID Income	32,991.67
40003 · Banner Income	5,000.00
Total Income	37,991.67
Gross Profit	37,991.67
Expense	
Operating	
50050 · Rent	7,961.66
50055 · Phone	307.70
50065 · Copier Lease	421.91
50066 · Office Telephone Lease	137.88
50067 · Office Water	34.84
50068 · Office Plant Maintenace	126.19
50069 · Office Internet	483.14
50077 · Office Supplies	35.96
50078 · IT Services	306.68
50125 · Audit/Tax Preperation	220.00
Total Operating	10,035.96
Personnel	
50001 · District Director	10,654.19
50002 · Director of Finance	9,168.56
Total Personnel	19,822.75
Special Events	3,132.96
Total Expense	32,991.67
Net Income	5,000.00

10:16 AM 01/11/14 Accrual Basis

## Downtown BID Balance Sheet

As of November 30, 2013

	Nov 30, 13
ASSETS	
Current Assets	
Checking/Savings	
1800 · BID Checking Account	37,680.88
Total Checking/Savings	37,680.88
Total Current Assets	37,680.88
TOTAL ASSETS	37,680.88
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	5,000.60
Total Accounts Payable	5,000.60
Other Current Liabilities	
20205 · BID Assessments	840.02
20206 · SBEP Income	17,451.13
<b>Total Other Current Liabilities</b>	18,291.15
Total Current Liabilities	23,291.75
Total Liabilities	23,291.75
Equity	
32000 · Unrestricted Net Assets	9,389.13
Net Income	5,000.00
Total Equity	14,389.13
TOTAL LIABILITIES & EQUITY	37,680.88