

WELCOME

- Non-Agenda Public Comment
- Approval of Minutes: 5.9.2017 (Pages 2-3) Action
- Next Board Meeting: 7.11.2017 at 8:30 a.m. – 401 B Street, Suite 100

GUEST SPEAKERS

- Annual Point in Time Count: Kelsey Kaline, Project Coordinator
Regional Task Force on the Homeless

CHAIRMAN'S REPORT

- Neighborhood Enhancement Program RFP
 - Recommendation for Award of Contract (Handout) Action

BOARD NOMINATIONS

- To approve proposed slate for FY18 Board of Directors & Officers (Page 4) Action

TEAM UPDATE

- Executive Director Update: A. Vivas
- Homeless Outreach Update: A. Quiros (Pages 5 -9)
- Safe Update: A. Gutierrez (Page 10)
- Clean Update: E. Romo (Page 11)
- Media Update (Handout)

FINANCE

- Review & Accept March 2017 Financials: A. Kostick (Page 12-25) Action

MEMBER DISCUSSION

ADJOURN

DOWNTOWN SAN DIEGO CLEAN & SAFE BOARD OF DIRECTORS

MINUTES: TUESDAY, MAY 9, 2017

CALL TO ORDER

The meeting was called to order at 8:31 a.m.

The following board members were present: LC Cline, Howard Greenberg, Doug Korn, Mike Madigan, Kris Michell, Sumeet Parekh, Bill Sauls, Michael Trimble, Joan Wojcik and Renida Tolentino.

The following staff members were present: Franklin Coopersmith, Alex Gutierrez, Latara Hamilton, Alicia Kostick, Seth Quintard, Arturo Quiros, Alonso Vivas, Angela Wells, Ernesto Romo, Aimee Newman, Lise Koerschgen and Mari Katherine Urtasun.

The following guests were present: Captain John Morris, Lt. Adam Sharki, Lt. Carol Beason and Nate Spees, Partner and CEO of Grizzly.

NON-AGENDA PUBLIC COMMENT

Chairman Parekh opened the meeting with a request for non-agenda public comment. There were no non-agenda public comments made.

APPROVAL OF MINUTES

Motion: To approve the May 9th, 2017 meeting minutes – Mike Madigan/L.C Cline – approved unanimously. The following board members abstained due to the absence from the April board meeting: Michael Trimble and Renida Tolentino.

GUEST SPEAKER

Captain John Morris and Lt. Sharki spoke to the three main concerns in the downtown area: special events, Gaslamp / entertainment district and homelessness. Nate Spees presented the current branding project Grizzly is working on in conjunction with the partnership.

CHAIRMAN REPORT

Mr. Sumeet Parekh provided an update on the revised timeline for the Neighborhood Enhancement Program (RFP)

BOARD NOMINATIONS

Mr. Alonso Vivas informed board members they would be receiving a survey via Survey Monkey to vote for the board nominations.

TEAM UPDATE

Mr. Alonso Vivas presented two problem areas with chronic Quality of Life crimes and cleanliness concerns. He then encouraged the attendees to refer to the handout for updates on the Homeless Outreach Team, Clean and Safe departments.

PLACEMAKING UPDATE

Ms. Lise Koerschgen gave an update on the Gaslamp Quarter Rabbitville project.

Motion: To approve \$12,000.00 in additional Placemaking funds for Gaslamp Quarter “Rabbitville” project

Ms. Lise Koerschgen also provided the attendees with recent event success stories for the Jacaranda Spring Thing and Core Sessions.

FINANCE

Ms. Alicia Kostick provided a review of the Feb 2017 financials.

Motion: To approve the Feb 2017 financials – Mr. Michael Trimble/Mr. LC Cline – approved unanimously.

MEMBER DISCUSSION

Mrs. Kris Michell spoke to the various shelter options being considered in the city including permanent supportive housing.

ADJOURN

The meeting was adjourned at 10:04 a.m.



Downtown San Diego Clean & Safe Board Nominations

FY18 Board of Directors – Nominations Recommended Slate:

The call for nominations went through a public process outlining the guidelines and vacancies for FY18. The nominations received were then presented to the current board via an online survey where each board member was given the opportunity to vote for their candidate of choice. The following is the recommended slate for the FY18 Board of Directors:

Zone / Neighborhood	Recommended Nominee
Cortez	LC Cline
DSDP	Kris Michell
East Village	Claudine Scott
East Village	Joan Wojcik
Marina	Barbara Daly

FY18 Board Officers - Nominations Committee Recommended Slate:

Name	Office
Barbara Daly	Secretary



PBID

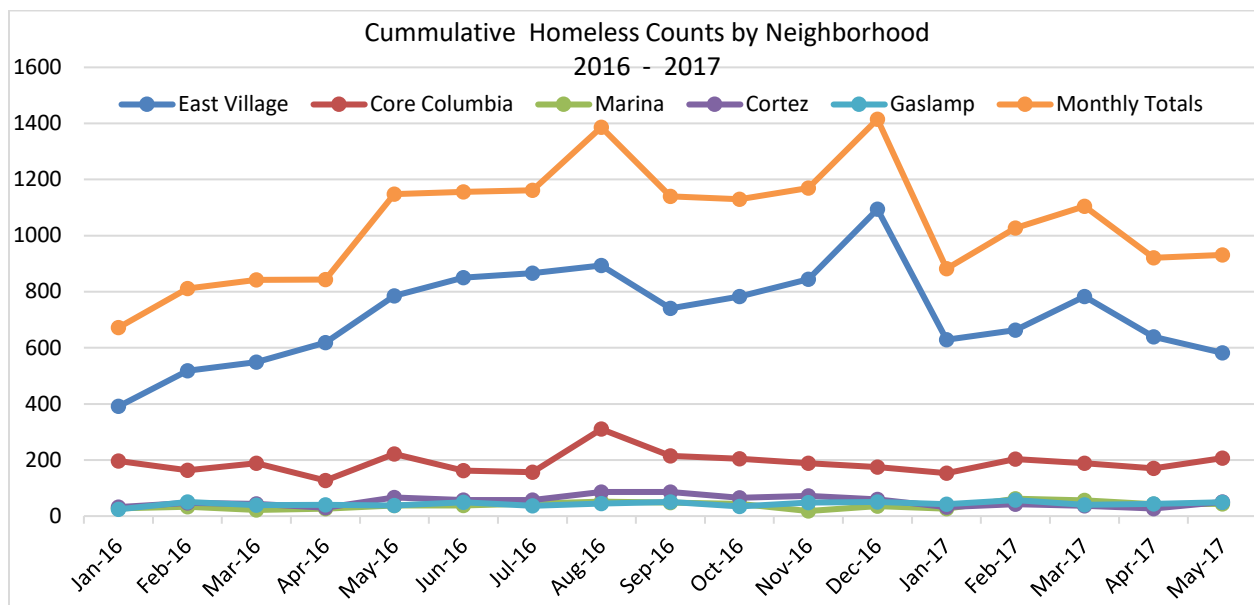
Monthly Report

June 2017

2017													
Homeless Count													
Clean & Safe Methodology													
	Jan	*Feb	*Mar	*Apr	*May	June	July	Aug	Sept	Oct	Nov	Dec	Average
East Village	629	663	783	639	582								659
Core	117	168	169	123	146								145
Columbia	36	35	20	47	61								40
Marina	26	62	56	42	43								46
Cortez	32	42	37	27	50								38
Gaslamp	42	57	40	43	49								46
Monthly Totals:	882	1027	1105	921	931								973
**EAST VILLAGE BREAKOUT													
North East EV	110	103	69	43	71								79
North West EV	54	81	73	55	74								67
South East EV	450	457	589	518	410								485
South West EV	15	22	52	23	27								28
CONNECTIONS HOUSING/PATH													
Outreach Area	78	93	93	70	102								87

Notes: The Clean & Safe Program homeless count tabulates 2 individuals per visible tent/structure and 2 individuals per vehicle that show clear signs of homeless habitation.

May 2017 Homeless Count Graph
Clean and Safe Methodology





PBID

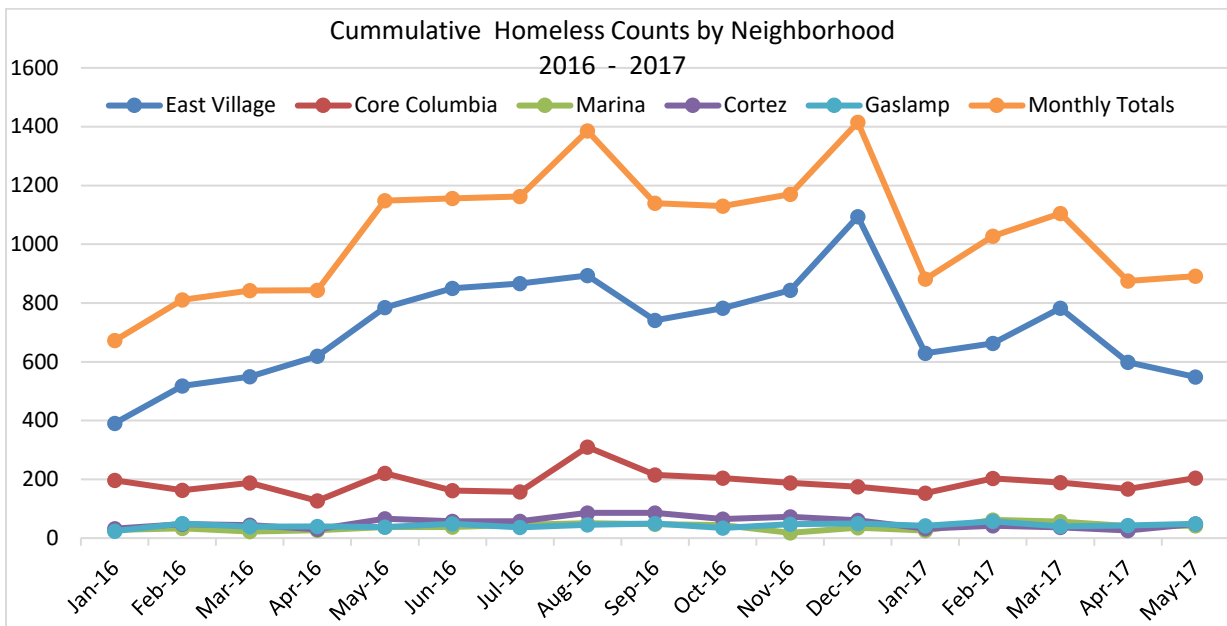
Monthly Report

June 2017

2017													
Homeless Count													
Regional Taskforce on the Homeless Methodology													
	Jan	*Feb	*Mar	*Apr	*May	June	July	Aug	Sept	Oct	Nov	Dec	Average
East Village	629	663	783	598	548								644
Core	117	168	169	121	145								144
Columbia	36	35	20	46	59								39
Marina	26	62	56	41	42								45
Cortez	32	42	37	26	49								37
Gaslamp	42	57	40	43	49								46
Monthly Totals:	882	1027	1105	875	891								956
**EAST VILLAGE BREAKOUT													
North East EV	110	103	69	42	67								78
North West EV	54	81	73	63	71								68
South East EV	450	457	589	470	383								470
South West EV	15	22	52	23	27								28
CONNECTIONS HOUSING/PATH													
Outreach Area	78	93	93	70	101								87

Notes: On April 27, 2017, the Clean & Safe program adopted the methodology used by the Regional Task Force on the Homeless to count homeless individuals. Per the methodology, Clean & Safe staff will count 1.75 individuals per visible tent/structure and 1.66 individuals per vehicle that shows clear signs of habitation.

May 2017 Homeless Count Graph
Regional Taskforce on the Homeless Methodology



Homeless Street Outreach Efforts



Clean & Safe safety ambassadors found a 66-year-old man sleeping on the sidewalk in the Gaslamp neighborhood. When asked if he needed assistance, he said he needed help getting back home to Michigan. The ambassadors brought the man, named Jerome, to the Clean & Safe office and connected him with the homeless outreach team.

During the initial interview, the Clean & Safe staff determined Jerome didn't have any family or a support system in Michigan. Through further assessment, the coordinators found out that he did have disability income with payee services.

The C&S outreach coordinators contacted Jerome's payee and discovered he had housing in an independent-living facility in La Mesa. Jerome reported he had no money to return to La Mesa, and no idea how to get back there on his own. The Clean & Safe team introduced Jerome to the San Diego Police Department's homeless outreach team, and they were able to get him back to his home. The SDPD homeless outreach team followed up with the C&S outreach department to confirm Jerome was safe and that they will continue to work with him now and in the future.

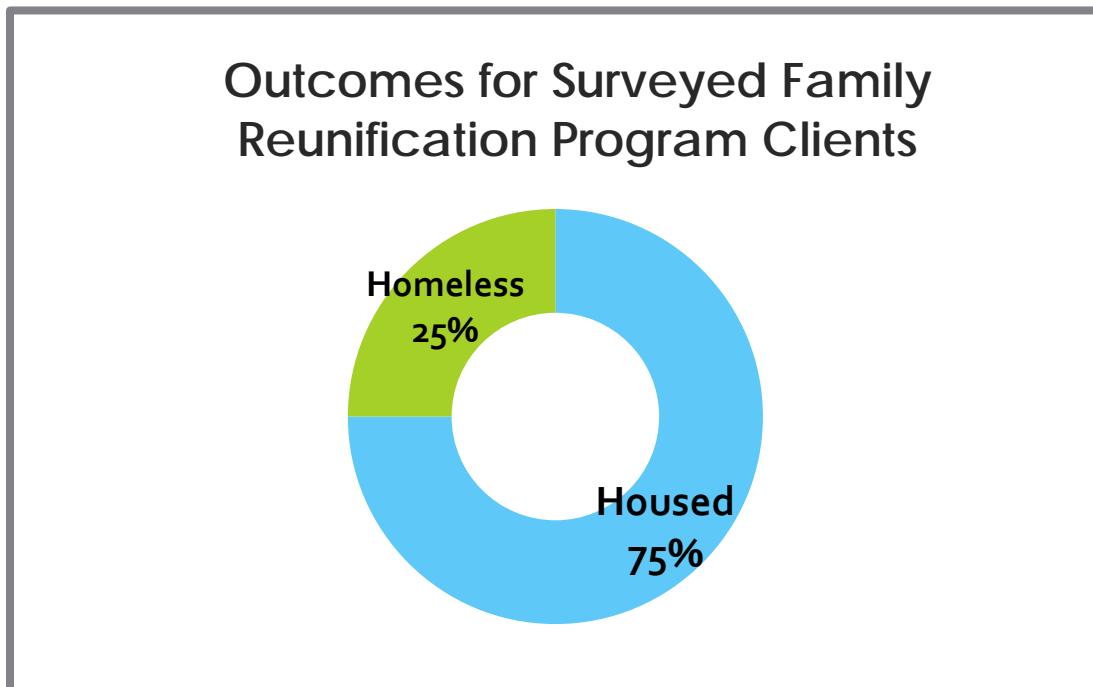
Coordinated Street Outreach

The Clean and Safe Homeless Outreach Department and the People Assisting the Homeless (PATH) Homeless Outreach Workers conduct weekly street outreach to reduce and assist homeless individuals around the Connections Housing area located at 6th Avenue & A street. With the partnership from PATH outreach workers and the homeless outreach efforts we are able to refer homeless individuals to the interim program a 90 days housing program.



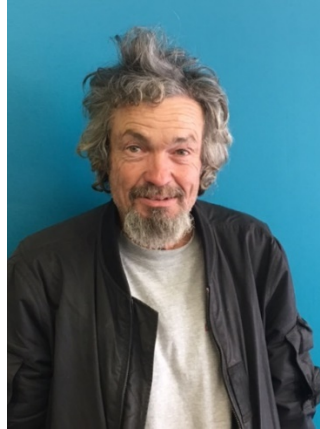
**Family Reunification Program
3 Month Follow-ups Outcomes**

Clean and Safe Homeless Outreach Coordinators served 43 clients during the months of January and February 2017. The outreach workers were able to connect with and survey 20 out of the 43 clients. Resulting in a 75% (15 clients) housed after traveling back to their support system and 25% (5 clients) were unable to maintain their housing and ended up back on the streets.



Street Outreach Success Story

Robert



Recently, Clean & Safe's homeless outreach team met Robert, a veteran of the U.S. Navy. Robert had been homeless for the past five years in Downtown San Diego, living only off the money he made collecting and recycling bottles. Robert fell in love with San Diego when he was stationed here in the 1980s, and returned with the hope of finding a job in town.

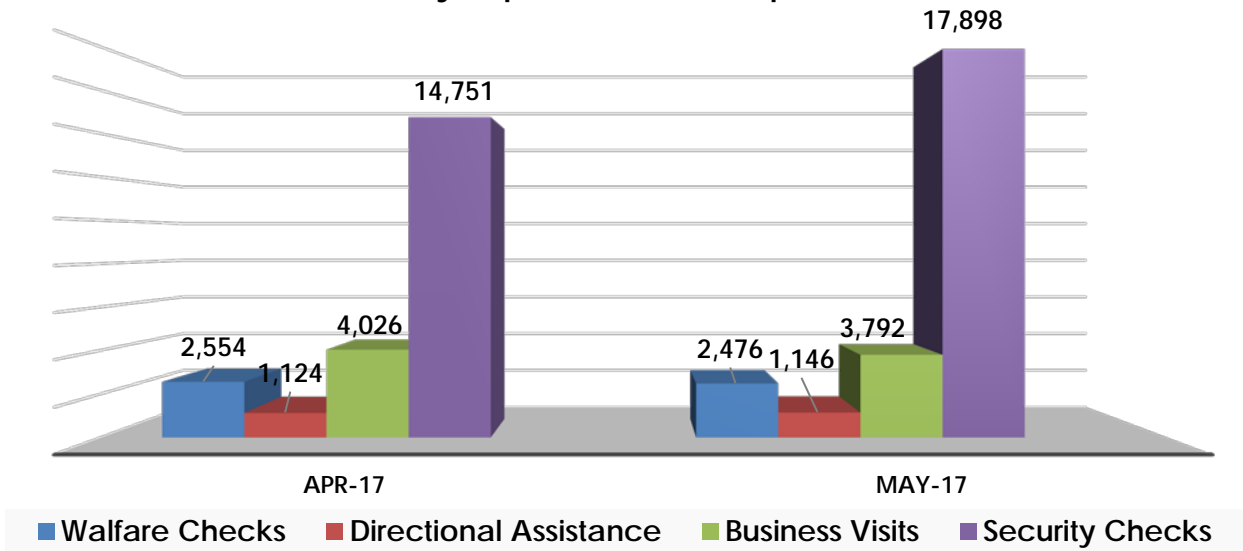
After years of sleeping on the streets, Robert decided it was time to get assistance with substance abuse and mental health. The Clean & Safe Outreach Coordinators educated Robert about the different co-occurring disorder programs that San Diego offers.

Robert also reported as soon he feels mentally stable and sober he would like to touch base with his cousin, Cathy at Mount, Carmel, Illinois to assist him with housing until he increases his income. Robert will follow-up with the outreach team with an updated on how he is doing with his recovery goals.



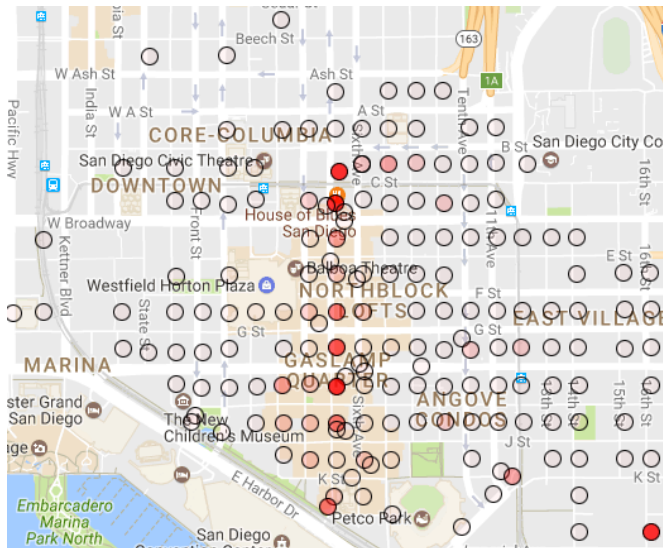
Downtown San Diego Clean & Safe Board Safe Update

Activity Report Mar 2017 - Apr 2017



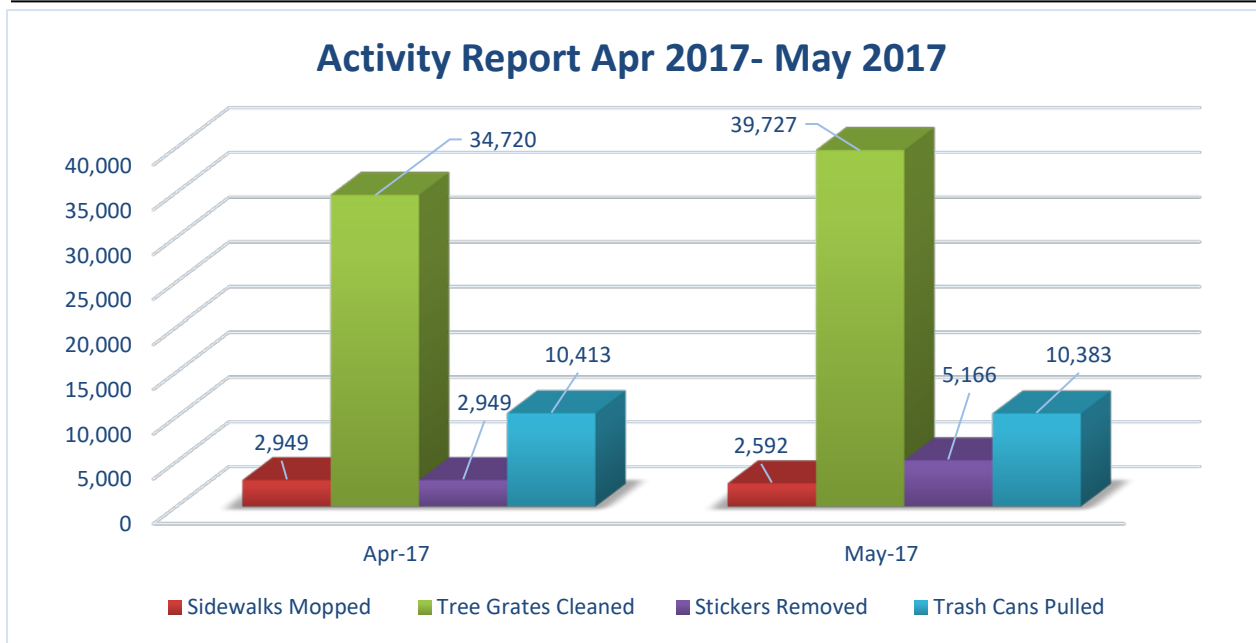
Directional Assistance

April 2017





Downtown San Diego Clean & Safe Board Clean Update



Park and F Beautification Project





Downtown San Diego Clean & Safe Financial Report March 2017

Budget vs. Actual

Income:

- Assessments were budgeted at \$857,804.29 vs. an actual of \$776,881.43.
- Park Reimbursements were budgeted at \$1,291.66 and the actual was \$2,733.20.

Expense:

- Maintenance Salaries and Wages was over by \$7,097.71, due to timing in budget. YTD we are under budget.
- Landscaping Supplies was under by \$1,666.67 due to timing in projects.
- Vehicle Fuel was under by \$3,243.02, due to discounts.
- Tree Trimming MTS was over by \$5,850.00, due to timing in budget.
- Palm Tree Trimming was over by \$14,640, due to the timing of project. YTD we are under budget.
- Disorder and Nuisance S&W's was under by \$62,794.77 due to budgeting for three pay periods.



Downtown San Diego Clean & Safe
 March 2017 Financial Report
 Budget vs Actual

	Description	Mar-17	Mar-17	Difference
Income		Budget	Actual	
	Assessments (Reimbursements)	857,804.29	776,881.43	(80,922.86)
	City - Park (Reimbursements)	1,291.66	2,733.20	1,441.54
	Interest Income:	10.00	11.76	1.76
	Total Income:	859,105.95	779,626.39	(79,479.56)
Expenses				
GL #	Description	Budget	Actual	Variance
510110	Maintenance Salaries & Wages	\$ 290,471.72	\$ 297,569.43	\$ 7,097.71
510210	Program Management	\$ 2,231.25	\$ 2,231.26	\$ 0.01
510310	Vehicle Insurance	\$ -	\$ -	\$ -
510410	General Liability Ins.	\$ -	\$ -	\$ -
510510	Cleaning & Janitorial Supplies	\$ 9,900.00	\$ 9,915.69	\$ 15.69
510610	Landscaping Supplies	\$ 1,666.67	\$ -	\$ (1,666.67)
510710	District Mailings / Web Services	\$ 300.00	\$ 85.24	\$ (214.76)
510810	Vehicle Repair & Maintenance	\$ 7,083.33	\$ 4,238.64	\$ (2,844.69)
510910	Vehicle Fuel	\$ 5,833.33	\$ 2,590.31	\$ (3,243.02)
511010	Waste Removal	\$ 5,833.33	\$ 6,717.82	\$ 884.49
511210	Uniforms	\$ 500.00	\$ 484.62	\$ (15.38)
511310	Training	\$ 333.33	\$ 1,000.00	\$ 666.67
511410	Rents / Leases	\$ 2,494.64	\$ 2,477.26	\$ (17.38)
511510	Equipment Leasing / Purchasing	\$ 6,666.67	\$ 6,799.79	\$ 133.12
511610	Electric Services	\$ 3,500.00	\$ 2,893.56	\$ (606.44)
511710	Water Services	\$ 3,524.00	\$ 2,239.76	\$ (1,284.24)
511810	Work order Device Services	\$ 1,916.67	\$ 1,653.46	\$ (263.21)
511910	Work Order System	\$ 1,666.67	\$ 1,500.00	\$ (166.67)
512110	Powerwashing	\$ 65,833.33	\$ 65,518.59	\$ (314.74)
512210	Streetscape	\$ 9,636.65	\$ 2,831.44	\$ (6,805.21)
512310	Tree Trimming MTS	\$ -	\$ 5,850.00	\$ 5,850.00
512410	Tree Trimming Neighborhood	\$ 8,583.33	\$ 8,890.32	\$ 306.99
512410	Tree Trimming Palm Trees	\$ -	\$ 14,640.00	\$ 14,640.00
512510	Water Feature	\$ 2,750.00	\$ 2,520.00	\$ (230.00)
512710	Wayfinding Sign Maintenance	\$ 416.67	\$ -	\$ (416.67)
	Total Maintenance	\$ 431,141.59	\$ 442,647.19	\$ 11,505.60
520001	Beautification/Placemaking	\$ 28,269.19	\$ 11,998.17	\$ (16,271.02)
520110	Installations/Beautification Salaries & Wages	\$ 22,149.50	\$ 24,701.58	\$ 2,552.08
520210	Program Management	\$ 1,115.63	\$ 1,115.63	\$ -
520410	General Liability Ins.	\$ -	\$ -	\$ -
520710	District Mailings / Web Services	\$ 150.00	\$ 47.01	\$ (102.99)
521310	Training	\$ 125.00	\$ -	\$ (125.00)
521410	Rents / Leases	\$ 1,081.01	\$ 1,183.52	\$ 102.51
522610	Midblock Lighting	\$ 18,333.33	\$ 18,333.33	\$ -
522710	Tree Light Maintenance	\$ 9,583.33	\$ 10,780.29	\$ 1,196.96
	Total Installations / Beautification	\$ 80,806.99	\$ 68,159.53	\$ (12,647.46)
530110	Disorder & Nuisance Abatement - Salaries & Wages	\$ 241,804.75	\$ 179,009.98	\$ (62,794.77)
530210	Program Management	\$ 2,231.25	\$ 2,231.26	\$ 0.01
530410	General Liability Ins.	\$ -	\$ -	\$ -
530710	District Mailings / Web Services	\$ 300.00	\$ 85.25	\$ (214.75)
531310	Training	\$ 208.33	\$ -	\$ (208.33)
531410	Rents / Leases	\$ 3,575.65	\$ 3,467.12	\$ (108.53)
	Total: Disorder and Nuisance Abatement	\$ 248,119.98	\$ 184,793.61	\$ (63,326.37)



Downtown San Diego Clean & Safe
 March 2017 Financial Report
 Budget vs Actual

Income	Description	Mar-17 Budget	Mar-17 Actual	Difference
540001	Audit & Accounting Services	\$ -	\$ -	\$ -
540002	Office Supplies	\$ 1,250.00	\$ 1,707.56	\$ 457.56
540003	Postage & Mailing	\$ 89.17	\$ 5.59	\$ (83.58)
540004	Payroll Services/Parking/Misc	\$ 2,916.67	\$ 3,308.80	\$ 392.13
540005	Office Copier	\$ 1,000.00	\$ 497.98	\$ (502.02)
540006	Travel	\$ -	\$ -	\$ -
540008	Telephones	\$ 166.67	\$ -	\$ (166.67)
540009	Legal Expense	\$ 833.33	\$ -	\$ (833.33)
540010	IT Support	\$ 500.00	\$ 1,000.00	\$ 500.00
540110	Admin - Salaries & Wages	\$ 18,801.76	\$ 18,777.63	\$ (24.13)
540210	Program Management	\$ 1,859.38	\$ 1,859.35	\$ (0.03)
540211	CEP Program Management	\$ 4,558.56	\$ 4,558.58	\$ 0.02
540410	General Liability Ins.	\$ -	\$ -	\$ -
540710	District Mailings / Web Services	\$ 250.00	\$ 72.48	\$ (177.52)
541310	Training	\$ 166.67	\$ -	\$ (166.67)
541410	Rents / Leases	\$ 1,164.16	\$ 1,259.63	\$ 95.47
541610	Electric Services	\$ 400.00	\$ 45.10	\$ (354.90)
541710	Water Services	\$ 302.00	\$ 248.86	\$ (53.14)
Total: Admin		\$ 34,258.37	\$ 33,341.56	\$ (916.81)
550001	City Fee	\$ 12,500.00	\$ 12,500.00	\$ -
550002	Contingency	\$ 19,449.40	\$ -	\$ (19,449.40)
Total: Other		\$ 31,949.40	\$ 12,500.00	\$ (19,449.40)
560000	CEP Exclusive			
560001	Business Attraction & Retention	\$ 15,763.98	\$ 17,722.10	\$ 1,958.12
560002	Property Marketing	\$ 15,763.98	\$ 17,717.44	\$ 1,953.46
CEP Total:		\$ 31,527.96	\$ 35,439.54	\$ 3,911.58
Total:		\$ 857,804.29	\$ 776,881.43	\$ (80,922.86)

The broader budget categories may be adjusted by up to fifteen percent (15%) of the total.
 There is no limitation on the reallocation of funds between individual line items budget.



Downtown San Diego Clean & Safe
 July 2016 - March 2017 Financial Report
 Budget vs Actual

	Description	Jul 16 - Mar 17	Jul 16 - Mar 17	Difference
Income		Budget	Actual	
	Assessments (Reimbursements)	6,634,222.17	5,853,721.63	\$ (780,500.54)
	City - Park (Reimbursements)	11,624.94	24,357.79	\$ 12,732.85
	Interest Income:	90.00	197.64	\$ 107.64
	Total Income:	6,645,937.11	5,878,277.06	(767,660.05)
Expenses				
GL #	Description	Budget	Actual	Variance
510110	Maintenance Salaries & Wages	\$ 1,938,343.82	\$ 1,891,163.74	\$ (47,180.08)
510210	Program Management	\$ 20,081.25	\$ 20,081.28	\$ 0.03
510310	Vehicle Insurance	\$ 16,000.00	\$ 15,194.68	\$ (805.32)
510410	General Liability Ins.	\$ 117,000.00	\$ 99,952.62	\$ (17,047.38)
510510	Cleaning & Janitorial Supplies	\$ 90,300.00	\$ 78,241.71	\$ (12,058.29)
510610	Landscaping Supplies	\$ 15,000.00	\$ 10,448.03	\$ (4,551.97)
510710	District Mailings / Web Services	\$ 2,700.00	\$ 1,120.41	\$ (1,579.59)
510810	Vehicle Repair & Maintenance	\$ 63,750.00	\$ 26,698.21	\$ (37,051.79)
510910	Vehicle Fuel	\$ 52,500.00	\$ 28,563.31	\$ (23,936.69)
511010	Waste Removal	\$ 52,500.00	\$ 68,479.94	\$ 15,979.94
511210	Uniforms	\$ 4,500.00	\$ 6,857.16	\$ 2,357.16
511310	Training	\$ 3,000.00	\$ 6,561.00	\$ 3,561.00
511410	Rents / Leases	\$ 22,451.74	\$ 24,091.42	\$ 1,639.68
511510	Equipment Leasing / Purchasing	\$ 60,000.00	\$ 51,076.39	\$ (8,923.61)
511610	Electric Services	\$ 31,500.00	\$ 25,077.46	\$ (6,422.54)
511710	Water Services	\$ 27,258.00	\$ 19,113.38	\$ (8,144.62)
511810	Workorder Device Services	\$ 17,250.00	\$ 18,071.40	\$ 821.40
511910	Work Order System	\$ 15,000.00	\$ 13,500.00	\$ (1,500.00)
512110	Powerwashing	\$ 592,500.00	\$ 589,667.31	\$ (2,832.69)
512210	Streetscape	\$ 86,729.84	\$ 36,996.43	\$ (49,733.41)
512310	Tree Trimming MTS	\$ 15,000.00	\$ 19,840.00	\$ 4,840.00
512410	Tree Trimming Neighborhood	\$ 77,250.00	\$ 81,234.56	\$ 3,984.56
512410	Tree Trimming Palm Trees	\$ 20,000.00	\$ 14,640.00	\$ (5,360.00)
512510	Water Feature	\$ 24,750.00	\$ 24,334.57	\$ (415.43)
512710	Wayfinding Sign Maintenance	\$ 3,750.00	\$ 291.55	\$ (3,458.45)
	Total Maintenance	\$ 3,369,114.65	\$ 3,171,296.56	\$ (197,818.09)
520001	Beautification/Placemaking	\$ 254,422.68	\$ 41,566.90	\$ (212,855.78)
520110	Installations/Beautification Salaries & Wages	\$ 149,077.60	\$ 149,517.67	\$ 440.07
520210	Program Management	\$ 10,040.63	\$ 10,040.66	\$ 0.03
520410	General Liability Ins.	\$ 17,000.00	\$ 14,278.95	\$ (2,721.05)
520710	District Mailings / Web Services	\$ 1,350.00	\$ 558.89	\$ (791.11)
521310	Training	\$ 1,125.00	\$ 928.50	\$ (196.50)
521410	Rents / Leases	\$ 9,729.09	\$ 10,939.37	\$ 1,210.28
522610	Midblock Lighting	\$ 165,000.00	\$ 164,999.97	\$ (0.03)
522710	Tree Light Maintenance	\$ 86,250.00	\$ 109,142.11	\$ 22,892.11
	Total Installations / Beautification	\$ 693,995.00	\$ 501,973.02	\$ (192,021.98)
530110	Disorder & Nuisance Abatement - Salaries & Wages	\$ 1,615,888.82	\$ 1,523,873.18	\$ (92,015.64)
530210	Program Management	\$ 20,081.25	\$ 20,081.28	\$ 0.03
530410	General Liability Ins.	\$ 17,000.00	\$ 14,278.95	\$ (2,721.05)
530710	District Mailings / Web Services	\$ 2,700.00	\$ 1,088.42	\$ (1,611.58)
531310	Training	\$ 1,875.00	\$ 1,547.50	\$ (327.50)
531410	Rents / Leases	\$ 32,180.83	\$ 34,253.73	\$ 2,072.90
	Total: Disorder and Nuisance Abatement	\$ 1,689,725.90	\$ 1,595,123.06	\$ (94,602.84)



**Downtown San Diego Clean & Safe
July 2016 - March 2017 Financial Report
Budget vs Actual**

	Description	Jul 16 - Mar 17	Jul 16 - Mar 17	Difference
540001	Audit & Accounting Services	\$ 25,000.00	\$ 16,025.00	\$ (8,975.00)
540002	Office Supplies	\$ 11,250.00	\$ 9,815.93	\$ (1,434.07)
540003	Postage & Mailing	\$ 802.50	\$ 247.05	\$ (555.45)
540004	Payroll Services/Parking/Misc	\$ 26,250.00	\$ 28,241.15	\$ 1,991.15
540005	Office Copier	\$ 9,000.00	\$ 8,146.82	\$ (853.18)
540006	Travel	\$ 1,875.00	\$ -	\$ (1,875.00)
540008	Telephones	\$ 1,500.00	\$ 1,736.62	\$ 236.62
540009	Legal Expense	\$ 7,500.00	\$ -	\$ (7,500.00)
540010	IT Support	\$ 4,500.00	\$ 5,431.25	\$ 931.25
540110	Admin - Salaries & Wages	\$ 127,487.89	\$ 116,572.01	\$ (10,915.88)
540210	Program Management	\$ 16,734.38	\$ 16,734.27	\$ (0.11)
540211	CEP Program Management	\$ 41,027.11	\$ 41,027.22	\$ 0.11
540410	General Liability Ins.	\$ 17,000.00	\$ 14,278.93	\$ (2,721.07)
540710	District Mailings / Web Services	\$ 2,250.00	\$ 907.74	\$ (1,342.26)
541310	Training	\$ 1,500.00	\$ 1,417.00	\$ (83.00)
541410	Rents / Leases	\$ 10,477.48	\$ 11,759.86	\$ 1,282.38
541610	Electric Services	\$ 3,600.00	\$ 2,510.39	\$ (1,089.61)
541710	Water Services	\$ 2,336.00	\$ 2,123.70	\$ (212.30)
	Total: Admin	\$ 310,090.36	\$ 276,974.94	\$ (33,115.42)
550001	City Fee	\$ 112,500.00	\$ 112,500.00	\$ -
550002	Contingency	\$ 175,044.62	\$ -	\$ (175,044.62)
	Total: Other	\$ 287,544.62	\$ 112,500.00	\$ (175,044.62)
560000	CEP Exclusive			
560001	Business Attraction & Retention	\$ 141,875.82	\$ 100,448.16	\$ (41,427.66)
560002	Property Marketing	\$ 141,875.82	\$ 95,405.89	\$ (46,469.93)
	CEP Total:	\$ 283,751.64	\$ 195,854.05	\$ (87,897.59)
	Total:	\$ 6,634,222.17	\$ 5,853,721.63	\$ (780,500.54)

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	<u>Mar 17</u>
Ordinary Income/Expense	
Income	
4020 - City Monthly Reimburseme	743,314.90
4021- Assessments (Other)	
4030 - Midblock Lighting Income	18,333.33
4040 - City Fee Income	<u>12,500.00</u>
Total 4021- Assessments (Other)	30,833.33
4025 - City - Park Reimbursemen	2,733.20
9000 - Interest	<u>11.76</u>
Total Income	<u>776,893.19</u>
Gross Profit	776,893.19
Expense	
510000- Maintenance Expense	
510110- Maintenance S&W's	
4250- Salaries & Wages	220,136.20
4254- Payroll Taxes	23,837.62
4255- Vacation/PTO	15,830.80
4257- Worker's Comp.	28,466.44
4258- Other Ins./Benefits	<u>9,298.37</u>
Total 510110- Maintenance S&W's	297,569.43
510210- Program Management	2,231.26
510510- Cleaning & Jan. Suppl.	9,915.69
510710- Dis. Mailings/Web Serv.	85.24
510810- Vehicle Repair & Maint.	4,238.64
510910- Vechicle Fuel	2,590.31
511010- Waste Removal	6,717.82
511210- Uniforms	484.62
511310- Training	1,000.00
511410- Rents Leases	2,477.26
511510- Equip. Lease/Purchase	6,799.79
511610- Electric Services	2,893.56
511710- Water Services	2,239.76
511810- Work Order Device Serv.	1,653.46
511910- Work Order System	1,500.00
512110- Powerwashing	65,518.59
512210- Streetscape	2,831.44
512310- Tree Trimming MTS	5,850.00
512410- Tree Trimming Neigh.	8,890.32
512510- Water Feature	2,520.00
512610- Tree Trimming Palms	<u>14,640.00</u>
Total 510000- Maintenance Expense	442,647.19
520000- Installations/Beauti	
520001- Beaut./Placemaking	11,998.17
520110- Install/Beau. S&W's	
4250- Salaries & Wages	17,528.53
4254- Payroll Taxes	1,828.59
4255- Vacation/PTO	2,545.06
4257 - Worker's Comp.	2,183.64
4258- Other Ins./Benefits	<u>615.76</u>
Total 520110- Install/Beau. S&W's	24,701.58
520210- Program Management	1,115.63
520710- Dis. Mailings/Web Serv.	47.01

	<u>Mar 17</u>
521410- Rents/Leases	1,183.52
522610- Midblock Lighting	18,333.33
522710 - Tree Light Maintenance	<u>10,780.29</u>
Total 520000- Installations/Beauti	68,159.53
530000- Disorder/Nuis.Abatement	
530110- Dis./Nuis Abate S&W's	
4250- Salaries & Wages	164,572.06
4254- Payroll Taxes	4,354.28
4255- Vacation/PTO	3,932.09
4257 - Worker's Comp.	4,483.27
4258- Other Ins./Benefits	<u>1,668.28</u>
Total 530110- Dis./Nuis Abate S&W's	179,009.98
530210- Program Management	2,231.26
530710- Dis. Mailings/Web Serv.	85.25
531410- Rents/Leases	<u>3,467.12</u>
Total 530000- Disorder/Nuis.Abatement	184,793.61
540000- Administration Expense	
540002- Office Supplies	1,707.56
540003- Postage & Mailing	5.59
540004- Payroll Ser./Park./Misc	3,308.80
540005- Office Copier	497.98
540010- IT Support	1,000.00
540110- Admin. Sal. & Wages	
4250- Salaries & Wages	13,007.52
4254- Payroll Taxes	1,572.80
4255- Vacation/PTO	1,739.26
4257 - Worker's Comp.	1,878.19
4258- Other Ins./Benefits	<u>579.86</u>
Total 540110- Admin. Sal. & Wages	18,777.63
540210- Program Management	1,859.35
540211- CEP Program Management	4,558.58
540710- Dis. Mailings/Web Serv.	72.48
541410- Rents/Leases	1,259.63
541610- Electric Services	45.10
541710- Water Services	<u>248.86</u>
Total 540000- Administration Expense	33,341.56
550000- Other	
550001- City Fee	<u>12,500.00</u>
Total 550000- Other	12,500.00
560000- CEP Exclusive	
560001- Business Attrac. & Ret.	17,722.10
560002- Property Marketing	<u>17,717.44</u>
Total 560000- CEP Exclusive	35,439.54
Total Expense	<u>776,881.43</u>
Net Ordinary Income	11.76
Other Income/Expense	
Other Expense	
6999- Non City Related Expense	<u>0.00</u>
Total Other Expense	<u>0.00</u>
Net Other Income	<u>0.00</u>
Net Income	<u><u>11.76</u></u>

	<u>Jul '16 - Mar 17</u>
Ordinary Income/Expense	
Income	
4020 - City Monthly Reimburseme	5,551,863.87
4021- Assessments (Other)	
4030 - Midblock Lighting Income	164,999.97
4040 - City Fee Income	112,500.00
Total 4021- Assessments (Other)	277,499.97
4025 - City - Park Reimbursemen	24,357.79
9000 - Interest	215.11
Other Types of Income	0.00
Total Income	5,853,936.74
Gross Profit	5,853,936.74
Expense	
510000- Maintenance Expense	
510110- Maintenance S&W's	
4250- Salaries & Wages	1,361,920.24
4254- Payroll Taxes	147,640.70
4255- Vacation/PTO	71,718.17
4257- Worker's Comp.	212,325.54
4258- Other Ins./Benefits	97,559.09
510110- Maintenance S&W's - Other	0.00
Total 510110- Maintenance S&W's	1,891,163.74
510210- Program Management	20,081.28
510310- Vehicle Insurance	15,194.68
510410- General Liability Ins.	99,952.62
510510- Cleaning & Jan. Suppl.	78,241.71
510610- Landscaping Supplies	10,448.03
510710- Dis. Mailings/Web Serv.	1,120.41
510810- Vehicle Repair & Maint.	26,698.21
510910- Vechicle Fuel	28,563.31
511010- Waste Removal	68,479.94
511210- Uniforms	6,857.16
511310- Training	6,561.00
511410- Rents Leases	24,091.42
511510- Equip. Lease/Purchase	51,076.39
511610- Electric Services	25,077.46
511710- Water Services	19,113.38
511810- Work Order Device Serv.	18,071.40
511910- Work Order System	13,500.00
512110- Powerwashing	589,667.31
512210- Streetscape	36,996.43
512310- Tree Trimming MTS	19,840.00
512410- Tree Trimming Neigh.	81,234.56
512510- Water Feature	24,334.57
512610- Tree Trimming Palms	14,640.00
512710 - Wayfinding Sign Maint.	291.55
Total 510000- Maintenance Expense	3,171,296.56
520000- Installations/Beauti	
520001- Beaut./Placemaking	41,566.90
520110- Install/Beau. S&W's	
4250- Salaries & Wages	104,293.71
4254- Payroll Taxes	12,284.17
4255- Vacation/PTO	5,651.38
4257 - Worker's Comp.	21,874.43
4258- Other Ins./Benefits	5,413.98
Total 520110- Install/Beau. S&W's	149,517.67
520210- Program Management	10,040.66
520410- General Liability Ins.	14,278.95
520710- Dis. Mailings/Web Serv.	558.89
521310- Training	928.50
521410- Rents/Leases	10,939.37

	<u>Jul '16 - Mar 17</u>
522610- Midblock Lighting	164,999.97
522710 - Tree Light Maintenance	109,142.11
Total 520000- Installations/Beauti	<u>501,973.02</u>
530000- Disorder/Nuis.Abatement	
530110- Dis./Nuis Abate S&W's	
4250- Salaries & Wages	1,424,297.01
4254- Payroll Taxes	28,758.08
4255- Vacation/PTO	9,184.59
4257 - Worker's Comp.	47,263.68
4258- Other Ins./Benefits	14,369.82
Total 530110- Dis./Nuis Abate S&W's	<u>1,523,873.18</u>
530210- Program Management	20,081.28
530410- General Liability Ins.	14,278.95
530710- Dis. Mailings/Web Serv.	1,088.42
531310- Training	1,547.50
531410- Rents/Leases	34,253.73
Total 530000- Disorder/Nuis.Abatement	<u>1,595,123.06</u>
540000- Administration Expense	
540001- Audit & Accounting Serv	16,025.00
540002- Office Supplies	9,815.93
540003- Postage & Mailing	247.05
540004- Payroll Ser./Park./Misc	28,241.15
540005- Office Copier	8,146.82
540008- Telephones	1,736.62
540010- IT Support	5,431.25
540110- Admin. Sal. & Wages	
4250- Salaries & Wages	73,644.94
4254- Payroll Taxes	9,679.79
4255- Vacation/PTO	7,909.71
4257 - Worker's Comp.	20,654.15
4258- Other Ins./Benefits	4,683.42
Total 540110- Admin. Sal. & Wages	<u>116,572.01</u>
540210- Program Management	16,734.27
540211- CEP Program Management	41,027.22
540410- General Liability Ins.	14,278.93
540710- Dis. Mailings/Web Serv.	907.74
541310- Training	1,417.00
541410- Rents/Leases	11,759.86
541610- Electric Services	2,510.39
541710- Water Services	2,123.70
Total 540000- Administration Expense	<u>276,974.94</u>
550000- Other	
550001- City Fee	112,500.00
550000- Other - Other	0.00
Total 550000- Other	<u>112,500.00</u>
560000- CEP Exclusive	
560001- Business Attrac. & Ret.	100,448.16
560002- Property Marketing	95,405.89
560000- CEP Exclusive - Other	0.00
Total 560000- CEP Exclusive	<u>195,854.05</u>
Total Expense	<u>5,853,721.63</u>
Net Ordinary Income	215.11
Other Income/Expense	
Other Expense	
6999- Non City Related Expense	0.00
Total Other Expense	<u>0.00</u>
Net Other Income	<u>0.00</u>
Net Income	<u><u>215.11</u></u>

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
510000- Maintenance Expense								
510110- Maintenance S&W's								
4250- Salaries & Wages	41,647.23	22,449.44	52,159.40	68,766.67	21,577.39	13,536.07	0.00	220,136.20
4254- Payroll Taxes	4,624.50	1,763.98	5,215.67	7,768.68	2,371.84	2,092.95	0.00	23,837.62
4255- Vacation/PTO	2,638.75	1,463.37	3,796.59	5,530.11	1,288.73	1,113.25	0.00	15,830.80
4257- Worker's Comp.	5,522.49	2,106.52	6,228.46	9,277.21	2,832.41	2,499.35	0.00	28,466.44
4258- Other Ins./Benefits	1,805.23	688.26	2,024.90	3,034.11	924.39	821.48	0.00	9,298.37
Total 510110- Maintenance S&W's	56,238.20	28,471.57	69,425.02	94,376.78	28,994.76	20,063.10	0.00	297,569.43
510210- Program Management	444.47	166.67	406.09	759.52	215.32	239.19	0.00	2,231.26
510510- Cleaning & Jan. Suppl.	1,975.20	740.70	1,804.67	3,375.31	956.87	1,062.94	0.00	9,915.69
510710- Dis. Mailings/Web Serv.	16.98	6.37	15.51	29.02	8.22	9.14	0.00	85.24
510810- Vehicle Repair & Maint.	844.34	316.64	771.42	1,442.84	409.04	454.36	0.00	4,238.64
510910- Vehicle Fuel	515.99	193.49	471.44	881.74	249.96	277.69	0.00	2,590.31
511010- Waste Removal	1,338.19	501.83	1,222.65	2,286.75	648.27	720.13	0.00	6,717.82
511210- Uniforms	96.54	36.20	88.20	164.96	46.77	51.95	0.00	484.62
511310- Training	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
511410- Rents Leases	493.47	185.04	450.87	843.26	239.06	265.56	0.00	2,477.26
511510- Equip. Lease/Purchase	1,354.51	507.99	1,237.57	2,314.65	656.18	728.89	0.00	6,799.79
511610- Electric Services	576.41	216.16	526.62	984.95	279.22	310.20	0.00	2,893.56
511710- Water Services	446.16	167.30	407.63	762.42	216.14	240.11	0.00	2,239.76
511810- Work Order Device Serv.	329.37	123.51	300.93	562.84	159.56	177.25	0.00	1,653.46
511910- Work Order System	298.80	112.05	273.00	510.60	144.75	160.80	0.00	1,500.00
512110- Powerwashing	10,863.06	4,090.14	13,245.87	24,358.80	7,445.52	5,515.20	0.00	65,518.59
512210- Streetscape	183.75	68.91	1,122.38	1,268.49	89.02	98.89	0.00	2,831.44
512310- Tree Trimming MTS	0.00	5,850.00	0.00	0.00	0.00	0.00	0.00	5,850.00
512410- Tree Trimming Neigh.	1,307.40	784.44	719.07	2,680.17	1,111.29	2,287.95	0.00	8,890.32
512510- Water Feature	305.93	358.60	417.82	516.85	239.65	681.15	0.00	2,520.00
512610- Tree Trimming Palms	240.00	880.00	960.00	3,200.00	6,000.00	3,360.00	0.00	14,640.00
Total 510000- Maintenance Expense	78,868.77	43,777.61	93,866.76	141,319.95	48,109.60	36,704.50	0.00	442,647.19
520000- Installations/Beauti								
520001- Beaut./Placemaking	4,674.52	123.47	6,150.83	562.66	309.50	177.19	0.00	11,998.17
520110- Install/Beau. S&W's								
4250- Salaries & Wages	3,491.69	1,309.38	3,190.19	5,966.72	1,691.50	1,879.05	0.00	17,528.53
4254- Payroll Taxes	364.26	136.60	332.80	622.45	176.46	196.02	0.00	1,828.59
4255- Vacation/PTO	506.98	190.12	463.20	866.34	245.60	272.82	0.00	2,545.06
4257- Worker's Comp.	434.98	163.12	397.42	743.31	210.72	234.09	0.00	2,183.64
4258- Other Ins./Benefits	122.66	46.00	112.06	209.60	59.42	66.02	0.00	615.76
Total 520110- Install/Beau. S&W's	4,920.57	1,845.22	4,495.67	8,408.42	2,383.70	2,648.00	0.00	24,701.58
521210- Program Management	222.23	83.34	203.04	379.76	107.66	119.60		1,115.63
520710- Dis. Mailings/Web Serv.	9.36	3.51	8.55	16.00	4.54	5.05	0.00	47.01
521410- Rents/Leases	235.76	88.41	215.41	402.87	114.20	126.87	0.00	1,183.52
522710- Tree Light Maintenance	2,173.61	763.57	5,521.10	846.02	0.00	1,475.99	0.00	10,780.29
Total 520000- Installations/Beauti	12,236.05	2,907.52	16,594.60	10,615.73	2,919.60	4,552.70	0.00	49,826.20

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
530000- Disorder/Nuis.Abatement								
530110- Dis./Nuis Abate S&W's								
4250- Salaries & Wages	36,914.42	13,137.38	21,870.29	62,807.20	12,131.47	17,711.30	0.00	164,572.06
4254- Payroll Taxes	747.63	280.42	683.62	1,277.98	362.28	402.34	600.01	4,354.28
4255- Vacation/PTO	640.54	240.20	585.23	1,094.58	310.30	344.71	716.53	3,932.09
4257 - Worker's Comp.	892.81	334.87	816.37	1,526.14	432.62	480.46	0.00	4,483.27
4258- Other Ins./Benefits	286.44	107.43	261.92	489.64	138.80	154.15	229.90	1,668.28
Total 530110- Dis./Nuis Abate S&W's	39,481.84	14,100.30	24,217.43	67,195.54	13,375.47	19,092.96	1,546.44	179,009.98
530210- Program Management	444.47	166.67	406.09	759.52	215.32	239.19	0.00	2,231.26
530710- Dis. Mailings/Web Serv.	16.98	6.37	15.51	29.02	8.22	9.15	0.00	85.25
531410- Rents/Leases	690.67	258.99	631.01	1,180.20	334.57	371.68	0.00	3,467.12
Total 530000- Disorder/Nuis.Abatement	40,633.96	14,532.33	25,270.04	69,164.28	13,933.58	19,712.98	1,546.44	184,793.61
540000- Administration Expense								
540002- Office Supplies	340.14	127.55	310.78	581.25	164.77	183.07	0.00	1,707.56
540003- Postage & Mailing	1.11	0.42	1.02	1.90	0.54	0.60	0.00	5.59
540004- Payroll Ser./Park./Misc	659.11	247.16	602.20	1,126.32	319.29	354.72	0.00	3,308.80
540005- Office Copier	99.20	37.20	90.63	169.51	48.06	53.38	0.00	497.98
540010- IT Support	199.20	74.70	182.00	340.40	96.50	107.20	0.00	1,000.00
540110- Admin. Sal. & Wages								
4250- Salaries & Wages	2,591.10	971.66	2,367.37	4,427.76	1,255.23	1,394.40	0.00	13,007.52
4254- Payroll Taxes	313.30	117.49	286.25	535.38	151.78	168.60	0.00	1,572.80
4255- Vacation/PTO	346.46	129.92	316.55	592.04	167.84	186.45	0.00	1,739.26
4257 - Worker's Comp.	374.14	140.30	341.83	639.34	181.25	201.33	0.00	1,878.19
4258- Other Ins./Benefits	115.41	43.28	105.45	197.71	55.91	62.10	0.00	579.86
Total 540110- Admin. Sal. & Wages	3,740.41	1,402.65	3,417.45	6,392.23	1,812.01	2,012.88	0.00	18,777.63
540210- Program Management	370.39	138.89	338.41	632.93	179.43	199.30	0.00	1,859.35
540211 - CEP Program Management	0.00	0.00	0.00	0.00	0.00	0.00	4,558.58	4,558.58
540710- Dis. Mailings/Web Serv.	14.44	5.41	13.19	24.68	7.00	7.76	0.00	72.48
541410- Rents/Leases	250.92	94.08	229.26	428.80	121.55	135.02	0.00	1,259.63
541610- Electric Services	8.98	3.37	8.21	15.35	4.35	4.84	0.00	45.10
541710- Water Services	49.58	18.59	45.29	84.71	24.02	26.67	0.00	248.86
Total 540000- Administration Expense	5,733.48	2,150.02	5,238.44	9,798.08	2,777.52	3,085.44	4,558.58	33,341.56
560000- CEP Exclusive								
560001- Business Attrac. & Ret.	0.00	0.00	0.00	0.00	0.00	0.00	17,722.10	17,722.10
560002- Property Marketing	0.00	0.00	0.00	0.00	0.00	0.00	17,717.44	17,717.44
Total 560000- CEP Exclusive	0.00	0.00	0.00	0.00	0.00	0.00	35,439.54	35,439.54
Total Expense	137,472.26	63,367.48	140,969.84	230,898.04	67,740.30	64,055.62	41,544.56	746,048.10
4025 - City - Park Reimbursemen	\$ (331.81)	\$ (388.93)	\$ (453.16)	\$ (560.58)	\$ (259.93)	\$ (738.79)	\$ -	\$ (2,733.20)
Total Expense	\$ 137,140.45	\$ 62,978.55	\$ 140,516.68	\$ 230,337.46	\$ 67,480.37	\$ 63,316.83	\$ 41,544.56	\$ 743,314.90

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
510000- Maintenance Expense								
510110- Maintenance S&W's								
4250- Salaries & Wages	246,426.36	123,235.63	337,579.01	416,923.87	143,428.08	94,327.29	0.00	1,361,920.24
4254- Payroll Taxes	28,642.38	10,925.44	32,303.44	48,116.26	14,690.29	12,962.89	0.00	147,640.70
4255- Vacation/PTO	13,806.65	5,740.71	17,735.70	22,047.25	7,075.49	5,312.37	0.00	71,718.17
4257- Worker's Comp.	41,191.16	15,712.09	46,456.84	69,196.88	21,126.37	18,642.20	0.00	212,325.54
4258- Other Ins./Benefits	18,949.14	7,227.71	21,360.41	31,724.11	9,717.29	8,580.43	0.00	97,559.09
510110- Maintenance S&W's - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 510110- Maintenance S&W's	349,015.69	162,841.58	455,435.40	588,008.37	196,037.52	139,825.18	0.00	1,891,163.74
510210- Program Management	4,000.23	1,500.03	3,654.81	6,835.68	1,937.88	2,152.65	0.00	20,081.28
510310- Vehicle Insurance	3,026.78	1,135.04	2,765.43	5,172.27	1,466.28	1,628.88	0.00	15,194.68
510410- General Liability Ins.	19,910.56	7,466.46	18,191.38	34,023.87	9,645.43	10,714.92	0.00	99,952.62
510510- Cleaning & Jan. Suppl.	15,585.73	5,844.66	14,240.00	26,633.47	7,550.33	8,387.52	0.00	78,241.71
510610- Landscaping Supplies	2,482.52	1,347.81	1,658.76	3,102.41	879.50	977.03	0.00	10,448.03
510710- Dis. Mailings/Web Serv.	223.19	83.69	203.90	381.38	108.12	120.13	0.00	1,120.41
510810- Vehicle Repair & Maint.	5,318.29	1,994.38	4,859.06	9,088.08	2,576.41	2,861.99	0.00	26,698.21
510910- Vehicle Fuel	5,689.81	2,133.69	5,198.54	9,722.95	2,756.36	3,061.96	0.00	28,563.31
511010- Waste Removal	13,641.20	5,115.46	12,463.33	23,310.59	6,608.31	7,341.05	0.00	68,479.94
511210- Uniforms	1,367.27	512.71	1,249.22	2,336.44	662.37	729.15	0.00	6,857.16
511310- Training	2,107.75	415.41	1,012.10	1,892.97	536.63	596.14	0.00	6,561.00
511410- Rents/Leases	4,799.07	1,799.63	4,384.70	8,248.36	2,277.32	2,582.34	0.00	24,091.42
511510- Equip. Lease/Purchase	10,174.39	3,815.45	9,295.92	17,386.40	4,928.87	5,475.36	0.00	51,076.39
511610- Electric Services	4,995.52	1,873.01	4,564.14	8,536.46	2,420.00	2,688.33	0.00	25,077.46
511710- Water Services	3,807.41	1,427.76	3,478.63	6,506.21	1,844.45	2,048.92	0.00	19,113.38
511810- Work Order Device Serv.	3,599.83	1,349.94	3,288.98	6,151.52	1,743.90	1,937.23	0.00	18,071.40
511910- Work Order System	2,689.20	1,008.45	2,457.00	4,595.40	1,302.75	1,447.20	0.00	13,500.00
512110- Powerwashing	97,767.54	36,811.26	119,212.83	219,229.20	67,009.68	49,636.80	0.00	589,667.31
512210- Streetscape	11,502.87	1,696.00	4,719.86	14,865.20	1,993.40	2,219.10	0.00	36,996.43
512310- Tree Trimming MTS	8,417.85	6,969.65	0.00	4,452.50	0.00	0.00	0.00	19,840.00
512410- Tree Trimming Neigh.	9,674.76	10,559.59	6,481.63	24,383.01	10,001.61	20,133.96	0.00	81,234.56
512510- Water Feature	2,954.20	3,462.93	4,034.64	4,990.98	2,314.22	6,577.60	0.00	24,334.57
512610- Tree Trimming Palms	240.00	880.00	960.00	3,200.00	6,000.00	3,360.00	0.00	14,640.00
512710 - Wayfinding Sign Maint.	58.08	21.78	53.06	99.24	28.14	31.25	0.00	291.55
Total 510000- Maintenance Expense	583,049.74	262,066.37	683,863.32	1,033,152.96	332,629.48	276,534.69	0.00	3,171,296.56
520000- Installations/Beauti								
520001- Beaut./Placemaking	10,890.84	5,488.24	13,066.38	7,253.98	2,581.36	2,286.10	0.00	41,566.90
520110- Install/Beau. S&W's								
4250- Salaries & Wages	20,974.84	6,864.04	19,163.74	35,842.51	10,160.98	11,287.60	0.00	104,293.71
4254- Payroll Taxes	2,247.52	1,844.33	2,053.43	3,840.60	1,088.78	1,209.51	0.00	12,284.17
4255- Vacation/PTO	1,125.76	422.16	1,028.54	1,923.73	545.34	605.85	0.00	5,651.38
4257 - Worker's Comp.	4,357.38	1,634.01	3,981.14	7,446.05	2,110.88	2,344.97	0.00	21,874.43
4258- Other Ins./Benefits	1,078.48	404.43	985.33	1,842.92	522.44	580.38	0.00	5,413.98
Total 520110- Install/Beau. S&W's	29,783.98	11,168.97	27,212.18	50,895.81	14,428.42	16,028.31	0.00	149,517.67
520210- Program Management	2,000.07	750.06	1,827.36	3,417.84	968.94	1,076.39	0.00	10,040.66
520410- General Liability Ins.	2,844.37	1,066.64	2,598.77	4,860.55	1,377.92	1,530.70	0.00	14,278.95
520710- Dis. Mailings/Web Serv.	111.34	41.73	101.70	190.25	53.92	59.95	0.00	558.89
521310- Training	184.96	69.36	168.99	316.06	89.60	99.53	0.00	928.50
521410- Rents/Leases	2,179.13	817.19	1,990.97	3,723.78	1,055.64	1,172.66	0.00	10,939.37
522710 - Tree Light Maintenance	27,178.68	9,304.69	42,240.89	14,365.84	0.00	16,052.01	0.00	109,142.11

	1- Core	2- Columbia	3- Gaslamp	4- East Village	5- Cortez	6- Marina	7- CEP	TOTAL
Total 520000- Installations/Beauti	75,173.37	28,706.88	89,207.24	85,024.11	20,555.80	38,305.65	0.00	336,973.05
530000- Disorder/Nuis.Abatement								
530110- Dis./Nuis Abate S&W's								
4250- Salaries & Wages	315,200.86	111,850.54	181,274.09	536,390.46	104,336.17	150,237.48	25,007.41	1,424,297.01
4254- Payroll Taxes	5,021.10	1,883.22	4,590.64	8,582.53	2,432.96	2,702.11	3,545.52	28,758.08
4255- Vacation/PTO	1,502.98	563.61	1,373.19	2,568.30	728.09	808.80	1,639.62	9,184.59
4257 - Worker's Comp.	8,268.05	3,100.94	7,559.82	14,132.92	4,006.33	4,449.43	5,746.19	47,263.68
4258- Other Ins./Benefits	2,462.89	923.74	2,252.05	4,210.02	1,193.43	1,325.39	2,002.30	14,369.82
Total 530110- Dis./Nuis Abate S&W's	332,455.88	118,322.05	197,049.79	565,884.23	112,696.98	159,523.21	37,941.04	1,523,873.18
530210- Program Management	4,000.23	1,500.03	3,654.81	6,835.68	1,937.88	2,152.65	0.00	20,081.28
530410- General Liability Ins.	2,844.37	1,066.64	2,598.77	4,860.55	1,377.92	1,530.70	0.00	14,278.95
530710- Dis. Mailings/Web Serv.	216.82	81.29	198.07	370.49	105.03	116.72	0.00	1,088.42
531310- Training	308.26	115.60	281.65	526.77	149.33	165.89	0.00	1,547.50
531410- Rents/Leases	6,823.39	2,558.76	6,234.17	11,659.95	3,305.46	3,672.00	0.00	34,253.73
Total 530000- Disorder/Nuis.Abatement	346,648.95	123,644.37	210,017.26	590,137.67	119,572.60	167,161.17	37,941.04	1,595,123.06
540000- Administration Expense								
540001- Audit & Accounting Serv	3,192.18	1,197.07	2,916.55	5,454.91	1,546.41	1,717.88	0.00	16,025.00
540002- Office Supplies	1,955.32	733.25	1,786.51	3,341.36	947.23	1,052.26	0.00	9,815.93
540003- Postage & Mailing	49.20	18.46	44.98	84.08	23.83	26.50	0.00	247.05
540004- Payroll Ser./Park./Misc	5,608.45	2,103.17	5,210.40	9,583.94	2,716.96	3,018.23	0.00	28,241.15
540005- Office Copier	1,622.79	608.55	1,482.64	2,773.04	786.15	873.65	0.00	8,146.82
540008- Telephones	345.92	129.73	316.07	591.14	167.57	186.19	0.00	1,736.62
540010- IT Support	1,081.91	405.72	988.50	1,848.81	524.11	582.20	0.00	5,431.25
540110- Admin. Sal. & Wages								
4250- Salaries & Wages	14,670.07	5,501.28	13,403.36	25,068.75	7,106.75	7,894.73	0.00	73,644.94
4254- Payroll Taxes	1,928.21	723.09	1,761.73	3,295.01	934.09	1,037.66	0.00	9,679.79
4255- Vacation/PTO	1,575.60	590.85	1,439.58	2,692.46	763.28	847.94	0.00	7,909.71
4257 - Worker's Comp.	4,114.30	1,542.85	3,759.05	7,030.67	1,993.12	2,214.16	0.00	20,654.15
4258- Other Ins./Benefits	932.85	349.80	852.30	1,594.56	451.92	501.99	0.00	4,683.42
Total 540110- Admin. Sal. & Wages	23,221.03	8,707.87	21,216.02	39,681.45	11,249.16	12,496.48	0.00	116,572.01
540210- Program Management	3,333.51	1,250.01	3,045.69	5,696.37	1,614.87	1,793.82	0.00	16,734.27
540211- CEP Program Management	0.00	0.00	0.00	0.00	0.00	0.00	41,027.22	41,027.22
540410- General Liability Ins.	2,844.36	1,066.64	2,598.77	4,860.55	1,377.92	1,530.69	0.00	14,278.93
540710- Dis. Mailings/Web Serv.	180.84	67.81	165.23	309.04	87.60	97.22	0.00	907.74
541310- Training	282.27	105.84	257.90	482.35	136.74	151.90	0.00	1,417.00
541410- Rents/Leases	2,342.57	878.43	2,140.30	4,003.10	1,134.81	1,260.65	0.00	11,759.86
541610- Electric Services	500.01	187.50	456.83	854.46	242.22	269.09	0.28	2,510.39
541710- Water Services	423.03	158.63	386.52	722.90	204.94	227.68	0.00	2,123.70
Total 540000- Administration Expense	46,983.39	17,618.68	43,012.91	80,287.50	22,760.52	25,284.44	41,027.50	276,974.94
560000- CEP Exclusive								
560001- Business Attrac. & Ret.	0.00	0.00	0.00	0.00	0.00	0.00	100,448.16	100,448.16
560002- Property Marketing	0.00	0.00	0.00	0.00	0.00	0.00	95,405.89	95,405.89
560000- CEP Exclusive - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 560000- CEP Exclusive	0.00	0.00	0.00	0.00	0.00	0.00	195,854.05	195,854.05
Total Expense	1,051,855.45	432,036.30	1,026,100.73	1,788,602.24	495,518.40	507,285.95	274,822.59	5,576,221.66
4025 - City - Park Reimbursemen	\$ (2,956.98)	\$ (3,466.26)	\$ (4,038.39)	\$ (4,995.74)	\$ (2,316.45)	\$ (6,583.97)	\$ -	\$ (24,357.79)
Total Expense	\$ 1,048,898.47	\$ 428,570.04	\$ 1,022,062.34	\$ 1,783,606.50	\$ 493,201.95	\$ 500,701.98	\$ 274,822.59	\$ 5,551,863.87

Mar 31, 17

ASSETS

Current Assets

Checking/Savings

1000- Wells Fargo Checking Acct	-168,739.28
1001- Wells Fargo PBID Checking	28,495.60
1002 - Savings Account	<u>134,147.83</u>

Total Checking/Savings -6,095.85

Accounts Receivable

Accounts Receivable 1,760,173.41

Total Accounts Receivable 1,760,173.41

Other Current Assets

1006 - Reversing JE's	3,914.52
1210 - ALW for Doubtful Accts	7,801.12
1450 - Security Deposits Asset	<u>5,954.00</u>

Total Other Current Assets 17,669.64

Total Current Assets 1,771,747.20

Fixed Assets

1600 - Furniture and Fixtures	20,757.68
1610 - Computer Equipment	60,367.33
1620 - Automobiles	372,298.65
1630 - PowerWashers	128,369.98
1640 - Equipment	248,397.10
1690 - Accumulated Depreciation	<u>-665,461.80</u>

Total Fixed Assets 164,728.94

Other Assets

1500 - Opening Net Assets	-43,936.81
2060- Intercompany DSDP	1,891.34
2061- Intercompany BID	-2,215.38
2062- Intercompany Foundation	<u>-461.57</u>

Total Other Assets -44,722.42

TOTAL ASSETS 1,891,753.72

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

Accounts Payable 251,386.95

Total Accounts Payable 251,386.95

Other Current Liabilities

2063 - Uncleared Trans Old Bank	2,853.43
2101-Payroll suspense	-824.71
2161 - Accrued Payroll	53,977.95
2162 - Accrued Vacation & PTO	98,223.77
2163 - Accrued Payroll Taxes	4,463.56
2300 - Advances from the City	1,201,625.10
2320 - Deferred Revenue	11,753.91
2321-Deferred Rent	<u>4,880.37</u>

Total Other Current Liabilities 1,376,953.38

Total Current Liabilities 1,628,340.33

Total Liabilities 1,628,340.33

Equity

Opening Balance Equity 295,280.47

Retained Earnings -32,082.19

Net Income 215.11

Total Equity 263,413.39

TOTAL LIABILITIES & EQUITY 1,891,753.72